Suit Alleges A Cover-Up By Top Bank In Germany

Defamation Campaign' Cited by Former Chief Of Metallgesellschaft

By Alan Friedman

PARIS — The former chief executive of Metallgesellschaft has filed a multimillion-dollar lawsuit alleging that Germany's big-gest bank and one of its senior board members contrived to profit from the nearbankruptcy of the German metals group that shook the European financial community last year.

in the lawsuit, Heinz Schimmelbusch, who was dismissed in December 1993 as Metallgesellschaft's chief executive, contends that he has been the victim of "a systematic campaign of defamation" conceived and carried out by Deutsche Bank, by Metallgesellschaft and by Ronaldo Schmitz, a Deutsche Bank board member who is also chairman of Metallgesellschaft's supervisory board.

The suit claims that the purpose of the alleged defamation campaign against Mr. Schimmelbusch was "to cover up Schmitz's own direct and personal responsibility for causing MG to sustain over \$1

sibility for causing MG to sustain over \$1

billion in unnecessary losses" at its oil futures trading operations in New York.

The business in New York is only part of a huge conglomerate that is one of Europe's biggest metals, trading and engineering groups, with 1993 revenues of about 26 billion Deutsche marks (\$17 billion)

A copy of the lawsuit, filed at state Supreme Court in New York on Friday by lawyers from the firm of Paul, Weiss, Rifkind, Wharton & Garrison, was obtained by the International Herald Tribune.

The suit charges that Mr. Schmitz and Deutsche Bank have tried to "hide their role in creating losses and, in the process, to generate profits for themselves." These are estimated at "tens of millions of dollars" and the lawsuit cites eight examples of transactions that it says explain how Deutsche Bank has emerged as the "chief profiteer" from the Metallgesellschaft af-

Deutsche Bank reacted on Sunday by saying the suit contained "nothing new by repeating its charge that Mr. Schimmelbusch bore "responsibility and culpability" in the Metallgesellschaft affair. Metallgesellschaft said the main allegations were "ludicrous and without any

The legal action, which demands general and punitive damages of at least \$10 million, stems from the events surrounding a liquidity crisis in late 1993 at MG Corp. the New York energy trading subsidiary of the German metals company. At the time, MG Corp. was facing increasing demands for cash because spot oil prices fell unex-pectedly below the price of oil futures

See SUIT, Page 6



Yeltsin Faces Tough Political Recovery

Washington Post Service MOSCOW - President Boris N. Yeltsin, having declared victory in his war against the breakaway region of Chechnya, will now try to put the war behind him and begin to repair the damage it has

caused at home and abroad.

The Russian Army's belated success, after more than five weeks of war, may provide a crucial psychological turning point for Mr. Yeltsin and the army. But the president faces grave challenges in his quest to recover from the war. The brutality of the Chechen operation has erased Mr. Yeltsin's support among liberals, while its ineptness

something in the mind of every juror: not just how the crime occurred, but why.

case, and it has won most pretrial motions.

"There is a mountain of evidence against this man," Deputy District Attorney Christopher Darden said in court a week

Still, until Judge Ito's recent rulings, the conventional wisdom among legal experts

had been that Mr. Simpson was most likely

So far, there is no murder weapon and no witnesses who say they saw Mr. Simp-son commit the crime. And many legal observers believed Mr. Simpson and his

talented defense team could find at least one jury member who would vote against

conviction on a panel that includes eight blacks, a Hispanic and a Native American. Even the Los Angeles district attorney, Gil

Garcetti, conceded privately to colleagues last fall that he feared the case was unwin-

Now many experts believe the pendu-

lum has swing.
"I do think the prosecution's case today looks much stronger," said Samuel Pillsbury, law professor at Loyola University in

See TRIAL, Page 2

to escape conviction.

The prosecution believes it has a strong

tionalists. The extent to which the operation has eroded Russians' faith in democracy and harmed the economy, army, national cohesiveness and image abroad cannot yet

NEWS ANALYSIS

be assessed. But with his popularity in polls hovering around 8 percent, many doubt that Mr. Yeltsin can recover. "Yeltsin can't rely on public support, he can only rely on the state structure." said Andrei Kortunov, a leading political analyst. "That's why in the very near future the prospects for democracy are very slim." fighting would settle into a routine to which Russians would become inured. Others predicted that Chechen separatists would manage to prolong the battle for the rest of Grozny and then orchestrate a costly guerrilla war or terror cam-

In either case, the government has shown no intention of using the palace's capture as an opportunity to save face. begin negotiations and withdraw. Both Mr. Yeltsin and Prime Minister Viktor S. Chernomyrdin, who only a few days earlier had called for negotiations, ruled out

See YELTSIN, Page 6

2 Terrorist Bombs Kill 19 in Israel, **Jolting Government**

Cabinet Rejects President's Call To Halt Negotiations With PLO

BEIT LID JUNCTION, Israel - Two powerful bombs, exploding minutes apart at an assembly point for soldiers, killed 19 people here Sunday and wounded 65, throwing Israel's beleaguered government into a crisis it looked uncertain to survive.

The apparent suicide attack, responsibility for which was claimed by Islamic libed was the coefficient of the coeffici

Jihad, was among the costliest ever in Israel. It splashed ghoulish images across the nation's television screens for at least the fifth time in nine months, prompting Army Radio to warn parents against permitting their children to watch.

But if the horror of the scene was famil-iar, with rabbis collecting bits of limbs from trees and scraping bloody flesh from concrete posts, the political reaction took a

President Ezer Weizman, the popular if largely ceremonial head of state, for the first time said Prime Minister Yitzhak Rabin should "rethink which way we're go-ing" in negotiations over Palestinian self-rule. "I would stop now the process," he

Despite the president's call, the Israeli cabinet decided on Sunday to continue peace talks with the Palestine Liberation Organization, according to Reuters. "The political negotiations will continue," Tourism Minister Uzi Baram said after a latenight session. "That was accepted by ev-

The government nevertheless sealed off the West Bank and Gaza Strip and postponed the release of Palestinian prisoners. Mr. Weizman, until now a supporter of the talks, added pointedly that it was time

for Mr. Rabin to consult with the opposition. Commentators here took that as a hint that Mr. Rabin should dump his Labor Party's leftist Meretz coalition partners and form a new government of national unity with the rightist Likud bloc.

Two senior members of Parliament, the next which for Lebes and Likud and a left and party whips for Labor and Likud, made i explicitly Sunday night. The Likud chief, Binyamin Netanyahu, called

for early elections instead. Mr. Rabin looked as though the breath had been sucked out of him at a brief appearance before reporters at the bombing scene. Whisked here by helicopter, and nearly prevented from leaving by an angry crowd, he repeated observations he has made for months about the difficulty of preventing suicide attacks.

"We will have to find ways to deal with it," he said, offering none. The attack, less than 3 kilometers (2 miles) east of the beach resort of Netanya, took place at a roadside bus tarmac where thousands of soldiers gather each Sunday morning for chartered rides back to their

bases from Sabbath leave. Overlooking the site is the barbed-wire hulk of Ashmoret Prison, in which Sheikh Ahmed Yassin, the spiritual leader of the Islamic Resistance Movement, or Hamas, has been imprisoned since 1989.

At the collapsed remains of a snack bar, the explosion left a grotesque collage. Mu-tilated bodies sprawled in a heap with the contents of burst rucksacks and unfinished

contents of burst rucksacks and unfinished meals. Tangled together were shaving kits, plasma bags, chocolate rolls and a boot with someone's foot and ankle still inside.

The Islamic Jihad, a tiny militant group opposed to any negotiation with Israel, said in a leaflet distributed in the Gaza Strip that two Gazans, Salah Shaker from Rafiah and Anwar Sukhour from Gaza City, both in their twenties, had carried out the suicide attack. Witnesses said the two blasts were a few minutes apart, the second blasts were a few minutes apart, the second inflicting most of the casualties when scores of soldiers rushed to help victims of

The army tried to prevent interviews with wounded soldiers, but a few defied the orders. One of them, Moshe Saidi, spoke from his hospital bed of his raw fear

and rage.
"I didn't know where I wanted to escape to." he said, his chest and arm bandaged from shrapnel wounds. "I didn't know where to run. I was bleeding from the ear and from the nose. I saw a man cut up in parts next to me. I saw a head severed from a body and the body in parts. I didn't know what was going on with me. I just wanted

"Then I heard another explosion. I was glad I wasn't there for the second explosion because there were soldiers on the

See BOMB, Page 6

Reject Algeria Peace Accord

By Youssef M. Ibrahim New York Times Service

PARIS - Ten days after Islamic and secularist opposition forces floated a proposal to end Algeria's civil conflict with a truce and release of prisoners, hope for an early peace has evaporated as extremist clans among Muslim fundamentalists and

within the army have vowed to fight on.

The proposal by the three main Algerian opposition movements — the Islamic Salvation Front, the National Liberation Front and the Front for Socialist Forces called essentially for an end to the fundamentalist campaign against the army and

Algerian secularists.

This was to be met with the release of about 10,000 jailed Islamic activities and the legalization of the Islamic political movement, represented by the Islamic Salvation Front, in a move that would have opened the way to a national unity government and new elections.

But over the weekend, two Islamic armed factions dissociated themselves from the Rome proposals, which also have

been rejected by the Algiers government.
Within the military-dominated government, several dozen hard-line top army, security and chiefs of staff generals said they would have no part of the Rome agreement, even before its announcement on Jan. 13.

According to French diplomats, these Algerian generals firmly believe that there See ALGERIA, Page 6

Kiosk

German Official **Snubs Russian**

BONN (Reuters) -- Defense Minister Volker Rühe of Germany has publicly snubbed his Russian counterpart, reflecting Bonn's disquiet over the Kremlin's assault on rebel Chechnya. Mr. Rühe told the Russian defense

minister, General Pavel S. Grachev, that he did not expect him to accept a previous invitation to attend the European Security Forum, a defense conference in Munich. In comments to the daily mass-cir-

culation newspaper Bild, Mr. Rühe accused General Grachev of "unacceptable slander" against two opponents of the military campaign to crush the separatist region.

"Minister Grachev must under-

stand that such outbursts endanger the reform process in Russia and the West's partnership with it," Mr. Rühe said, according to a release.

Book Review	 Page 1
nternational Classified	 Page II

A High-Drama Scene Is Set As the Simpson Trial Opens

By Joan Biskupic Washington Past Service

WASHINGTON - The case of O. J. Simpson, a twisted and chaotic tale of sex, violence and celebrity, on Monday meets the American trial, a hallowed but troubled institution grounded in centuries of E custom and rule.

A trial is a ritualized event with timehonored rules and presumptions. The jury will be instructed to presume that Mr. Simpson is innocent of killing his former wife and her friend unless proven guilty beyond reasonable doubt. The prosecutive of the prosecutive tion's case against him will unfold in painstaking detail, with defense lawyers challenging the evidence at every turn, a slow and laborious process.

But a trial is more than just an adversarial recitation of facts and counterfacts. It is a drama in which each side, prosecution and defense, seeks to tell a story. In deciding whether Mr. Simpson wielded the knife that killed Nicole Brown Simpson and Ronald L. Goldman on the night of June 12, 1994, the jury will try to weigh the evidence objectively. But it will also make a more intuitive, even visceral decision about which story it comes to believe.

Thanks to a series of favorable pretrial rulings by Judge Lance A. Ito, the prosecution already has cleared two major hurdles. It will be allowed to show that blood drops found at the crime scene match Mr. Simpson's. And it can present detailed evidence of what it says was Mr. Simpson's physical and psychological abuse of Nicole Simpson during their troubled 17-year relationable. This will hab the procession ship. This will help the prosecution answer



NEW THREAT FROM SKIES IN JAPAN — A woman in Nishinomiya, Japan, carrying water past the ruins of a neighbor's house on Sunday. A storm grounded aid flights and raised fears of mud slides, forcing the evacuation of 2,200 families. The death toll in the quake neared 5,000 on Sunday evening, with 171 people still missing. Page 5.

Germany's Great Castle Sell-Off Draws the Fearless

By Rick Atkinson Vashington Post Service

BERLIN — For all of you would-be counts and countesses, the German government is peddling castles to fit every aspiration to nobility, however grand or

But be sure to bring cash, and plenty of

In a marketing campaign called "Fairy Tales for Sale," the federal agency responsible for property once owned by the East German state has put together a portfolio of fixer-uppers ranging from simple manor

houses to castles replete with turrets and battlements.

The first batch of 20 properties drew 276 offers — 16 from the United States before bidding closed in December, Another 20 will go on the market this year, once authorities finish uptoeing through the briar patch of property claims encir-cling much of the land in the former East

The most important thing for these castles, as far as we're concerned, is not the price offered but that the investor has a concept that suits the community and our

historical preservation requirements." said Sabine Pentrop, spokeswoman for the trustee agency for former state-owned real estate. "We're looking for responsible investors who sense the great cultural value of these castles."

Which is not to say money is unimpor-tant. The top bids for the 20 properties offered last month ranged from the equiva-lent of \$52,000 to \$7.5 million. Additional investment pledges for the properties — most of which are in various stages of decay — ranged from \$98,000 to \$73 mil-

That most of these castles are potential money pits of legendary proportion is clear from the glossy sales catalog, of which 8,000 copies have been distributed world-

Consider Schloss ("palace" or "castle")
Zernikow, a manor house 57 kilometers (35 miles) north of Berlin. First mentioned in documents from 1362, the property eventually was given as a gift by Frederick the Great to his treasurer in the 18th century. The house comes with a stable, a forge.

See CASTLES, Page 6

Newssta	nd Prices
Andorra9.00 FF Antilies11.20 FF Comeroon .1.400 CFA EgyptE.P. 5000 France9.00 FF Gabon960 CFA Greece350 Dr. Italy2.600 Lire Ivory Coast .1.120 CFA Jordan	Morocco

EVREUX, France - Monsi-

gnor Jacques Gaillot, the liberal

bishop whose dismissal by the

Vatican has opened a rift in the

Roman Catholic Church in

France, bade farewell to his di-

ocese on Sunday but promised

The bishop said he would re-

main in communion with the

church and would "continue

on" his "path of taking the good

The bishop claims to repre-

sent people on the margins of

society, such as the homeless,

immigrants and people who are HIV positive. His critics accuse

UNIVERSITY DEGREE

not to be silenced.

news to the poor."

U.S. Must Parley With Serbs, Christopher Tells Sarajevo

By Roger Cohen

SARAJEVO, Bosnia-Herzegovina - Secretary of State Warren M. Christopher has written to the Bosnian government to explain that U.S. officials must now talk directly to the a visit to Washington this week that Bosnian Serbs despite a UN Security Council resolution barring such con- Senator Bob Dole, the majority lead-

The letter, sent to President Alija rearm Bosnian government troops. Izetbegovic and made available to The New York Times, argues that the cease-fire signed at the beginning of thristopher, and by Assistant Secrethis month has created "a possible tary of State Richard C. Holbrooke opportunity to renew the negotia-tions" with the Serbs, "which we should not allow to pass by."

Mr. Christopher's appeal forms

nian government to show flexibility over what was once a take-it-orleave-it international peace plan for

But officials said Prime Minister Haris Silajdzic would make clear on he supports legislation introduced by er, calling for the United States to

The pressure on the Bosnian government has been applied by Mr. tary of State Richard C. Holbrooke during his visit to Sarajevo on Jan. 9.

Two senior Bosnian officials said Mr. Holbrooke's main message had been that the Bosnian government part of an attempt by the administration to persuade the Muslim-led Boslegislation, which would permit arms the peace plan has been accepted by the Serbs.

"The latest message from the Clinton administration is, 'Don't worry, we'll take care of you,' but they don't explain how," said a Bosnian official. 'My message is: 'A few years ago we might have believed you, but no

The proposal by the "Contact Group," which offers 51 percent of Bosnia to a Muslim-Croatian federation and 49 percent to the Serbs, was rejected by the Serbs in July. The Serbs control about 70 percent of the

The Security Council then passed a resolution calling on all states to "desist from any political talks with

sales starting May 1, the day the four-month cease-fire expires, until as long as that party has not accepted the proposed settlement in full."

The resolution had strong support from the United States, which drafted the Contact Group plan with Russia, Britain, France and Germany.

But Mr. Christopher wrote that Washington now believes that the five countries "should continue the dialogue with Pale," the Serbian headquarters in Bosnia, provided the and fulfill a promise to open roads Dole's legislation. out of Sarajevo.

A decision to resume a dialogue UN force, all have said that their with Pale does not in any way signal troops would leave Bosnia immedia change in the U.S. government's ately if the United States violated the full support for the contact group arms embargo.

plan. Specifically, I want to assure you that the U.S. government remains fully committed to the contact group map on the basis of 51-49, subject to any swaps which your government and Pale may wish to make on a mutually agreed basis."

Behind the administration's latest diplomatic efforts lies an intense desire to find some political settlement before the cease-fire expires and President Bill Clinton is confronted Bosnian Serbs abide by the cease-fire with the possible need to veto Mr.

Britain, France and Russia, which The Christopher letter continued: have contributed many troops to the

General Rose Leaves Bosnia After a Turbulent Year



Sir Michael Rose, in civilian clothes, leaving Sarajevo's Roman Catholic cathedral Sunday after a Mass.

SARAJEVO, Bosnia-Herzegovina — The UN commander in Bosnia departs from Sarajevo on Monday, leaving behind an isolated city that is shivering but safer than when he arrived, and a Bosnian government that despises him.

Mercurial, sharp-tongued and relent-lessly assertive, Sir Michael Rose of Britain is not a man to leave people indiffer-ent. The lieutenant general's one-year assignment here has been a roller coaster, lurching between triumph and disas

His greatest achievement was combining the United Nations and the North Atlantic Treaty Organization in an operation last February that pushed back the Serbian artillery around Sarajevo. He also consolidated the U.S.-brokered peace between Muslims and Croats in central Bosnia. The British government has decided to award him a rare fourth star shortly after he returns to London. "We managed to hold the line," Gen-

eral Rose said recently. "There is a very clear distinction in my mind between peacekeeping and war-making. We have moved painfully down the road to

His legacy will, however, be a difficult one for his successor, Major General Rupert Smith, who forged close ties with U.S. officers while commanding British forces in the Gulf War.

UN aspirations under General Rose have been sharply reduced from advancing an enduring peace to avoiding a worse war, its relations with the Bosnian government have become poisonous, and its partnership with NATO is in tatters, with little sign that a long war is close to ending

With unusually blunt language from the Bosnian government, Hasan Muratovic, the minister for relations with the United Nations, said: "General Rose was absolutely a supporter of the Serbs.

bishop for the past 12 years.

He said he had been over-

whelmed by an outpouring of

support from all walks of soci-

ety. But opponents say a lot of his support comes from leftist

tion for the same reason against

Lieutenant Gerald DiLeon-

Workman's EA-6B squadron.

engine jet loaded with electron-

ic warfare gear, which must be

brought down in a carrier land-

ing in the center of a short

stretch of deck to catch one of

The EA-6B is a bulky, twin-

many Catholic bishops and cathedral where he has been

clergy also work actively for

such groups, and that Monsi-gnor Gaillot has no monopoly

To loud applause, Monsignor

Gaillot said in his sermon, "The

church must be the church of

the excluded, not of exclusion."

that more than 50,000 people

would turn up for the event, but

the crowd was much smaller, an

estimated 10,000.

Supporters had predicted

Monsignor Gaillot celebrat-

By George C. Wilson

U.S. Navy has ordered Lieuten-

ant Shannon Workman, the

first woman to qualify as a com-bat pilot on a U.S. aircraft car-

rier, off the carrier Dwight D.

Eisenhower because of her dif-

ficulties in landing jet planes on the ship, navy officials said.

Tuesday

From Paris to Milan, from New York

to Tokyo, fashion editor Suzy Menkes

covers the fashion front. With additio-

nal reporting on lifestyle issues, the

Style section provides up-to-date

information on developments in the

Every Tuesday in the International

Herald Eribune

changing world of creative design.

Herald Tribune.

WASHINGTON — The

on ministering to the poor.

With French Church Split, Liberal Bishop Bids Flock Farewell

The dismissal of the popular bishop, who is nationally famous because of his freezes.

appearances, has driven a man Catholic Church is conse-

wedge into the church. One crated and therefore remains a bishop, Monsignor Jean Vilnet bishop, the Vatican's method of

The navy took the same ac- Admiral Richard C. Allen,

ardo, a male pilot in Lieutenant headquartered in Norfolk, Vir-

None of us wants to say good-bye to

The government's fury reflects its conviction that the 54-year-old general aided by a Russian adviser and an interpreter of Serbian descent - came to espouse the Serbian view of the war and see the Muslim-led government as made up of professional victims bent on luring NATO into the war on its side.

This shift, the government argues, was evident in the way General Rose's early promises to drive back Serbian artillery from cities other than Sarajevo, to open roads into Sarajevo and to call in NATO air strikes whenever needed slowly gave way to a virtually complete acquiescence

This seemed to be underscored in the attack on the Muslim enclave of Bihac, where General Rose allowed the Serbs to shell and encroach on a UN-declared "safe area" and take hundreds of UN soldiers hostage while seeking no more than a token NATO response.

The response of General Rose to his critics is that as a peacekeeper, he had no choice but to remain strictly neutral, that his 23,000 UN troops were never configured to fight a war, and that his stance consistently reflected that of the countries that contributed those troops.

"I have no idea why the government came to the conclusion that I am pro-Serb," General Rose said. "It is a curious idea that I should favor the people I am bombing when I have ordered air

The general added: "I am not morally indifferent, but as a peacekeeper I have to stick in the middle."

This reference to morality became his standard form of acknowledging a situation in which the Serbs evicted more than 700,000 Muslims from their homes in the attempt to establish an ethnically pure state on 70 percent of Bosnia. UN officials close to General Rose

him of ignoring the fact that ed Mass in the soaring Gothic of Lille, has called for a special ousting Monsignor Gaillot was Gaillot, the Vatican prefect in many Catholic bishops and cathedral where he has been meeting of the French Episco-to transfer him to a defunct see charge of bishops, Cardinal

pal Conference to discuss the

will retreat to a monastery, then

continue his work in favor of

the poor, a decision he affirmed

Navy Orders Pioneer Woman Combat Pilot Off U.S. Carrier

commander of the Naval Air

Force of the Atlantic Fleet,

ginia. But such orders are virtu-

their standards are equally

tough for female and male pi-

allow them to fly off carriers. There are still 10 female avia-

four arresting wires.

There are still 10 female aviaanter the relation tors on the Eisenhower, 6 of ant Kara S. Hultgreen on Oct.
them oilots, performing well, 25. She was trying to land her F-

Navy officials emphasize that

lots in determining whether to squadrons to women.

ally always approved.

Monsignor Gaillot says he

noted a profound change in him after the Serbian attack on Gorazde in April 1994. A British officer was killed in the assault. General Rose accused the Muslim-led government forces of deliberately fold-

"After that," a senior official said,
"Rose felt that the government was bound and determined to bring NATO in. He has seen everything since then in that light, and the United Nations' main mission became avoiding falling into that trap.

Certainly, the atmosphere in the general's headquarters came to seem in-creasingly skewed.

He stuck a photograph on his wall of a bombed-out Red Cross vehicle with the caption: "Nice One, NATO."

His interpreter, Major Michael Stanley, a Briton of Serbian descent, took to excoriating peace proposals for the terri-torial division of Bosnia, saying, "If you were a Serb, would you accept a map as stupid as that?"

His top UN civil affairs adviser, a Russian named Viktor Andrev, came to exercise great influence. He constantly reminded General Rose that the use of force had no place in a peacekeeping mission and could only lead to a quag-

General Rose's suspicion of NATO translated into increasingly cool relations with the United States, whose decision not to send troops to Bosnia annoyed him.

The U.S. ambassador to Bosnia, Victor Jackovic, clashed frequently with General Rose. Mr. Jackovic did not bother to say good-bye to General Rose.

Haris Silajdzic, the Bosnian prime minister, said: "General Rose called himself neutral But when you are neutral between good and evil, you become an accomplice to evil."

to transfer him to a defunct see charge of bishops. Cardinal

in Africa. He is now officially

titular bishop of Partenia, a po-

sition that many Christians say

will give him greater freedom as

a gadfly. Supporters have be-gun calling themselves Parten-

Monsignor Gaillot has provoked the rage of Catholic con-

servatives by his statements on

such matters as homosexuality,

the use of condoms to prevent

against Lieutenant Workman

seems likely to bolster the view.

expressed in the past by some

male navy aviators, that some

female pilots have been under-

qualified but pushed along so

1993 promise to open carrier

the navy could make good on its

Such allegations were aired

14 fighter on the carrier Abra-

In dismissing Monsignor

AIDS and abortion.

-ROGER COHEN

Bernadin Gantin, said he had

received hundreds of denuncia-

tions against him, but did not

when she lost control of the jet.

tenant Workman 28, of Cum-

berland, Maryland, was an ex-

came to staying in the landing

groove while zooming toward the carrier deck at more than

The board recommended

that she be allowed to continue

as a pilot of land-based aircraft.

100 miles an hour,

Navy officials said that Lieu-

WORLD BRIEFS

Pope Calls for Talks on Chechen War

VATICAN CFTY (Combined Dispatches) — Pope John Paul II appealed to political leaders on Sunday to help find peace for

Chechnya, where Russian troops are fighting separatists.

"The international community is following with fear and apprehension what is happening in that region," the Pope said at the end of his weekly Angelus message in St. Peter's Square. "I am appealing to political leaders to take responsibility and to embark on the path of negotiations to overcome the conflicts that exist and to achieve long-lasting peace."

The pontiff returned to Rome late Saturday from an 11-day tour of the Philippines, Papua New Guinea, Australia and Sri Lanka. He spoke on Sunday morning of the enthusiasm of millions of people who had turned out to see him, saying he had been greatly heartened by the trip, "which, thanks to God, we hope will have been profitable." (Reuters, AFP)

Berlusconi to Back Dini, Reports Say

ROME (AFP) - Prime Minister-designate Lamberto Dini will present his new government program to the legislature on Monday, possibly with the support of his predecessor, Silvio Berlus-

Press reports said Sunday that Mr. Berlusconi had sent a key aide to tell Mr. Dini that Mr. Berlusconi would support him on Monday and in a key vote of confidence later in the week. The two have clashed since Mr. Dini, a Treasury minister under Mr. Berlusconi, was named prime minister after Mr. Berlusconi's resignation in December.

Mr. Dini is hoping to convince lawmakers to back the "govern-ment of technocrats" he named last week in order to steady the political atmosphere in Italy and calm fears of a financial crisis. Mr. Berlusconi has insisted that new elections be held before a new government is formed.

Cairo Holds Firm on Nuclear Treaty

CAIRO (AP) — After meeting with an American digitimat. Foreign Minister Amr Moussa reiterated Egypt's refusal to sign the Nuclear Nonproliferation Treaty unless Israel also signs. "Egypt's stance is clear and will not change unless is signs." changes its view," Mr. Moussa said. His comment followed reports that Washington was pushing Carro to change its stance. The U.S. diplomat, Assistant Secretary of State Robert B. Pelletreau Ir., declined to comment about efforts to win Egypt's support of the 1970 treaty that is intended to half the spread of nuclear weapons. Mr. Pelictreau said only that the weekend meeting had concerned the Middle East peace process and a summit meeting planned for March between President Hosni Mubarak and President Bill Clinton

6 Are Killed in Shoot-Outs in Egypt

CAIRO (Reuters) - The police shot and killed four suspected Muslim militants Sunday in raids on hideouts in southern Egypt, and gummen killed two policemen in an attack on a police station, security sources said. In one incident, two militants were killed in a clash when the

police went to the village of Wenena in the southern province of Sawhai to arrest them. The sources said one of the men, Mahmoud Mohammed Sayyed Selim, was a leading member of the militant Islamic Group.

The police killed two other militants in a shoot-out in the

southern province of Beni Suer, the sources said. Two police officers were wounded in the raid on Wasta town, 110 kilometers (70 miles) south of Cairo, they said. Elsewhere, suspected militants shot and killed two policemen in an attack on a police station near Abu Qorqas in Minya Province.

Reuters and Fox Set TV Partnership

LAS VEGAS (Reuters) - Reuters, the international news and information company, and the Fox Broadcasting Co. television network announced an agreement Sunday to cooperate in televi-sion news gathering and dissemination. "Under this agreement, the companies will create a high-quality

television news operation designed to service Fox owned-andoperated stations. Fox affiliates and other participating stations," the companies said. Financial terms of the deal were not disclosed. The service, to begin March 1, initially will provide three

broadcast news packages a day. Fox Broadcasting is a unit of News Corp., headed by the media magnate Rupert Murdoch.

TRAVEL UPDATE

tell him from whom they came or their content. Cardinal Gantin merely told the bishop that he was "singing outside the result of the content of the content

tin merely told the bishop that he was "singing outside the caused flooding, power cuts and disruption to transportation services across a broad area of northwestern France, officials said Some churchmen said Mon-

Brittany was worst hit, with the highest rainfall in 150 years in some regions leading to severe flooding and cuts in major train lines. A train from Bordeaux was stranded during the afternoon signor Gaillot had broken the unity of the college of bishops by his maverick statements and after flooding caused a mudslide onto the tracks near Messac. his frequent absences from his

In Normandy, emergency services were called out nearly 300 times overnight to help people threatened by high water. Flood alerts were issued as far east as the Seine-et-Marne region, to the east of Paris, after rivers were swollen by the downpours.

The Thai government has advised residents of Bangkok to steer clear of streets with chronic traffic jams to avoid high levels of carbon monoxide.

The Pakistani city of Karachi plans to build a light-rail transit system capable of carrying more than 50,000 passengers per hour during peak periods.

ceptional officer and an This Week's Holidays excellent pilot, except when it

Banking and government offices will be closed or services curtailed in the following countries and their dependencies this week because of national and religious holidays: THURSDAY: Australia, Dominican Republic, India, Uganda.

FRIDAY: Monaco,

Sources: J.P. Morgan, Reuters

Mich.

*:b

DL.

book 7

d 12.

oderate.

Se in

hence.

Q H. A H.

of respect to the state of the

MAILED FROM AMERICA

board on the carrier, still require final approval by Vice officials said.

USA TO-OR FOR-YOU! We buy & ship almost enything direct to you - or to loved ones in USA. Free brochure, A TOUCH OF HOME 7822 FM 1960 West, Ste 343 Houston, TX 77070 um Tel:713-320-8100 um

MAILED FROM AMERICA Please contract: Sandy O'llara International Herald Tribune

FEB. 25-28, 1995

Africa Trade & Investment

Conference

To take place in Libreville. Gabon,

this high-level conference will bring toge-

ther business and Industry leaders from the whole of Almca. Asia, Europe and the Americas along with Alrican government

and business leaders to discuss trade &

topics include investment dimate,

outoes of finance. Africa's stock markets

and specific industries.

Conlect Barbara Hayward

850 Third Avenur, 8th Floor New York, N.Y., 19022 U.S.A. Fel.: 212-752-3890 - Fax: 212-755-878 FAX: 713-320-0014-4

CONFERENCES, COURSES AND EXHIBITIONS

February 1st The Canary Islands - an emergent

economy in a developed region

The Castry Islands have become an emergent economy within the European Union. They are integrated into the European Customs Area. However, standard Tax System do not apply to the Archipelago. The Islands beacht itema a special Tax Regime that encourages economic and social development and minimages insularity, international investors are offered the advantage of investing in a Special Economic Zone, as well as a recordity created Off-Shore Zone.

For bother information.

For further information Canary Islands Conference St. Regis Hotel, New York, N.Y. Contact: Ms. Ann Hull Tel.: (212) 866 2489 Fax. (212) 866 0936

USA Tei.: (202) 862-3955 USA Fax: (202) 862-3956 **NEW YORK**

TO ADVERTISE PLEASE CONTACT PARIS ON FAX: (33-1)46379370

TRIAL: High-Drama Scene Is Set er who killed his former wife

Nevertheless, the action ham Lincoln is the Pacific

Los Angeles and a former U.S.

Judge Ito's ruling allowing the history of spousal abuse to be presented, he said, offers "the prosecution a chance right from the beginning to give jurors a different picture of the defendant than they currently

Mr. Garcetti, too, has changed his tone, at least in public. He told a news conference that Judge Ito's decision on the spousal abuse evidence was "the most critical ruling this court will make."

He said that he expected to obtain a conviction and that he would not accept a plea bargain from the defendant. The prosecution will present

physical evidence - bloodstains and hair strands - linking Mr. Simpson to the crime scene. It will offer testimony to establish that he had enough time to commit the murders and still catch an 11:45 P.M. flight to Chicago. But it also will seek to establish that Mr. Simpson was a brutal wife beat-

and her friend after she tried to make a final break. The defense will argue that

the police, the coroner and crime-lab technicians so badly botched the gathering and analyzing of evidence that no one will ever know who the killer was. But it also will allege that the affable, good-hearted black celebrity, who has pleaded "ab-solutely 100 percent not guilty," has been victimized by a racist white police detective who sought to frame him for the crime by falsifying evidence and has been crucified by a tabloid media wallowing in sensa-

"The prosecution will have to answer questions that seem to be on everyone's minds," said Michael Marcus, a former Los Angeles deputy district attor-ney. "How did Simpson, one man, kill two people? Why would this celebrity person do

Trials do not take place in a vacuum. Judge Ito is struggling to keep untainted and intact his sequestered jury panel.

Charles's Housekeeper Gets Into 'Memoir' Act

LONDON - Last week it was Prince Charles's valet. This week it's his housekeeper. The News of the World said Wendy Berry wants to turn a nine-year diary she kept while tidying the home that Prince

on offer to the highest bidder." The newspaper did not indicate whether it spoke with Mrs. Berry, housekeeper in Charles's country estate, or how it saw

Charles and Diana once shared into "a scandal-filled book -

excerpts of her alleged diary.

Last week the News of the World reported an interview with Charles's valet, Ken Stronach, in which he was gioded

telling stories about an affair between the prince and his longtime friend Camilla Parker Bowles. Mr. Stronach since has denied making many of the comments attributed to him.

Sunday's report focused on claims that Diana had many her riding instructor, the British Army captain James Hewit to the Highgrove estate when Charles was away. Captain Hewitt last year sold his story, in which he clamate

to have had a five-year affair with the princess, to another Mrs. Berry reportedly recalls one time when Charles selecting his mother. Queen Elizabeth, and Captain Hewitt

an overnight guest at Highgrove.

The housekeeper made Diana's bed only to find it "niffally untouched." the paper said, while Captain Hewitt's bellooked like a battlefield!"

Imprimé par Offpeini, 73 rue de l'Evangile, 75018 Paris.



I de Uliv 1:50

obe

THE AMERICAS / STATE OF THE PRESIDENT

Clinton's New Message: Put Democracy Back to Work

By Ann Devroy and Dan Balz

WASHINGTON -Striking a theme that will be central in his State of the Union address on Tuesday, President Bill Clinton has told fellow Democrats that both political parties should be consumed by a problem larger than their daily partisan battles: the deterioration of society and the propensity of Americans to observe the business of democracy rather than participate in it.

While Mr. Clinton's speech to the winter meeting of the Democratic National Committee was an attempt to energize a party demoralized by its loss of Congress, it was as notable for what he did not say as it was for what he did.

Members of his administration and party leaders who preceded him to the lectern on Saturday engaged in the more traditional partisan swipes at rivals, such as at House Speaker News Gingrich, Republican of Georgia, and critiques of the Republican agenda, but the president mostly stood aside from that.

Mr. Clinton told the Democrats that although he did not "believe government could solve all the problems," neither did he "believe that government is inherently bad."

He offered an agenda on which he said Democrats and Republicans could cooperate, includ-

uchai Im

州岭村./

ing immigration control and reducing the size of time for new laws to have an effect on people's government. But he also outlined areas where he lives, because it is hard to get the good news out next Americans with the politics and politics of welfare in a way "that builds people up, not tears them down"; in providing tax relief for the middle class, not the wealthy; and in retaining the ban on assault weapons.

The almost apolitical theme sounds much more like what was heard from Mr. Clinton as a presidential campaigner of 1992 than from the president of the past two years.

It grows from an intense period of self-examination for Mr. Clinton that included a weekend at Camp David during which the president heard from a variety of academics and social analysts. including several who have studied and written on the theme of breakdown in civic society and the failure of Americans to participate in much of the civic life of the country.

Mr. Clinton's aides said that message - the need to reconnect Americans to civic enterprise and government so that the nation can join in the debate over what government can and should do - would be a central one in the State of the Union address before a joint session of Congress on Tuesday night.

Mr. Clinton defended his administration but said that the party took a beating because it takes

said there would be no retreat: in reforming to people and because, despite the recovery.

many people feel insecure economically.

"And not all of the problems of this country are economic," he said. "A lot of people feel insecure on their streets, and they don't like what they see happening to our families and to our communities. And they are vulnerable to the siren songs they heard in the last election: Promise them anything. Tell them what they want to hear. Tell them that government is their enemy."

But he said the central problem was one "both parties and all candidates" bear responsibility for: treating Americans as if they were "consumers" of politics, not participants, turning them into "political couch potatoes" observing debates over whose political ads are better and who

is better at answering back his opponent.

Speaking of himself and his fellow Democrats,
Mr. Clinton said: "We have to do a better job of reconnecting our citizens to our enterprise. The people cannot respond to us just because we pass a lot of bills. They have to be a part of it. Their lives have to change.'

Democrats lost in 1994, he said, because a lot of voters "don't think we think they matter." The Democrats won in 1992, he said, because they had found a way, through their town meetcívic life.

"We treated people like they had good sense," Mr. Clinton said of that election. "And what we have to do," he continued, "is to change the way we are conducting politics to make citizenship matter again."

Across town, however, where the Republican National Committee was wrapping up its winter meeting, the Senate majority leader, Bob Dole of Kansas, was openly partisan. A potential rival of Mr. Clinton's in 1996, Mr. Dole made a broad case against the president's record and said the political debate in the next two years would be between Republicans who want to rein in government and Democrats who do not.

Mr. Dole accused Mr. Clinton of engendering class warfare with his new package of tax cuts aimed at the middle class.

"He'd like to label America by class." Mr. Dole said. "Let's not have any more class

Mr. Dole contended that Republicans could win the battle of ideas with the Democrats because, he said, the Republican Party stands for "very American ideas" that appeal to people regardless of party affiliation.

Gingrich, Defiant, **Defends Book Deal** He Calls Criticism 'Grotesque'

By Dan Balz and Ruth Marcus Washington Post Service

WASHINGTON - An indignant Newt Gingrich brought a Republican audience roaring to its feet with a biting attack on Democrats and the news media. calling criticism of his book contract "grotesque and disgusting" and warning that opponents would try to block the Republican agenda with lies and distortions.

Mr. Gingrich's broadside. made at a luncheon of the Republican National Committee, left few of his opponents unscathed, including President Bill Clinton, Hillary Rodham Clinton and the former House speaker Jim Wright of Texas. whom Mr. Gingrich labeled "a crook" who resigned from Congress for his transgressions.

But even as Mr. Gingrich, the new House speaker, stepped up his rhetorical counterattack against critics of his proposed book contract, he backpedaled further on the issue, saying for the first time that he would

keep no more in royalties from his book than Vice President Al Gore made on the best-selling book he published in 1992 when

he was a senator.

Mr. Gore's office said the vice president made \$727,600 in royalties in 1992 and 1993 on the book, "Earth in the Balance," and received a \$100,000 advance.

Mr. Gingrich gave up a \$4,5 million book advance after he came under fire for cashing in on the speakership before he had even taken office.

Mr. Gingrich has also been criticized for doing business with HarperCollins, a subsidiary of the Australia-based News Corp., owned by Rupert Murdoch, who also owns the Fox television network.

A challenge by the NBC television network to Mr. Murdoch's ownership of Fox is currently before the Federal Communications Commission. leading to criticism that Mr. Gingrich's dealings with another Murdoch company could appear to be a conflict of interest.
"I know there are important

Democrats in this city who would have turned down \$4.5 million," Mr. Gingrich said. "They'd have said, 'I can make too much money in cattle fu-

The implicit reference to Mrs. Clinton's past commodity trading brought the audience to

its feet. Mr. Gingrich railed against the news media and singled out a Washington Post article that said Democrats were giving him a taste of the medicine he used in attacking Mr. Wright in the mid-1980s.

Mr. Gingrich called the article "a piece of trash" and said it was "like saying of a prosecutor that when the Mafia does to the prosecutor what he did to them,

they're morally equal."
"Jim Wright was a crook." he said. "When they investigated Jim Wright, he had to resign." Mr. Wright resigned for ethical reasons, but he never faced

indictment In a statement, Mr. Wright said it would "demean the office of the speaker and the institution of Congress" to respond

in kind to the attack. **■** Warning From Dole

Senator Bob Dole of Kansas the majority leader, said Sun-day that Democratic attacks against Mr. Gingrich would slow efforts by President Bill Clinton to provide Mexico with up to \$40 billion in loan guarantees to shore up the embattled peso, Reuters reported from Washington.

He said that he favored granting loan guarantees to Mexico but that a package should include conditions that would minimize risks to U.S.

taxpayers.

Mr. Dole said that Congress would likely reject the Clinton proposal if it were put to an immediate vote, but that a retooled package might win ap-

177-102-2727

1-800-877-8000

ACCESS NUMBERS COUNTRIES

* POLITICAL NOTES *

Quayle Says He's Well and Rarin' to Go

INDIANAPOLIS — In his first major speech since undergoing surgery that raised questions about his health, former Vice President Dan Quayle tried over the weekend to dispel doubts about his ability to run for president by saying that he was "back in the arena." ready for an arduous campaign.

Aides to Mr. Quayle said he intended to make a formal

statement of his candidacy in papers to be filed with the Federal Election Commission by Feb. 21. He plans to announce his candidacy in a speech by mid-April, they said. In a speech in Indianapolis, Mr. Quayle, vice president in the Bush administration, from 1989 to 1993, presented him-

self as a robust candidate for higher office. He was hospitalized in November for treatment of a blood clot in the right lung. This month his appendix was removed and a benign tumor found on it. But he said he was fit for the

"In the last two months. I've gone through just about every test, exam or X-ray you can imagine," he said. "So I stand before you tonight to say. 'I'm scanned. I'm tested and I'm

Mr. Quayle, who will be 48 on Feb. 4, said his experience had taught him the virtues of health care in America. "When I went to the emergency room and found myself strapped to a bed, with tubes and monitors all around me, I kept thinking. thank God for private medicine!" he said.

Mr. Quayle sounded many themes in his speech. He rejoiced in the Republican success last November, asserting that the new majority in the House of Representatives "did more for the country on its opening day than the Democratic House did for the country in the last 40 years."

He also criticized President Bill Clinton as an amateur at foreign affairs.

Democrat Has Balanced-Budget Backing

WASHINGTON - Democrats say that 69 of them in the House of Representatives will support a balanced-budget amendment when it reaches a vote next week, all but assuring that the measure will pass.

Representative Charles W. Stenholm of Texas said the Democrats had lined up behind his version of the amendment, which requires a balanced budget no sooner than the year 2002 and prohibits tax increases without the approval of a majority of the 435 House members and the 100 senators.

That clouds the prospects of a rival proposal, backed by the House speaker. Newt Gingrich, and others, that is a centerpiece of the House Republican manifesto, the "Contract With America." That version of the amendment would require three-fifths of the House and Senate members to approve future tax increases.

Virtually all Republicans support some form of a balanced-budget amendment, and the vast majority support Mr. Gingrich's version. But moderate Republicans and the Democrats led by Mr. Stenholm hold the balance. It takes twothirds of the House - 290 members, if everyone votes - to approve a constitutional amendment, and the Republican total is 230.

That means that no measure can pass without the support of 60 Democrats, and Mr. Stenholm appears to be the only politician who can now deliver them.

How About Wolves in Central Park?

CHEYENNE, Wyoming - A week after the U.S. government transplanted 12 Canadian wolves to Yellowstone National Park and central Idaho, lawmakers in some Western states are venting their opposition to the project.

Seventeen more wolves are on the way, and 30 will be introduced each year until a viable breeding population is

Federal biologists say the wolf, classified as endangered since 1973, is a vital part of the Mountain States' ecosystem. But lawmakers in Wyoming, Montana, Idaho and Colorado are not so sympathetic. Roger Huckfeldt's chair in the Wyoming House of Representatives, for example, is adorned with an Alaskan wolf pelt. "That may be the only good wolf we have up here," says Mr. Huckfeldt, a rancher who has proposed a \$500 bounty on wolves that stray from Yellow-

Mr. Huckfeldt's wolf bounty bill has a provision requiring Wyoming to help defend anyone charged with violating the Endangered Species Act for killing a wolf. Another Wyoming bill would charge the interior secretary with poaching if Yellowstone wolves kill big game outside the park.

In Montana, the legislature is considering a resolution to introduce wolves elsewhere, including New York's Central Park, if the government persists in its plan.

Quote/Unquote

Newt Gingrich, on why he would support loan guarantees to help Mexico with its currency crisis: "I think that's a reasonable thing for a neighbor to do in a temporary emergency. I think it's cheaper for us as a risk than having their economy unravel and having 10 or 15 million Mexicans desperate for work."

urging of the Clinton administration, to resolve a is higher, researchers said, because experts now pepperoni pizza from a group of children in Torrance, California, faces 25 years to life in prison believe that the region contains many more faults procedural dispute over the weight of evidence that a person must present at the initial stage of a suit than was previously assumed.

the age of 50.

The speaker of the House, Newt Gingrich, reacting as he spoke in Washington to the Republican National Committee.

stitutional motive.

Q&A: A Feminist Writer's Vision of Community Betty Friedan, author of the ground-breaking feminist book "The Feminine Mystique," has turned her polemical skills to the broader problems of society, urging the adoption of what she calls a new vision of community.

Away From Politics

• The U.S. Supreme Court will hear an appeal on

procedural aspects of a suit by Brett Kimberlin, a

former federal prison inmate, who says he was

placed in a special detention cell just before the 1988

presidential election to keep him from going public

with a claim that years earlier he had sold marijuana

to Dan Quayle, then the Republican vice-presiden-

tial candidate. The court accepted the case, at the

She discussed her opinions with Barry James of the International Herald Tribune. Q. How do you view the progress of the feminist

A. I feel a sense of great satisfaction that it has had such an effect on the lives of two or three generations of women already. There is no question that women have gained more control and that they lead more complex lives. I'm awed by the fact that I was able to articulate the need to break through, and to help give a vision to the movement. And it's wonderful to see the things the younger women today just take for granted. Q. How do you assess the situation of working women today?

A. The majority of women are working outside the home, even when the children are little, and that is basically a good thing. It is a matter of necessity now, not just of choice, because the real income of men has dropped. It's good that women can help support the family, otherwise men would be committing suicide the way they did in the Depression. But when men feel so threatened in their own status, women become a scapegoat and there is a therefore a backlash against

Q. What solution do you propose? A. More and more men, as well as women, are in temporary, contracted out, contingent jobs and are not covered by benefits. I think we should be campaigning to raise the minimum wage for everyone, to obtain

.,,*

prorated benefits that can be taken from job to job, a better system of health care and flexible work arrangements. It's crazy that people in their parenting years

are working 70-hour weeks and then are out of work at

against a government official that alleges an uncon-

Susan Smith's lawyer said he planned to focus on

her mental state when she is tried for the deaths of

her two young sons. "When the story is told, it's

going to be a story of mental illness," David Bruck

said on CNN. His client is charged with letting her

car roll into a lake in South Carolina with Michael,

• Jerry Williams, 27, convicted of stealing a slice of

3, and Alex, 14 months, inside.

(NYT)

O. Isn't it true that jobs are disappearing because we are competing in a global economy? A. Yes. But isn't there something wrong with a

There is no question that women have gained more control and that they lead more complex lives.'

definition of competitiveness that requires destroying our middle class?

O. But when you try to protect jobs artificially, you come up against the free trade argument. How do you square that circle?

A. I am saying that there has got to be new thinking. So far we have only had little changes within the existing framework, and there are too many new problems that are not being faced. Society is not going to work if companies continue to farm work out to other countries with child labor and unlimited low wages. There have got to be minimum guarantees.

Q. Judging from the composition of the new Congress, isn't the political tide in the United States running against you?

COUNTRIES

A. Yes. There is a backlash against the idea of social welfare, which is being manipulated by the right not in

the interests of the people as a whole or a new vision of community, but in the interests of those already rich. The House Republican leader, Newt Gingrich, and company say they are going to balance the budget and get rid of all regulations that interfere with untrammeled increases in profits. If that is their only priority, and if they start messing with social security, it means we are going to have to reinvent government.

under the state's "three strikes" law. He has four

previous convictions for various crimes, including

Seismologists say Southern California stands an

86 percent chance of an earthquake of magnitude 7

or larger by the year 2024. A quake of that magni-

tude is capable of causing widespread property dam-

age and loss of life. Six years ago, scientists said the

region stood a 60 percent chance of an earthquake of

that magnitude by the year 2018. The new estimate

two for robbery and attempted robbery.

Q. It sounds as though you are calling for a redefini-

A. Indeed. Just look at our infrastructure. We need playgrounds, libraries, parks and the arts. We should be moving in the direction of accepting or even giving priority to community service. Ideally, we should have a participant society like the Greek city-states.

Q. But they benefited only the citizen class, not the

majority of metics and slaves.

A. Like white males today. But I insist, a vision of the whole community has got to be our dream. We need to put a value on all work. A system that only benefits shareholders excludes much of society. We need new job structures. Work must take into account the 80-year life span.

Q. Do you feel confident that this vision of yours will come to pass? A. Yes. I am an optimist because I have seen what

could happen with women. Nobody took them seriously. They had no experience. Yet we were able to change society, open up life for half the population and — although they may not recognize it — we've changed life for the better for men, too. That this could happen makes me optimistic that we can break through the limited focus of the culture of greed to the vision of community.

0042-057-187

1-800-751-7877

02-356-4777

4-890-100-3

INTERNATIONAL CLASSIFIED MARKETPLACE

■ Monday

International Conferences and Seminars Tuesday

Education Directory ■ Wednesday

Business Message Center

Thursday

International Recruitment Friday

ACCESS NUMBERS COUNTRIES

Real Estate Marketplace, Holidays and Travel Saturday

Arts and Antiques

Plus over 300 headings in International Classified Monday through Saturday
For further information, contact Philip Oma in Paris: Tel: (33-1) 46 37 94 74 - Fax: (33-1) 46 37 52 12

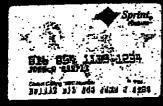
Herald Residence Eribunc

TO CUT THROUGH

THE HASSLES OF USING

A FOREIGN PHONE,

CUT ALONG THE DOTTED LINE.



Denmark + Deminiscen Republic A 00-1-800-777-1171 Scuador / 1-800-5571-30 800-777 1-800-877-8000 0800-10014 1-800-623-0877 0800-3333 1-800-877-8000 1-800-877-8000 000017 108-13

ACCESS NUMBERS COUNTRIES

ACCESS NUMBERS COUNTRIES

Jedow leggi Jedow leggi

Portugal + Puesto Rico ~ Komaria +⊯ 155-6133 1-235-0333 Saudi Arabia 1800-15 900-99-0013 020-799-011

05017-1-877 1-800-877-8000 01-800-0877 0-800-99-000

0500-84-0877 Sprint.

ACCESS NUMBERS

001-999-13-877

1-800-677-8000

1-800-877-8000

To order a free FONCARD CALL COLLECT TO THE U.S. 402-390-9083

you're in or I-800 PIN DROP white in the U.S. Botd denotes country.

A. Nor available from any photos: — FONCAED billion. colling is available. Using subject to change, for additional Access Numbers or Customer Sc Calling 1997 number 3, PIN Global Calling rates apply \$\psi \text{Val for second tone} + Public ution wait for cone, then dist 1974." \$\text{C} Available only from dedicated phones or pay phones. Local or m-country long-d-stance charges may appl o Also available from dedicate

try you're visiting, and you'll reach an English-speaking Sprint

R

the N

ioon . Sor

rende

ers' a

with

and S

indic

mont

Mana

coact

and :

not w

ers. 7

other

ganiz age a

at the

catio

feder

team

State

DONE

CIS. L

not b

not (

prob

men

Blue

NBI

D

Moscow and the IMF

The battle of Chechnya is far from over, notwithstanding Russia's bravado celebration of the overrunning of down-town Grozny. David vs. Goliath battles rage elsewhere in the city, and the Chechens have a demonstrated capacity to embellish the legend of their resistance with continuing guerrilla actions. For Russia, meanwhile, the costs of Chechnya mount. These are measured in the, deterioration of the Yeltsin leadership's prestige and effectiveness and of the country's commitment to democracy and reform. Specifically, they are measured in the painful strains between Russia and

the International Monetary Fund. For a couple of years the IMF has been working with Russia on a forward-looking package of reforms that would permit large loans; only relatively small loans have been made so far. In 1994 there were some hopeful signs of Russian readiness to combat inflation. Even in the nightmare month of Chechnya, the band of Russian reformers, sometimes seeming to include Boris Yeltsin and sometimes not, struggled to hold its own. An IMF team has been in Moscow to advance the sort of agreement that could give a crucial boost to a Russian economy teetering between the old way and the new.

The Chechnya impact, however, is dire. Not only are the costs of military intervention and postwar rehabilitation potentially budget-busting. The official coherence that is a requisite for imposing budget discipline at home and gaining foreign lenders' respect is progressively less in evidence. Russian lapses are pushing the IMF toward a grim choice between bending its rules and making risky loans or applying tough bankers' stan-dards and seeing the listing vessel of Russian reform sink beneath the waves.

This is, of course, no choice at all. If the IMF does not apply its own rules evenly, it loses credibility and leverage with borrowers and other lenders and with the publics of member nations as well. The international financial institutions are not in the business of acting as political enforcers and meting out punishment to, say, Russia for the Chechnya fiasco. But the institutions cannot become complicit in bad policies by ignoring their broader effects. The banks, like foreign governments, must be understanding of Mr. Yeltsin's difficulties but not unconditionally understanding. Mr. Yeltsin has to define Russia's priorities and grasp what Russia's needs require.

-THE WASHINGTON POST.

Russia's Armed Forces

Just a few years ago the Russian army was thought capable of barreling across the Fulda Gap in Germany and swiftly engulfing Western Europe. Those days are gone. The army required more than a month to push back a ragtag militia and win control of the presidential palace in Grozny. That blundering performance demonstrates how little the army threatens the rest of Europe — and how much it threatens Russia itself.

Even a partial accounting of the Chechen battle, which President Boris Yeltsin has prematurely declared over, shows the calamitous cost of keeping a broken army: hundreds of civilians killed in indiscriminate bombing raids, a small city left in ruins, scores of soldiers dead from friendly fire or gunned down during feckless efforts to capture Grozny, near insurrection in the ranks and officer corps.

The Russian government can no longer put off the hard business of reforming the Russian military. The Chechen debacle is sure to incite calls from Communists and conservatives in Moscow to rebuild the military on the Soviet model, a disastrous step that would drain rubles from the exhausted Russian treasury, undermine economic reform and fail to reconstitute an armed force appropriate to Moscow's

diminished needs and resources. Mr. Yeltsin and democratic leaders need to get ready for the Chechen backlash. That means devising a plan to streamline the armed forces, and a political strategy to make it happen. The answer is not to fire senior commanders who opposed the assault on Grozny, kind he had in mind. which Mr. Yeltsin did on Thursday.

Once the pampered and expensive symbol of Soviet power, the armed forces have been gutted since the disintegration of the Soviel Union, without a coherent plan to reshape them. The accumulation of grievances, including drastically reduced bud-gets, unanswered draft calls, shortages of everything from clothing to housing and a shattering loss of stature, is a combustible mix that can be exploited by Vladimir Zhirinovsky and other extreme nationalists. History suggests that a hungry and humiliated army is not likely to be a building block of democracy.

Military strategists in Moscow and Washington talk about recasting the Russian armed forces as a lighter, more mobile force, making a clean break with Soviet doctrine that emphasized heavily armored divisions. Maintaining a large air force no longer makes sense, particularly when training time for pilots is so limited that most rarely leave the tarmac. The same goes for a navy that rarely leaves port. Most experts agree that Russia should move from a large conscript army to a much smaller professional force, on the American model.

All that is fine, and should be done once Russia has the money and political stability to deal with long-term military problems. For now, Mr. Yeltsin needs a more immediate plan to get the army he has back on its feet with better housing, training and supervision. Defense Minister Pavel Grachev proudly calls the Chechen war "a turning point" for Russia's armed forces. It was, but not quite the

- THE NEW YORK TIMES.

Containing Saddam

Four years after the American-led coalition's victory in Desert Storm, a split Security Council is still voting to keep Saddam Hussein's Iraq from exporting oil. But discomfort with the policy is building.
With votes coming every 60 days, it is
useful to scrutinize the principal arguments being deployed to justify a change.
It is said that the United States has

increased the conditions that must be met. In fact, no sooner did Iraq meet the cited conditions - accepting substantial controls on arms and recognizing Kuwait's borders - than Washington added further conditions drawn from resolutions not bearing directly on oil exports. The American tactic is a stretch, but it is not outlandish when set against the purpose of ensuring conduct, internal and external, respecting international standards.

It is further claimed that just the poor and powerless of Iraq are being hurt, and painfully, and without compensating sign that more pressure will push out Saddam Hussein. All this is true, but it is true by the dictator's cynical choice. He buys the support of key constituencies with the available favors. He rejects the Security Council's offer to sell oil to finance essential civilian imports, complaining that the offer comes with a sovereignty-infringing requirement of United Nations oversight.

It remains so that assorted coalition partners are, for reasons of commerce. strategy or fatigue, looking for relief. France, Russia and China champ for sanctions-lifting to begin. The sanctions continue inflicting heavy economic loss and political embarrassment on Muslim Turkey. Saudis and Kuwaitis, even as they enjoy the direct benefits of American protection, would add an effort to coax fraq back into the moderate Arab fold. The

Israelis apparently have their own lines out to Baghdad in order to explore some day the shared containment of Iran.

Precisely here lies the principal pressure on the American intent to contain both aggressive Iraq and revolutionary Iran. The United States cannot possibly dominate, or want to dominate, Gulf high strategy indefinitely. In the longer run it makes sense for Iraq and Iran to be balancing each other. At some point it will be smart to treat Iraq differently but not now.

That is because we are still in the short run where a strict reading of UN resolutions on Iraq provides a useful and stabilizing ring around a country whose leadership has proved itself vicious and untrustworthy in the extreme. Containment is cheap at the price.

- THE WASHINGTON POST.

Other Comment

A Costly Lesson From Japan

The fact that hundreds of deaths occurred in one of the world's technologically most advanced nations ought to spur reflection on why scientific knowledge has thus far insufficiently been utilized in investigating destructive natural phenomena; governments, ironically, have been far more willing to expend resources on developing unnatural means of destruction. A reordering of priorities could conceivably lead to meteorologists, geologists and seis-mologists accurately being able to predict disasters, thereby robbing nature of the

element of surprise which contributes con-

siderably to the Grim Reaper's harvest. --- Khaleej Times (Dubai).



International Herald Tribune ESTABLISHED INS KATHARINE GRAHAM. ARTHUR OCHS SULZBERGER

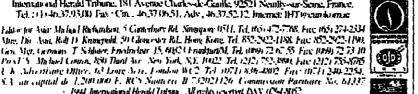
RICHARD McCLEAN, Publisher & Chief Eussutive IOHN VINOCUR. Executive Editor & The President WALTER WELLS, Nov. Line • SAMUEL, ABT, KATHERINE KNORR and CHARLES MITCHELMORE Depart Edition . CARL GENTRTZ Associate Editor ROBERT J. DONAHUE, Editor of the Editorial Pages - JONATHAN GAGE, Business and Finance Editor RENÉ BONDY. Depute Publisher • JAMES McLEOD, Advertising Director JUANITA I, CASPARI, International Development Pincoir DIDIER BRUN, Considera Director.

> Door terr de la Publication; Richard D. Sammers Deres teur Adjenit de les Prédierquest: Kethanine P. Darren

International Henda Tribune, 181 Avenue Charles-de-Gaulle, 92521 Neurlly-sur-Seine, France, Fallow for Asia: Malagel Radiandoon, 5 Comedium Rd. Singapore 1511, Tel. 165: 475-768, Face 165: 274-2334

Alice, Die Asia, Reli D. Krimerudd, 50 Calonerdor Rd. Ham. From 751 229-7525 Tel.: (1) 40.37,93,00 Fax *Cin., 40.37,06.51, Adv., 46.37,52,12 Internet: [HT19:cum-korn.sc Vin. Mr. German F. Kalare, Froductor 15, 602 Christian M. Feb. (199) 72 63 76 100 72 73 10 Proc C Mahael Como, 850 That Are New York, N. 1012 Tel (12) 752 880 Fac (12) 755 878 U. K. Advertismy Office, 42 Long Acre. London WC Tel (1071) 836-8802 Fac (1171) 240 2254.

1944, International Herald Telegra Merglas accorded DAN 024-9152



In the Name of the Martyrs and Survivors, Beware

JERUSALEM — We are assembled here today on the Mount of Remembrance to commemorate an awesome anniversary in the calendar of this bloodstained century. Fifty years ago the

Russians liberated Auschwitz, just before the Americans liberated Dachau and the British liberated Bergen Belson - the greatest killing grounds of all time, where Eichmann's grim reality eclipsed Dante's infernal imagination.

The last survivors of the Holocaust, who have experienced and witnessed there the most unspeakable evil ever perpetrated by man against man, are now disappearing one by one. Soon history will speak, at best, with the impersonal voice of researchers, intellectuals and novelists; at worst, with the malevolent voice of revisionists and falsifiers.

But as long as we are alive, we have an important legacy to transmit to our fellow men, Jews and non-Jews alike, a sacred obligation not only to lament the dead, but to warn the living that the unthinkable remains possible. Because of this it is vital that we gather and protect

the memory, the archives of our hell.

The Yad Vashem Memorial of Jerusalem is the greatest repository of these archives, and the symbolic cemetery of 6 million innocent people, including one and a half million children, who have vanished from this earth without grave or tombstone. As one who, at the age of 13. was programmed to perish with them, I am profoundly moved to address you from this authentic cattle car, part of the By Samuel Pisar

This is the text of an address delivered in Jerusalem yesterday. Mr. Pisar, a Holocaust survivor, is an international lawyer in New York and Paris.

long trains that have transported us to the gas chambers — brought here from Auschwitz as a legacy to this eternal capital of our people.

I recall as if it were yesterday how, dressed by my mother in long pants to look like a grown man capable of hard labor. I was ordered by our torturers to run toward such a car, its doors wide open to receive me and my comrades. As we ran on the double, a gauntlet of SS men in black uniforms struck us with canes. Ahead of me I saw many fall, try to rise and then collapse, done in.

I ran hunched, desperately holding on to my small suitcase with one hand, shielding myself with the other. Blows came down on my head and my back, and I smelled blood on my face. But I knew that I had to keep running, for if

I fell it would be forever.

The car filled up quickly with more than a hundred of us, and the heavy door slid shut, casting us into darkness. Outside we heard screams and more doors sliding shut. Then there was silence.

After seemingly endless hours of waiting we heard whistles, and the train began to jolt into motion. Quickly the stench and closeness inside became suffocating, and it was only by finding a crack between the floor planks and pressing my nostrils against it that I was able to breathe.

At the far end of the car, someone had pried open the cover of a small skylight. Slowly I squirmed toward it through the densely packed bodies. Seeing me, a boy smaller and lighter than anyone around, two men lifted me onto their shoulders, so I could poke my head through the skylight and report what I saw.

I was told to signal when we were passing through wooded country. At each of my signals I was lowered and one of the men climbed up, crawled though the skylight and jumped off. From what I could tell, a few of them jumped unnoticed and disappeared into the forest. But most were mowed down by machine-gun fire from the sentries posted on the roof.

All those slow, long, winding trains which converged, day and night, from every part of Europe—from Poland and France, Russia and Holland, Norway and Greece - where in the world were they taking us? Without schedule, shunted aside any time a civilian pullman or military convoy claimed priority, standing immobile on sidetracks in the blistering sun, or the freezing cold — who could have guessed that they were transporting perishable cargoes? No air, no food, no water. How long we were inside those cattle cars I don't really know. I remem-

ber someone saying 72 hours.
When we arrived and the doors were

flung open, blinding floodlights lit up the night. A long line of SS men, each holding a victous dog on a short leash, stood along the ramp. A short command—EVERYTHING OUT—and several of the beasts leaped into our car. In a few seconds, two or three of the haif-conscious victims were torn to pieces. Horrified, the rest of us dragged ourselves up and staggered out. More than a score remained immobile. They were dead.

Could anyone have imagined that the parched, anguished, extinguished human beings who spent the last hours of their agony behind the sliding steel doors of these mobile coffins were preparing a posthumous victory? Could anyone have predicted that they would cry out, even today, to those who continue to betray the calling of man — tyrants, through madness, democrats, through blindness?

The state of Israel was partly created by them. They have helped to populate it, arm it, defend it. This cattle car, embedded forever in the holy landscape of Jerusalem, has now reached its ultimate destination. Here it will stand as a permanent monument to remind Christians, Arabs and Jews - all those who hope for peace amid torrents of hatred and violence—that man is capable of the worst, as of the best, of madness as of genius.

In the name of the martyrs and the survivors, and with the Auschwitz number engraved on my arm, I invite you all -here and on every continent - to pray that such trains will roll never again!

International Herald Tribune.

Two Danger Signs on the Way to a Peaceful Demise for North Korea

SEOUL — What the Clinton administration seems to be trying to pull off by its nuclear accord with Kim Il Sung & Sons is the assisted suicide of North Korea. The administration seems to believe that by filling North Korea's veins with Western investments, credit cards and diplomatic contacts, in return for a halt to Pyongyang's nuclear pro-gram, it can slowly undermine the

airtight totalitarian regime so that one day it collapses softly into the lap of South Korea. But while the Clinton team thinks it is administering an assisted suicide, North Korea (and the Republican opponents of this deal) think Washington is administering life support that will prolong the Hermit Kingdom. If they are right, then this deal makes no sense, because Washington would only be strengthening Pyongyang for the day when it could welsh on its no-nukes promise.

By Thomas L. Friedman

If the administration is right. then all that counts is that the North has stopped its nuclear program and sent its UN ambassador to Atlanta last week to meet with Coca-Cola. Mother Nature will take care of the rest. I think the administration is

right -- but with two big caveats. It is right because North Korea's rigid totalitarian system cannot survive unless it changes, and it cannot survive if it changes. The country is in pitiful economic condition, with its people and factories starving. But the isolated leaders have deluded themselves into believing that they can surgi-cally implant Western investments in a single zone, the Najin-Sombong district, and then seal it off from the rest of the country so that economic openness won't lead to political openness. They have imported tons of barbed wire to isolate their free market ghetto. This experiment in

totalitarian capitalism is doomed. (See encyclopedia entries for Erich Honecker, Mikhail Gorbachev and Nicolae Ceausescu.) "We Asians like to eat raw eggs for breakfast," said P. H. Koo, a South Korean industrialist. "What

you do is stick a pin in both ends and then suck out the egg. The North Koreans think they can suck out the yolk and just leave the white. I hope they find the technique. But I'm sure they will end up swallowing the whole egg." This leads to my first cavear.

America can succeed only if it has the cooperation of South Korea. But conversations here with top officials made clear to me that Seoul's mistrust of Washington right now is as deep and wide as the Demilitarized Zone. The South believes that the

Clintonites have been far too willing to deal exclusively with North Korea, while stilf-arming Seoul to the sidelines (just what the North wants). The United States will have to be much firmer in making clear to the North that there is no deal without the participation of the South.

The United States needs Seoul to pay for the nuclear reactor promised the North; it needs Seoul to build the reactor with South Korean workers, who will infect the North with Western ways; and it needs Seoul's investors to go north and plant the seeds of capitalism. No other country is interested in playing these critical roles,

Americans compare North and South Korea to East and West Germany. That is wrong. East and West Germany never fought a war against each other, North and South Korea fought a war in which 4 four million people died.

The better analogy is with the American Civil War. The Panmunjom intersection between North and South is not Check-point Charlie, it's Gettysburg. That is why these two siblings are

not going to get together on their own. They need a U.S. push. Which brings up my other caveat. While every lesson of history favors the demise of North Korea, the fact is that when Dr. Kevorkian meets Dr. Strangelove anything can happen. There is always the possibility that a dying, lunatic North Korean regime. doesn't collapse gently into the arms of the South, but instead uses its bomb in the basement to bring the South down with it.

There is a Korean saying that goes: "I die, you die, all die." When I repeated that to a South Korean professor, he corrected me with a frown. "In Korean," he "'You die' comes first." The New York Times.

Soviet Archives Are Showing That Western Hard-Liners Had It Right

WASHINGTON — The news about the Cold War is that the archives of the former Soviet Union are opening, a colling event making possible a deeper history, an expansion of views, and making necessary a rethinking on the part of those who turn out to have had it wrong before.

As a journalist -- that is, as a scavenger who makes no personal claim to have plumbed the new materials - I am prepared to sift the findings of others, concede episodic fallibility (won't that suffice?) and neerfully adjust. More serious scholars have the harder task of following the documents, even where these undercut their own

past views, self-images and reputations.

The documents," as I get the sense of them, pretty much confirm the approach long attributed to the political and academic right. The Soviet Union, being driven by an illegitimate leadership's hostile ideology, was in fact evil, repressive and expansionist. It was not just the misperceived, put-upon and often unoffending conventional state depicted by the political and academic left. The latest exhibit in a continuing series of

disclosures is an absorbing PBS documentary, "Messengers From Moscow," which began a four-Friday showing on Jan. 13. Its documents and taped reminiscences convey By Stephen S. Rosenfeld

that Moscow virtually invented the Cold War, a global confrontation waged at all levels up to but fortunately not including direct military combat between the Soviet Union and the United States.

You don't have to be a historian to understand something about the limitations of documents and the tricks that can be played with them. But you don't have to be a journalist to accept that the bits and pieces of reality displayed in "Messengers" are not less authentic for being selective. Others will put together the big picture.

The little pictures have their own value. The documentary's presentation of Stalin's (and Mao's) complicity in North Korea's 1950 invasion of South Korea, for instance, fits earlier scholarly findings. Its claim is at least plausible that the Soviet Union baldly contrived the international "peace" campaign that did in Jimmy Car-ter's neutron bomb, which the Kremlin saw as a threat to its offensive force of 25,000 tanks in Germany.

The earlier question that dominated analysis and polemics of the Cold War was who started it. The question that now cuts

to the quick is who ended it. More specifically, what was the impact of the Reagan hard line? Scholars of the left like Raymond Garthoff believe that Ronald Reagan's across-the-board pressures actually delayed the decompression and renewal that the formidable Mikhail Gorbachev was already reaching for on his own.

In such a dispute it is tempting to hedge. Listen to the New York Times reviewer. Walter Goodman, who welcomed the documentary not for providing truth to viewers but for offering "solace" to "the political right." Noting that "conservative" foundations had financed it, he said, "doubtless some historians will find it overly kind to the United States."

Doubtless. But it is an evasion to pass the thing off simply as a contribution to PBS diversity. Is the point of view true? What explains the historical record best?

Best listen to Richard Pipes, the senior Russia specialist from Harvard, who worked in the Reagan White House. He reviews Mr. Garthoff's latest book, "The Great Transition: American-Soviet Relations and the End of the Cold War," in Foreign Affairs. The hard-liners had it

right, says Mr. Pipes.

They understood that, unlike U.S. power.

Soviet power was illegitimate, cruel, deceptive (and self-deceptive), "unnatural" and bound to fail. President Reagan's conscious & strategy was to exploit the crisis to which Communist leadership had brought the Soviet Union and to push it toward reform. The two superpowers were in their values and processes anything but two like-armed camps wrestling for global supremacy.

Was the Kremlin's domain really the "evil empire" that Mr. Reagan, to the left's dismay, called it? Mr. Pipes recalls the confirmation that Mr. Gorbachev gave the U.S. Congress in 1992: "The world can sigh in relief. The idol of communism, which spread everywhere social strife, animosity and unparalleled brutality, which instilled fear in humanity, has collapsed." It is the sort of admission now coming in ever greater detail from many knowledgeable, formerly Soviet sources in the new documentary and elsewhere.

This is not to say that America's purpose. was always clear and its policy beyond cavil. It is to say that in the political attitudes and historical judgments that have been at the center of U.S. public life for a half-century and more, many of us still have a great deal of catching up to do:

The Washington Post.

No, Democracies and Their Citizens Are Not Immune to War Fevers PARIS - A reader has chal-

lenged my remark (Opinion, Jan. 13) that it is cant to hold that

democracies do not go to war with one another. He says, instead, that this is an "empirically verified" truth and a major dis-covery of political science. The issue is significant because the idea that democracies do not light one another provides such guiding intellectual principle as can be discerned in the foreign policy of the Clinton administration.

It is the reason Washington continues even now to back Boris Yeltsin in Russia. He is believed. on no great evidence, to be a democrat, hence his presidency of Russia is thought to be a guarantee of peace - at least of peace with other democracies, although certainly not of peace with dissident or separatist elements inside Russia's Irontiers.

My critic — Nicholas Beim, who writes from Oxford, England (Letters, Jan. 19) - cites Kant as having argued that liberal democracies form a gradually expanding union of peace, and Michael Doyle, whom I presume to be a political scientist, as having in 1983 "demonstrated that no two liberal democracies had ever taken up arms against each other." This discovery. Mr. Beim adds, "is a major one . . . in the world of political science."

would think it self-evident that democracies tend toward peaceful relations because of the general disinclination in most circumstances of ordinary people to go to war, which in a democracy can find political expression. Democracies tend in particular to-

By William Pfaff ward peaceful relations with oth-

er democracies, with whom they share not only values but a myriad of material as well as moral relationships. I would not think it necessary for political science to have "discovered" this. On the other hand, the curse of

the 20th century has been the democratization of war and political struggle, which thereby gained an intensity, intolerance and intransigence that would have appalled the civilized monarch of a pre-democratic age, for whom war was a limited and professionalized instrument of political or dynastic interest. This development was the re-

sult of the French Revolution, meant to install democracy in France, which to defend itself called the entire people to arms. creating mass popular armies which in the years that followed overran the professional armies of the European monarchies.

Revolutionary France was certainly not a liberal democracy. Nonetheless, political struggle was ideologized and democratized there, mobilizing the population, providing a precedent for both the totalitarian systems and the mass democracies of the 20th century. The French Revolution democratized war. The world has never since been the same. As the Italian historian Gug-

lielmo Ferrero has written. "Restrictive warfare ... can only thrive in an aristocratic and qualitative civilization. We are no longer capable of it." Was the United States a liberal democracy in 1860? It certainly went to war with itself that year in great determination and selfrighteousness, launching what became a model for industrial-

ized total war, whose sequel arrived with World War I. Were the states which then went to war democracies? Certainly war was the popular will in most of Western powers. France was a liberal democracy, which went to war because it was attacked, but which did so in passionate enthusiasm to recover Alsace-Lorraine. The United States later went enthusiastically to war without being attacked, to make the world "safe for democracy."

Britain's was a constitutional monarchy with representative government by restricted suffrage, but Parliament cheered the ultimatum to Germany that made war inevitable. Italy, a liberal constitutional monarchy, declared war in 1916 with parliamentary endorsement despite divided popular opinion.

Germany was also a constitutional monarchy, in which the kaiser had a great deal more power than his British or Italian counterparts, but nonetheless could not easily override the Reichs-122, and on the question of war in 1914 he did not need to do so. Deputies "would have been trampled to death before the Brandenburg Gate" had they voted against war, according to a

contemporary observer. The point I wish to make is that representative or democratic government is not automatically an obstacle to war, even

with other representative governments. Wars sometimes have been demanded by the people. Wars can be popular — at least when they start. The relationship between democratic government and total war, democratized war,

is complex and dangerous. The idea that democracies do not go to war is intellectually impoverished, a kind of slogan. It disregards the rich and threatening complexity of the relationship between popular opinion and war, It resembles an idea extremely influential before World War I, that the

financial and industrial interelationships among modern nations had made war impossible because it would be unprofitable.

Norman Angell "proved" this in a book called "The Great Illusion," published in 1910. It was translated into 11 languages and had a great influence in Britain. the United States and elsewhere Mr Angell was right that war would prove unprofitable. He was wrong in concluding that there would therefore be peace.

International Herald Tribune

Las Angeles Times Syndicate

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1895: Brooklyn Shocks PARIS - [The Herald says in an

editorial: The trolley-car nuissance is now being brought before the presidents of Brooklyn in a very emphatic matter. These companies, which have possessed themselves of the streets, cause a hideous disfigurement with their lines of wires overhead, that are a source of danger to the community through bad insulation of the electricity, which passes along the rails to complete the circuit. Men, and even horses, have been shocked to death by escaping currents.

1920: Teachers on Show

CHICAGO - Low salaries are driving school teachers to the pink tights and bare legs of the chorus, William T. McCoy, chairman of a teachers' committee seeking increased pay envelopes, has declared. In a burlesque show

that is "packin" 'em in' here this week are three former school teachers, long past the "flapper" age but who still shake a wicked spear, "Teach school again?" queried one, "The very idea. Dearie, you don't look; as supid as you are. Let somebody else worry about Willie's dirty neck and who was the man who discovered the equator,"

1945: Key to Metrics PARIS - General de Gaulle may

become the custodian of the key to the underground abode of the most precious bar of metal in the world. This is the key to the metric system, not the one which sets children's heads in a whiri, but the real tangible key which locks and unlocks the heavy safe door of a crypt where the international meter standard is kept in unchanging atmospheric, thermic, electrical and magnetic conditions.

North Lin

A Storm Slows Aid "In Japan

Thousands Flee Landslide Risk

By Paul Blustein Wishington Post Service KYOTO, Japan — Cold.

driving rain fell Sunday on western Japan for the first time since Tuesday's catastrophic earthquake, hampering relief efforts and adding to the misery of the 300,000 people huddled in emergency shelters.

As the death toll from the

quake neared 5,000, efforts continued despite the rain to rescue survivors, bring food and water to the homeless and restore essential services.

Officials in Kobe, a city of 1.4 million where the quake hit hardest, said that electricity and phone service had been restored in nearly 100 percent of the city and water in almost 50 percent. But the heavy rain raised

fears of landslides, and while no serious landslides materialized on Sunday, police and military personnel evacuated 2,200 families from 46 hilly areas deemed to be in danger and brought them to the already-crowded shelters. U.S. Marines based on Okinawa helped members of the Japanese military erect tents for the evacuees,

Some of the helicopters ferrying in food were grounded by the downpour, and rescuers looking for 30 missing people in the city of Nishinomiya had to suspend operations because of the danger of landslides, according to the Kyodo news agency. Relief workers distrib-uted 200,000 plastic sheets to cover damaged roofs, as well as free umbrellas and rainwear.

The weather also increased concerns about disease spreading among the shelter residents, who are living in cramped conditions mostly in unheated school gymnasiums, auditoriums and other public buildings.

"While I've heard reports saying that we've got enough medical personnel, it's not true," a doctor working at a shelter said in an interview with a local television station. "Influenza is starting to spread. Among the shelters only a few have medical personnel, and there's no heat. If we don't get some help we're going to have to deal with hundreds of people



A refugee from Kobe carrying his mother after their ferry landed Sunday in Osaka.

Some help arrived Sunday in the form of a 24-member medical team from California. It ies. The passage of time continued to dim hopes of finding anyone buried alive, however.

Sifting through rubble for bodies. The passage of time continued to dim hopes of finding anyone buried alive, however. for Kobe.

A French search-and-rescue team with dogs also arrived, as did 2,000 blankets and 600 cashmere gloves from Mongolia, an impoverished country that receives Japanese development aid. Altogether, the Japanese government has accepted assistance from 11 countries of the 40 that have offered help.

Although the rain compounded the overwhelming problems of bringing Kobe back to some semblance of nor-

with influenza and other dis- well as individual volunteers men were members of the Yaslogged on as best they could, maguchi-gumi, the largest of and continued the grim work of the Japanese organized crime and continued the grim work of

> The death toll reached 4,936 on Sunday evening, with 171 people still missing. That makes the quake the worst natural disaster in Japan's postwar history, surpassing a 1959 typhoon that killed 4,697 in central Ja-

On a narrow street in a Kobe neighborhood, meanwhile, young men in baseball caps and track suits loaded cartons of food, water and relief supplies onto trucks for delivery to needy families. But this was no mality, police and soldiers as ordinary relief operation. The of casualties or damage.

groups known collectively as In Colombian Quake

to 6.0 on the open-ended Rich- awake in the mountainous ter scale shook buildings on the northeastern region of Colom-Kuril Islands in Far Eastern bia early Sunday, the latest in a Russia, Reuters reported Sun-series of aftershocks following a day from Moscow, quoting a strong earthquake three days spokesman for the Ministry of earlier.

Civil Defense, Emergencies and The government geological Natural Disasters.

The earthquake, which tremors occurred between 5:41 rocked the islands just before A.M. and 6:43 A.M. near the midnight Saturday, had its epi- town of Paez in Boyaca Prov-center in the Pacific Ocean, 80 ince, 120 kilometers northeast kilometers (50 miles) southeast of Bogota. The tremors, mea-of the Russian town of Yuzhno-suring between 4.2 and 5.7 on Kurilsk. There were no reports the Richter scale, caused minor

Veterans of Devastation Go to Help

By William Branigin

KOBE, Japan - Buildings reduced to rubble, people trapped in the debris, homes burned to the ground, roads and railroads put out of com-mission, thousands of homeless families in temporary shelters - such scenes have shocked this nation in recent days.

For many older Japanese, however, the damage from last Tuesday's earthquake brings back painful memories of even worse destruction. It reminds them of World War II.

At the same time, Japan's most devastating quake since 1923 has sparked a spirit of cooperation in the face of adversity unseen since the war, older Japanese say.

That became clear over the weekend when tens of thousands of people from all walks of life jammed all available trains, boats and buses bound for this heavily damaged port city to bring goods to needy friends and relatives.

"I was reminded right away of what happened during the war when we were bombed." said Yoshiyaki Yamauchi. 74, who served in the Japanese Army then.

Carrying bread, milk, sushi and rice balls in a backpack and a nylon bag, Mr. Yamauchi was traveling to Kobe to visit fellow members of a prefectural association that he heads. He said he was prepared to walk 20 kilometers (12 miles) to get to three places that he needed to visit

Shigeru Sakai, 65. a business consultant who grew up in Kobe, recalled that his house

Aftershocks Reported

BOGOTA (Reuters) -An earthquake measuring 5.0 Three tremors shook farmers

> institute Ingeominas said the injuries and structural damage.

burned to the ground when U.S. B-29 planes firebombed the city at night in March 1945.

That bombing and a subsequent raid in June 1945 devastated Kobe, he said, but nobody

in his family was killed.
"I feel that history has re-peated itself," said the executive, who now lives near Osaka. "I already know what I should carry." He displayed a back-pack that contained a flashlight, a radio and identification cards, as well as some bottled tea, rice balls and cookies for his relatives.

Traveling with his wife and government's reluctance to ac-daughter, Mr. Sakai said he figured he would have to walk an hour and a half to check on a family that he had not been able to contact.

Today I see the same spirit that we had 50 years ago." he said. "Total strangers are talking to each other."

As thousands of Japanese converged on Kobe over the weekend to bring a measure of relief and sympathy to the be-leaguered population, residents complained about the Japanese

"All my friends who live here say we need help," said Masa-hito Nakatsuka, 43, a Kobe businessman, as he guided visitors to a hospital that has been overwhelmed with casualties.

Of the 29 countries that promptly offered assistance. Tokyo by Sunday had accepted the offers of 11. The others were waiting for answers.

The reluctance to accept foreign help "is very hard to un-derstand," Mr. Nakatsuka said.

AMERICAN TOPICS

Ivan, the Lonely Gorilla, Enters Society After 30 Years in a Mall

Ivan the gorilla, who has spent most of his 30 years alone in a shopping mall enclosure, is window shopping for a mate at the Atlanta

After three months in quarantine, the 450pound gorilla has been moved to an enclosure with a wall of iron-mesh netting, so he can see three females and two young males a few feet down a hallway. They can see and smell each other, but they can't touch. Zoo officials hope the other gorillas will become Ivan's family.

The next step is physical contact, but it is too soon to say when, said Dietrich Schaaf, the zoo's general curator. Ivan won't be seen by the public for at least another two months. Until last week, Ivan had never seen another gorilla since he was captured as an infant in

behind a show window in a shopping mall in Tacoma, Washington. He was moved to the Atlanta zoo after a campaign by animal rights activists and goril-

Africa. He spent most of his life on display

la experts, who said Ivan deserved the chance to live with his own kind. The Atlanta zoo also is home to Willie B., who spent his first 27 years in isolation before he was introduced to other gorillas. Last year, his first offspring, a female named Kudzoo,

was born to his mate, Choomba.

Short Takes

Hollywood has easily retained its title as the U.S. film capital. Last year California produced six times as many films as the next-ranking state, New York, and most of these were made in the Los Angeles area, which includes Hollywood. California registered 438 feature film starts in 1994, while New York state had 73. Texas was third with 18. Florida followed with 17 and Nevada with 16, the California Film Commission said.

Mothers who have uncomplicated deliveries are increasingly leaving the hospital with their newborn infants within 24 hours of giving

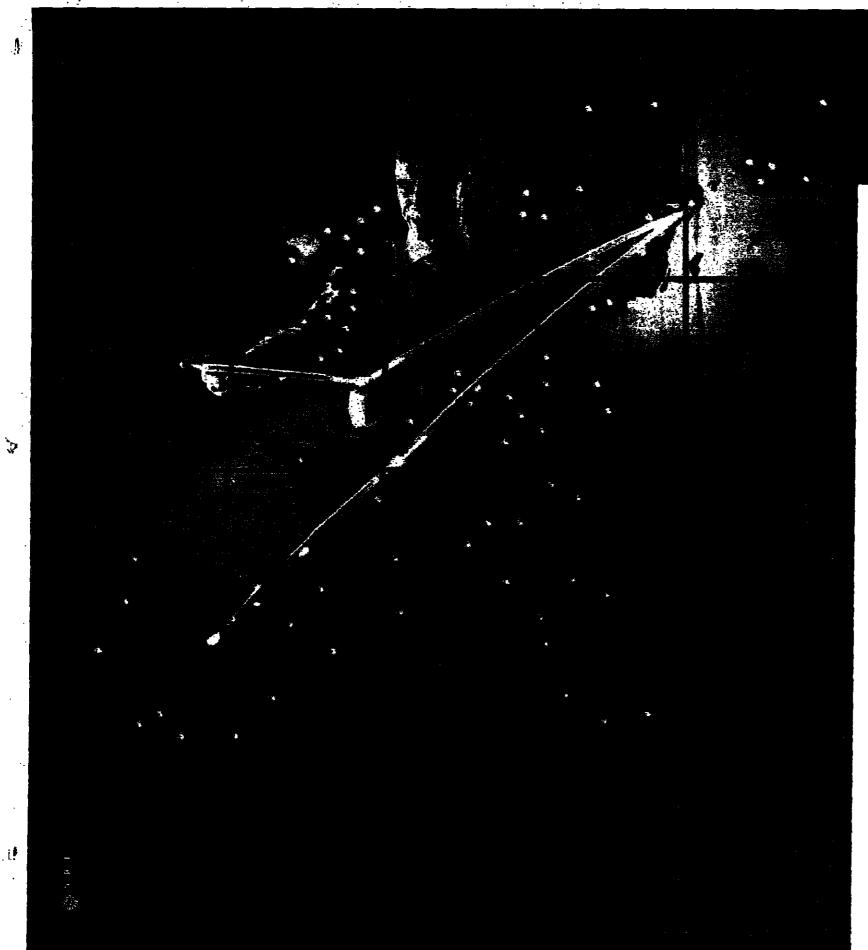
birth. This is largely because health insurance companies often refuse to pay for longer hospital stays. The Washington Post reports. Supporters of this trend say it not only saves money but gets the mother back into familiar surroundings that much sooner. Critics say problems with the baby might not be spotted before the child leaves the hospital.

A man died after being bitten by a rattlesnake he had brought to church because the Bible says believers "shall take up serpents." Dewey Bruce Hale, 40, of Enigma, Georgia, was bitten during a service at New River Free Holiness Church and died soon after, the sheriff's office said. The death was ruled accidental. Martha Hale, his cousin, said church members take the Bible literally, particularly a passage in the Gospel according to Mark saying that one sign of those who believe in Christ is that "they shall take up serpents."

For long-haul truck drivers, the low-back pain that comes from constant vibration is an occupational hazard. Trucks are built with still suspensions to maximize stability. This also maximizes vibration. Trucks with the seat over the engine transmit even more vibration to the driver. Now Farid Amirouche, a professor of mechanical engineering at the Chicago campus of the University of Illinois, has developed a truck seat that isolates the driver from most road and engine vibration. He said it might add \$500 to the cost of a truck. But considering "the costs of workman's compensation and accidents caused by driver fatigue," he says, "this is not an unrea-

The Butte, Montana, office of the Federal Bureau of Investigation, which was J. Edgar Hoover's purgatory for agents in disfavor, is no more. The last agent was transferred last week to Boise, Idaho. Butte, a mining town in the Rocky Mountains, was notorious in the FBI as the dumping ground for agents who displeased Mr. Hoover. The FBI director reportedly thought a winter in Butte would do wonders for mavericks. After Mr. Hoover's death, the sting went out of assignment to Butte. But for demographic and budgetary reasons, the FBI decided to close Butte down

International Herald Tribune



Save up to 50% on international calls by connecting to France Telecom's Global VPN.

The Global Virtual Private Network is France Telecom's solution to your organization's needs.

It can save you up to 50% when calling anywhere around the world.

Highly flexible, France Telecom's Global VPN can be adapted to meet your company's changing requirements quickly and cost-effectively.

What's more, exclusive On Net/On Net and On Net/Off Net features mean you'll obtain the optimal solution whether you're calling between company sites or anywhere across the globe.

And it means you'll be connected to high-quality high-security end-to-end network services as well as 24 hour network support backed by France Telecom's skilled network management team.

To learn what your company can gain from France Telecom's Global VPN, call your local Sales Representative.

Paris, Nathalie Virolle at (+33) 1 42 21 78 78 Amsterdam/Hoofddorp, Kees Mulder at (+31) 2503 82426 Brussels, Thomas Hassaine at (+32) 2 923 99 11 Frankfurt, Fernand Neu at (+49) 69 66 98 12 13 London, Jill Spackman at (+44) 171 379 47 47 Madrid, Pascale Benkemoun at (+34) 1 564 09 55 Milan, Mario Citelli at (+39) 2 21 568 301 Stockholm, Ulf Johansson at (+46) 8 619 32 18



Russians Rally to Urge Peace Official Says Chechen War Could Last Months

MOSCOW - A sparse as Russia's war against Chechnya, entering its seventh week. continued at a slower pace in and smaller surrounding towns. position.

Muslim and Orthodox clergy said prayers for the dead at the rally in Lubyanka Square, in front of the old KGB headquarters, as a crowd numbering in the hundreds braved belowfreezing temperatures.

Sergei A. Kovalev, a Sovietera dissident and former ally of President Boris N. Yeltsin's who has emerged as a key critic of the war, urged an early end to

vowed to fight on. Salembek tance," the statement said. Khadzhiev, Moscow's choice to The statement also raised head a transitional government, predicted that fighting would continue for 6 to 18 months. The Russian military com-

mand said its troops did not carry out major combat operations Sunday, but it acknowledged that the situation in Grozny remained difficult.

Supporters of the separatist

YELTSIN: Facing Tough Recovery

Continued from Page 1

"If there is any firing from your village, we will answer with bombs and missiles." reads an army leaflet brought back to Moscow by Mr. Yell-sin's disillusioned human-rights adviser, Sergei A. Kovalev.

After weeks in the shadows,

Mr. Yeltsin emerged late this week to confidently proclaim his continuing mastery over the Kremlin, After weeks of preoccupation with the humiliating war in the south, he relegated it to the level of a police action and conspicuously busied himself with foreign affairs and economic policy.

Mr. Yeltsin's studied calm could not conceal the turbulence of Kremlin politics, more unsettled, many believe, than at any time since the president dissolved the Soviet-era Congress of People's Deputies in 1993.

The army is angry and hu-miliated. Officers resent Mr. Yeltsin for sending them into war unprepared, and they resent the anti-war opposition. Defense Minister Pavel S. Grachev is despised by many, while the army's most popular generals are being purged.

With a budget less than 5 percent of what the U.S. military receives, many servicemen even before the war were homeless, impoverished and even starving. Now, with the government saying the army will have to pay for the cost of the campaign out of its "reserves," the situation will only worsen.

DUBAI

UUIY FKEE'S

YOUR

OPPORTUNITY

TO WIN

LUXURY

CARS

AT THE

WORLD'S

FINEST

DUTY FREE

361st Winner

ROMAN D'SOUZA

(Series # 361 - Ticket # 0480),

Porsche 911 Carrera-Cabriolet

Indian, from Dubai, UAE,

winner of blue metallic

the war. Mr. Yeltsin has said command said in a statement. the governor has no such pow-

Mr. Yeltsin's defense against an embittered army has been to talks with the Chechen leader. increase the pay and benefits Dzhokar Dudayev. for his own protectors - the Kremlin guard and the elite

> Ministry - while letting the military flounder. With the brass so divided, that tactic may work in the short run as a defense against coups. In the long run, though, a nuclear-armed, enraged force

Moscow units of the Interior

of 1.5 million men can hardly he a force for stability. Russia's economy seemed to be just barely righting itself an increasingly critical interna-when Mr. Yeltsin launched the tional community, said the op-Chechen adventure. Now, inflation has taken off again - to about 16 percent a month foreign investment has fallen to about 5 percent of its peak lev-

last week. In Parliament, where Mr. Yeltsin had reached a fragile compromise on a stabilizing, anti-inflation budget, all bets are off. The State Duma, or lower house, rejected the budget this week, endorsed an increase in the minimum wage and pushed forward a bill on re-

nationalizing property.

Mr. Yeltsin's response so far has been to reiterate his commitment to reform. This time, though, the West is unlikely to take much on faith. And it is not clear where Mr. Yeltsin will find the political capital to win approval of a noninflationary budget that cannot possibly satisfy the powerful farm, energy and military-industrial lobbies.

A sizeable rally took place in leader, Dzhokar Dudayev, hav-Cheboksary, on the Volga Riving withdrawn from the presicrowd turned out for an antiwar rally in Moscow on Sunday support their governor, who has are fortifying positions east of opposed sending local men into the Sunzha river, the Russian

"Despite the federal troops' the Chechen capital. Grozny. er, but he so far has stuck to his individual successful operations, the Dudayev supporters In Chechnya, both sides are determined to offer resis-

> The statement also raised the specter of the conflict's spreading to the neighboring region of Daghestan, where many Chechens live. The military command acknowledged that there was no "control regime" on the border between the two regions.

In Znamenskoye, northeast of Grozny, Mr. Khadzhiev, a former Soviet oil minister, said he would bring murder charges against Mr. Dudayev once he assumes leadership of the provisional government.

Mr. Khadzhiev said there was no legitimate authority in Chechnya at the moment. A longtime Dudayev opponent. he regretted but did not criticize the Russian attack.

"We tried our best to avoid Russia's interference here, but we also see there was no other way out," he said. "If we manage to preserve Russia on a democratic path, then Chechnya will also be democratic."

Foreign minister Andrei V. Kozyrey, concluding a round of talks in Switzerland aimed at explaining Russia's actions to eration had entered a new phase, moving "from a military stage" to the stage of reestablishing civilian structures.

But reporters for the independent television network NTV reported that Chechen els, and the ruble hit a new low fighters in Gudermes, 36 kilo-meters (22 miles) east of Grozny, were preparing for an expected Russian attack there.

Other reporters said Russian planes attacked towns to the south of Grozny, while sending artillery shells into Grozny's southern suburbs.

In Moscow, the anti-war rally took place at a monument to those who died in the Communist labor camps.

"I ask you to remember the dead in Chechnya," said Mr. Kovalev, himself a labor camp survivor and officially still Mr. Yeltsin's human-rights adviser. "I ask you to remember the people who are living in Grozny now, in cellars, in the cold, in -FRED HIATT

Mercedes Benz S 500 L (Bornite) And BMW 650 Ci (Hell Red)

Dubai Duty Free, pioneers of the luxury car

promotion, now in its sixth year, offer you a

choice. Tickets may be purchased for one or

For each car, tickets are priced at Dhs 500/ US 139 and limited to 1000 bonafide travellers either departing or transiting through Dubai

The draw date and winning numbers will be

published, and each participant will be

The cars will be shipped to the winners'

The friest collection at the world's most elegant duty free.

both cars.

advised.

International Airport.

address free of charge.



A Russian woman crying at a protest Sunday in Moscow against the war in Chechnya.

SUIT: Deutsche Bank Accused of 'Defamation' Effort

Continued from Page 1 positions that MG Corp. was

committed to paying for. In what was to become one of the biggest cases ever to involve ments" about Mr. Schimmellosses from the controversial derivatives business. Deutsche Bank's Mr. Schmitz in December 1993 fired Mr. Schimmelbusch and several other Metallgesellschaft executives, brought in a team to liquidate what were deemed to be risky bets with oil futures, installed a new management, and then pressed othcreditor banks to provide a \$2 billion bailout to recapitalize Metallgesellschaft.

Since last year, according to authority, and unlawfully asthe lawsuit, Mr. Schmitz has knowingly made a series of "false and defamatory state-

busch both in public appearances and in the U.S. and European press. Among the statements cited in the lawsuit are the allegations that Mr. Schimmelbusch was "a criminal who deliberately concealed material information, falsified reports and misrepresented the

The lawsuit comes at a delicate time for Deutsche Bank. which as the leading lender to Metaligesellschaft and a major chaft is expected to soon ask

structuring efforts. Over the past year, the Metallgesellschaft affair has also fueled controversy in Germany about the dual role played by big banks as both major shareholders in industrial concerns and lenders to the same compa-

In separate investigations. the events surrounding the affair are being probed in Frankfurt by the state prosecutor's office and in New York by the Manhattan district attorney's

In addition, Deutsche Bank in October rejected an analysis of the affair by Professor Mer-ton Miller, a Nobel Prize-winning economist at the University of Chicago. The analysis concluded that Deutsche Bank had misunderstood the oil futures situation at MG Corp. and, in a panic, had liquidated its position, causing losses for Metallgesellschaft.

Mr. Schimmelbusch, in the lawsuit, claims that when Mr. Schmitz learned in December 1993 that MG Corp. required short-term financing to cover its oil positions in New York, he seized on this information to concoct a phoney crisis, improperly strip Schimmelbusch and his management team of

English mother tongue

sume control of MG."

The suit claims that Mr. Schmitz had a personal "animus" toward the former Metallgesellschaft chief, and saw Metallgeselischaft as a source of business that he could control in order to strip assets and promote his bank's corporate finance division as well as gener ating fees for Deutsche Bank's worldwide affiliates.

The suit further alleges that facts concerning MG Corp.'s Mr. Schmitz used his position oil activities in New York."

Mr. Schmitz used his position as chairman of Metallgesellschaft's supervisory board "to assure that Deutsche Bank profited from every transaction the company pursued, and to shareholder of Metallgesells- direct MG to pursue transactions in which the bank could more than 40 international profit." Over the last year, the creditor banks for more cash to suit says that "no transaction support Metallgesellschaft's re- has occurred without some special financial benefit, direct or indirect, for Deutsche Bank."

In Frankfurt, on Sunday, Helmut Hartmann, a Deutsche Bank spokesman, said that Mr. Schmitz "declines to speak to any media about this matter at this point." Deutsche Bank said in a

statement: "The filing of the complaint and its early dissemination to the press is consistent with the disinformation campaign initiated by Dr. Schimmelbusch and others long ago to distract and divert attention from their responsibility and culpability in the Metallgesellschaft affair. A full airing of the facts in a court of law will finally resolve any questions about culpability and responsibility." Also in Frankfurt, Lutz E.

Dreesbach, spokesman for Me-tallgesellschaft, said the compahad not yet received the text of the complaint but was unconcerned at the lawsuit. In a statement, Metallgesellschaft described the main allegations as "ludicrous and without any

Metallgesellschaft added that, as previously announced, it will file a complaint against Mr. Schimmelbusch after the special auditors' report be-

the catalog notes, however,

their present condition is in part appalling," and the ceiling caused by eating streptococcus-in the garden hall has had to be contaminated bread. propped up "because of the danger of collapse."

a gymnasium.

kow near the Polish border. The can be settled either by restitucastle, first built in 1697, was badly battered in World War II. "It is imperative that reconstruction and repair begin as soon as possible," the catalog warns. "Otherwise the building will be lost forever."

cialist camp for East German children.

ALGERIA: 2 Groups Reject Plan Their response came as a furcannot be a "credible" truce ther confirmation of many experts' view that Algeria's Islamwith Muslim fundamentalists. ic movement has become too French officials say senior Alfractured to speak with one

gerian Army officers are mindful of the situation in Iran. Islamic activists maintain where shortly after fundamenthat Algerian Army intellitalists came to power in 1978 gence, which has infiltrated all several hundred former governopposition parties, has sent ment officials were shot and Take faxes in the name of armed Islamic groups aimed at damag-A French citizen, the 25th in ing the Islamic movement's ima year, was shot and killed on

age with ordinary people. Sunday in Algeria, a day after the president of the Algerian The other two secularist-oriented parties at the Rome talks soccer association was shot and the Front for Socialist Forces and the National Liberation Front, do not appear to have tion political parties, among enough popular support to act them, had won 85 percent of a independently of the Islamic

1992 parliamentary election movement. Although the Rome accord was greeted warmly by the United States, Germany, Spain Italy and France, it began to fizzle immediately.

Sunday's faxed communiqué other opposition has taken a of the Armed Islamic Group which in May had initiated a campaign to kill foreigners in Algeria — issued fresh threats against West European countries maintaining ties to Algeria and death threats against Algerian radio and television journalists.

Also Sunday, the interior ministers of France, Spain, Italy, Germany, Tunisia and Algeria held a meeting in Tunis in which they affirmed a policy of cooperation among their security forces to track Muslim fundamentalists and warned of the danger of terrorist acts by these groups in Europe and the Mid-

CASTLES: Selling Bits of History

Continued from Page 1

Continued from Page 1

killed by suspected Islamic fun-

that was canceled by the gov-

ernment, their continued influ-

ence on public opinion today is

fort to obliterate Islamic and

toll. There also are deep differ-

ences within the Islamic move-

ment over the tendency of sev-

eral of its factions to use savage forms of violence that include

slitting throats, and killing un-

veiled women, foreigners, jour-

The Islamic Armed Group

and the Islamic Salvation

Army, in coming out against

the Rome agreement, said that the Islamic Salvation Front did

not represent their views in

these talks. This contradicted

earlier signals last Sunday, in-

cluding statements attributed

to the Armed Islamic Group,

that it would abide by it.

nalists and intellectuals.

The government's brutal ef-

Although the three opposi-

killed summarily.

damentalists.

hard to measure.

At Rittergut ("knight's manor") Ronneburg in central Ger- trustee agency also must remany, the estate lies very close to uranium mines. The knight's hall at Schloss Basedow is now

Despite such caveats, the catalog's exhortation to potential buyers - "Let yourself be convinced by the charm of yesterday for investments of today" invest \$7 million to convert the castle into a hotel.

Certain properties are rich with history and tradition. Burg property gently. fortress") Scharfenstein, built 1 1209 and renovated in the 16th century, has been used over the centuries as a prison, a forest warden's lodge and a So-

Tempzin Monastery wa: an outbuilding for the fire brigade and an old distillery. As grims afflicted with St. Anthony's fire, a skin disease also known as crysipelas and once

In addition to compiling the history and cataloging the condition of the properties, the search ownership claims to determine whether the owners had their castles expropriated by the Nazis after 1933 or by the Com-Then there is Schloss Wul- munists after 1945. Valid claims tion of the property or compensation once it is sold.

Take the case of Schloss Boitzenburg, perhaps the grandest offering of the first batch of castles - a 150-room pile dating back to the late 13th century and set within a 9.7-hectare (24acre) park north of Berlin.

Once the ancestral home of the Von Arnim family from 1528 to 1945, Schloss Boitzen-- apparently is working, burg was expropriated by the Schloss Wulkow drew 45 bid- East German state and used as ders, one of whom promised to a holiday resort by the East German Army — which, judg ing by the current condition of the interior, did not treat the

Thirty-one potential investors offered bids on the place, including one for more than \$7 million. The current Von Arnim family heir lives in western Germany and will be compensated once the sale is finalized.

BOMB: Explosions Kill 19, Hurt 65

ground from the first explosion and the second explosion fin-

ished them. We have business here with animals, not with people. We should put them all in a cage and leave them there and make it so they can't get out. You don't negotiate with lions. You iust leave them in a cage. You

just bring them meat." Clinton Condemnation

In Washington, President Bill Clinton condemned the bomb attack and said all who had chosen the path of peace in the Middle East must join him in that condemnation. Reuters reported.

"I condemn in the strongest

possible terms this horrendous act of terrorist violence," Mr. Clinton said in a statement is-

sued by the White House. "Once again, the enemies of peace have struck down innocent people in an evil effort to destroy the hopes of peaceful coexistence between Israelis and Arabs," Mr. Clinton said.

"I call on all those who have chosen the path of peace to condemn this act and redouble their efforts to achieve a secure and lasting peace," he contin-

"I repeat what I said to them" in the Middle East last October: You cannot succeed, you will not succeed, you must not succeed, for you are the past, not the future."

BP 80 - 92105 Boulogne Cedex, France

INTERNATIONAL RECRUITMENT You will find below a listing of employment offers published in last Thursday's International Herald Tribune **POSITIONS** COMPANY CONTACT **Director of Sales & Marketing** Giro Sport Design Inc. Pat Geary Giro Ireland Newcastle West - Co Limerick, Ireland Director, Human Resources Global Manufacturer **US** Executives Europe Search Firm Fax: 1-407.625.5554 **National Expert on Population** Covernment of Zimbabwe The Country Director and Development Planning & United Nations UNFPA ~ Box 4775 Population Fund (UNFPA) Harare, Zimbabwe Agent Misaki Mr. Smeets lapanese Pearls Industrie Zone, Oude Eedstraat 10 B-9810 Nazareth, Belgium Secretary Bilingual The Biogen Mission MTCE - Consultants Europe English-French 5. rue Marbeau 75116 Paris, France **Trilingual Commercial Secretary** A French pharmaceutical CARA Conseil of Chinese origin laboratory 29, rue de Miromesnil, 75008 Paris, France Secrétaire de Direction Rothchild & Cie Ref.: 502/HT - A.L. Conseil Bilingue Anglais Banque 39, rue d'Amsterdam, 75008 Paris, France Secretary Ref. 23227 - EUROMESSAGES

The World's Finest. _Fly_Buy_Duba For further information please call Dubai (9714) 206-2433 or Fax (9714) 244 455 CONGRATULATIONS! DUBAI DUTY FREE'S FINEST SURPRISE WINNERS

<u>362nd Winner</u> SHAUN GERARD BROOK (Series # 362 - Ticket # 0750). British, from Bradford, England, winner of wildberry Rolls Royce Brookland

<u>363rd Winner</u> <u>samy a saler hanna</u> (Series # 363 - Ticket # 0722), Canadian, from Dubai, UAE. winner of an arktis grey

364th Winner ERIC SHOUBRIDGE (Series # 364- Ticket # 0170), British, from Dubai, UAE, winner of an imperial red Mercecies Bertz SL 500.

1 150 150

Lord Cowdray, British Tycoon, Is Dead

By Wolfgang Saxon

Lord Cowdray, 84, who controlled one of Britain's largest fortunes as chairman of the S. Pearson & Son conglomerate, has died in Midhurst, England.

He lived on a 17,000-acre (6,900-hectare) estate at Midhurst and a 60,000-acre tract in the Grampian region of Scotland. The cause of death was bronchial pneumo-

The Sunday Times of London ranked him, the 3d Viscount Cowdray, 15th among Britain's 500 richest people last year, with a personal fortune estimated to exceed £700 million (\$1.1 billion).

He was chairman of the Pearson Group from 1954 to 1977, a period of remarkable growth for a business begun modestly by his grandfather. Under the 3d Viscount, the Pearson empire had stakes in such widely diverse enterprises as Penguin Books, Viking Press, The Financial Times. The Economist, Madame Tussaud's, Chateau Latour vineyards and Lazard Frères, the merchant bankers. Its total holdings were estimated at \$5 billion in 1994.

Weetman John Churchill Pearson, distantly related to Sir Winston Churchill. was born in London. He was educated at Eton and Oxford, and became a polo enthusiast and the nonplaying captain of Britain's national team in the 1930s.

During World War II, he was a captain in the Sussex Yeomanry and lost his left arm in the British retreat from Dunkirk in . 1940. After the war, he was credited with reviving polo, and Cowdray Park Polo Club, on his estate, became the sport's . mecca in Britain.

John White, 70, National Chairman

Of Democratic Party Under Carter WASHINGTON (NYT) - John C. White, 70, a Texas sharecropper's son who became Democratic national chairman under President Jimmy Carter, died here Friday at Georgetown University Hospital. where he had been under treatment for a heart ailment.

Mr. White had a successful career in state politics before he was drawn to Washington. Along the way he won the friendship of powerful older Texas Democrats, like Senator Lyndon B. Johnson and Representative Sam Rayburn. He served President John F. Kennedy

and President Johnson as an adviser on international agricultural issues. In 1977, he was appointed deputy secretary of agriculture by Mr. Carter, a post he held for nine months before the president asked him to become party chairman.

Percy Knauth, 80, Ex-Correspondent For Time-Life Publications and Author

NEW YORK (NYT) - Percy Knauth, 80, an author and former news correspondent, died Sunday in Mystic, Connecticut, after a lengthy illness. He was a resident of Stonington, Connecticut. Mr. Knauth wrote "A Season in Hell," a

widely praised chronicle of the seizure of panicky depression and paralyzing fear he underwent in midlife. He worked as a correspondent in Berlin for The Chicago Tribune and later for The New York Times from 1939 to 1941, when he became a special writer in The Times' Sunday Department in New York.

He joined Time magazine as a war correspondent in 1942 and spent the next 28 years working for Time-Life publications in Paris, Berlin and New York. He left as

European editor in 1970 to devote his time to free-lance writing and editing.

Pearl Wong, 86, who with her husband. James, operated Pearl's Chinese Restaurant in mid-Manhattan for 18 years until her retirement in 1985, died Wednesday at her hone in Manhattan from congestive heart follows.

Bernard L. Oser, 95, a biochemist whose work enriched public awareness of what can safely go into food and drink and cosmetics, died Saturday in Englewood. New Jersey, from a gastrointestinal illness.

Kay Aldridge Tucker, 77, an actress and model who was one of the most photographed women in the United States in the 1930s, died on Jan. 12 in Rockport, Maine. of a heart attack.

Daryl M. Chapin, 88, a scientist who helped invent a device for converting sunlight into electricity, died Thursday at his home in Naples, Florida. The cause of death has not been determined.

tor and a member of Italy's avant-garde art movement, died Sunday in Rome from respiratory (ailure.

Giulio Turcato, 82, a painter and sculp-

Mario Mercado Vaca Guzman, 67. whose business empire included Bolivia's Inti Raymi gold mining company, the La Paz daily newspaper Ultima Hora, and the national Bolivar soccer team, died Saturday in a plane crash near Oruro, Bolivia.

Takezo Shimoda, 87, a former Japanese ambassador to the United States, died of heart failure in Tokyo on Sunday.

BOOKS

THE MYTH OF REPRESSED MEMORY: False Memories and Allegations Of Sexual Abuse By Elizabeth Loftus And Kather-

ine Ketcham. 290 pages, \$22.95. St. Martin's. MAKING MONSTERS:

False Memories, Psycho-

therapy, and Sexual Hyste-

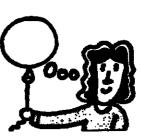
By Richard Ofshe and Ethan Watters. 340 pages. \$23.

Scribners. Reviewed by

Anthony Storr

WHEN Freud began to investigate cases of hysteria in the 1890s, he at first supposed that "hysterics suffer mainly from reminiscences." These memories, which were invariably painful, shameful or alarming, were not easily accessible to conscious recall but could be retrieved under hypnosis. Freud later discovered that hypnosis was unnecessary. The memories would return • Megan Beardsley, interac-

tive screenwriter at Addition. the French multimedia company, is reading "Going Back to the River" by Marilyn Hacker. "I always go back to Marilyn Hacker's poems because she, too, has her roots wrapped up in parcels': but mostly because she describes the things that make up a life so aptly that her words give shape to loose thoughts." (K. N. Cukier, IHT)



had been authoritatively told fantasy. He concluded that

that this would happen.

Freud early concluded that hysteria was caused by "one or more occurrences of premature sexual experience," usually by seduction of the child by an adult. He later abandoned the seduction theory because he could not believe that sexual seduction of children by adults occurred quite so frequently as

his growing practice suggested. Nor was it possible to attribute the hysterical symptoms that he observed in his brother and sisters to sexual interference by his own father. Morewhen the physician pressed the over, his own self-analysis repatient's forehead if the patient vealed the importance of sexual

many of his patients were recounting sexual fantasies of being seduced by a parent rather

than recalling actual events. This change in early psycho-analytic theory has had unfortunate consequences. There is little doubt that the actual incidence of childhood seduction has been underestimated until quite recently, although no one knows the actual figures.

It is quite possible that some to repeat it some weeks later. psychoanalysts have treated as fantasies memories that were ac- occurred, students were asked curate reports of real events. In how they first heard news of it the treatment of disturbed chil- on the morning after the explodren, the pendulum has swung sion. Two-and-a-half years latbetween assuming that children er, none of the memories was never tell the truth and believing accurate, and more than a third that they always do so.

However, the recent growth of what is known as "recovered memory therapy" is a sinister development that has disrupted families, caused parents to be unjustly prosecuted and, in one well-known case, resulted in an unjustified life sentence for

The suggestibility of some patients is more than matched by the gullibility of many therapists, who have reverted to Freud's original theory because they have been able to implant

ability of memory or Freud's opinion that many of the tales told by his patients were fantasies.
The two thoughtful, scholarly

and have failed to take into ac-

count either the inherent unreli-

books under review are both concerned with exposing the damage caused by, and the falsity of, the practice of recov-ered-memory therapy. In spite of the fact that their books might be seen as competing, the chief authors of both acknowledge a debt to the other. Both books are convincing but "Making Monsters" is more

thorough, serious and detailed. There is good experimental evidence to show that false memories can be implanted with much greater ease than I had previously realized. There is also clear evidence that when chil-dren have been asked to reproduce given information or stories, what they write or say at the time will often be highly distorted or elaborated if they are asked

When the Challenger disaster were wildly inaccurate. The claims advanced both by some recovered-memory therapists that memories recovered under hypnosis are more accurate than those that are not, cannot possibly be sustained.

I do hope that legal authorities will take notice of both these excellent books and cease to rely on the evidence of therapists without objective confirmation of their claims.

Anthony Storr, whose most recent book is "Music and the Mind," wrote this for The Washfalse memories of sexual abuse ington Post.

BRIDGE the spade queen and expected

By Alan Truscott ON the diagramed deal, played at a national championship in New Orleans in 1967, Victor Mitchell held the South cards. When Sam Stayman, as North, opened three eight instead of the expected diamonds, showing sound values in their methods, he ventured three no-trump on the

West doubled indignantly and led a heart, won with the jack in the closed hand. When diamonds were led, West held up his ace until the second round and was then at a crossroads. He knew that South held the heart king, but did not know that this card was about to K754 drop. He shifted to a spade, in CAQ98 the hope that his partner held A 3 the queen, and thought that he A J 5 had struck gold. Instead of routinely capturing the jack with the queen, which would have virtually forced West to play for

Mitchell laid a cunning trap by winning with the ace. The next play from the closed The bidding: hand was a low club, and West North triumphantly put up the ace lieved final agreements could be and led another low spade. He Pass "knew" that his partner held

the heart king to fall later,

queen. But poor East had done nothing. It was the diabolical Mitchell who was responsible. strength of his stoppers in the unbid suits.

He made his doubled game with two overtricks and left West a

to beat the doubled contract by

"What are you doing?"

screamed West in agony when

his partner produced the spade

at least three tricks.

NORTH (D) **~643** V KQJ1075 ♣ K107 ♥ 10752 **4964** SOUTH

East and West were vulnerab 3 N.T. Pass

Herald International Eribune LIVING IN THE U.S.?

NOW PRINTED IN **NEW YORK** FOR SAME DAY **DELIVERY IN KEY CITIES**

TO SUBSCRIBE, CALL 1-800-882 2884 (IN NEW YORK, CALL 212-752-3890)

cials have opened an inquiry into circumstances that led to dozens of travelers' freezing to. death after scores of vehicles were buried by snowstorms on a mountain highway in Kashmir. As rescue operations contin- for days, some dying of expo-, ued over the weekend, officials sure in their vehicles, and others gave conflicting casualty figwhile attempting to walk ures. In Jammu, Kashmir's winthrough snowdrifts. The road ter capital, army and police officials said fewer than 60 bodies on Sunday. had been recovered, with the

could go much higher, with as many as 250 dead. The uncertainty over the the delays in rescue teams

By John F. Burns

New York Times Service

NEW DELHI - Indian offi-

the heaviest snowstorms in factor. years buried the vehicles on a 40-kilometer (25-mile) stretch of the highway between Jammu and Srinagar, Kashmir's largest cities. As many as 5,000 people were said to have been trapped

India Probes Highway Snow Disaster

Slow Effort to Save Trapped Motorists Draws Criticism

remained cut for a seventh day The inquiry into the disaster final death toll not likely to exwas ordered as criticism mountceed 125. But members of the ed of bungling said to have ocrescue teams said that the toll While bad weather in the Himalayan mountains contributed to

fusion in the rescue operation, mitted that communications which moved into high gear slipups involving police and only on Friday, five days after army officials also had been a

For the Indian government, accusations that the rescue operation was botched were especially sensitive in view of the large deployments of the army and police in Kashmir, said to number as many as 500,000

The force has been fighting a four-year-old insurgency by Muslim groups seeking the secession of Indian-ruled Kash-

Officials said there were still curred during the rescue effort. dozens of vehicles that rescue teams had been unable to reach, as well as others that might be hidden beneath snowdrifts and number of dead mirrored con- reaching the area, officials ad- avalanches.

Taiwan and China Act on Hijackers The Associated Press

BELJING - Taiwan and China have resolved major differences on an agreement to return hijackers, the Xinhua press agency reported Sunday.

As the talks opened, the top negotiators for both sides said they expected progress in reaching agreements on hijacking, illegal immigrants and fishing

Tang Shubei, Beijing's main negotiator in the talks, said the two sides agreed that hijackers and hijacking suspects would be repatriated without violating related stipulations of the two sides," Xinhua reported.

Chiao Jen-ho, the head of the Taiwan delegation, said after the talks opened that he be-

West led the heart eight.

GPAADRIA **AIRWAYS** GULF AIR AIRLANKA AIR CANADA SHOROUK AIR INDIAN AIRLINES ROYAL JORDANIAN ORIX CORPORATION

CHINA AIRLINES TUNIS AIR ONUR AIR IBERIA AIR FRANCE TAP-AIR PORTUGAL KAWASAKI LEASING INTERNATIONAL LUFTHANSA AIR INTER LACSA INTERNATIONAL LEASE FINANCE CORP (ILFC) AIR MALTA KUWAIT AIRWAYS AIR NIPPON UNITED AIRLINES MONARCH AIRLINES SWISSAIR AIRTOURS INTERNATIONAL AIRWAYS AIR 2000 PREMIAIR ALL NIPPON AIRWAYS (ANA) AMBASSADOR MEXICANA AMERICA WEST AIRLINES EGYPTAIR NORTHWEST AIRLINES ANSETT AUSTRALIA BALKAN BULGARIAN AIRLINES BRITISH AIRWAYS LEISURE AIR GATX/CL AIR EUROCYPRIA DRAGONAIR BRITISH MEDITERRANEAN AIRLINES CANADA 3000 CANADIAN AIRLINES INTERNATIONAL SOUTH AFRICAN AIRWAYS SUDAN AIRWAYS CRETAN AIRLINES CYPRUS AIRWAYS SKYSERVICE AUSTRIAN AIRLINES TRANSLIFT AIRWAYS EXCALIBUR AIRWAYS TRANSASIA AIRWAYS VIETNAM AIRLINES

500 A320s NOW DELIVERED TO 55 CUSTOMERS.

THE RIGHT AIRCRAFT AT THE RIGHT TIME. The 500th A320 built was delivered to United Airlines last week. There are many more on order from the world's airlines and with the A319 and A321, it seems likely that this will become the most successful airline family of the decade. The A320 family. Definitely the right aircraft at the right time. **SAIRBUS INDUSTRIE**

EIPZIG

CITY EMBLEMATIC OF EAST GERMAN GROWTH

Leipzig has become the focal point of Eastern Germany's rapid transformation, its high-flying aspirations - and its unresolved questions.

In a region characterized by understate-ment, the residents of Leipzig have quickly earned themselves a reputation for forthright, often brash, optimism. Recently, however, even they, overwhelmed by the scope of the city's transformation, have started downplay-

ing Leipzig's achievements a bit.
"No upswing, not even one this strong and sweeping, lasts forever," cautions Hans-Dieter Manegold, managing director of Leipzig's Chamber of Commerce. "Like everyone else, we will have our share of ups and downs. Because our underlying fundamentals are so strong, however, Leipzig's

long-term outlook is excellent."
"What is happening in our construction, financial and technical service sectors has been truly gratifying and impressive," says Michael Schimansky, CEO of the city's of-fice of business development. "There's now a tremendous vitality in our streets and on our squares, and the quality of life and of the environment has improved unimaginably over the last five years. But not every part of the city is coming up roses.

Industrial rebound still to come

Mr. Schimansky adds: "We have yet to see a major rebound in our industrial base, nor is it clear who is going to occupy all the commercial and retail space being built both within the city and in its hinterland."

The present may have its imperfections, and there are a variety of questions about the future, but Leipzig has clearly managed to achieve every city planner's dream: It has en-gendered a self-nourishing, positive business

And with this climate has come some plain climate. old excitement, an excitement by no means confined to Leipzig.

"A breathtakingly fast trip into the future" is how the Süddeutsche Zeitung recently described the pace of Leipzig's commercial and cultural development.

·Incomparable boom'

"An incomparable boom. Leipzig is currently the most dynamic of all cities in Germany. notes the normally restrained Frankfurter Allgemeine Zeitung magazine in a recent ar-

These statements are underpinned by solid facts. Some 30 billion Deutsche marks



Downtown Leipzig's traditional architecture is part of its appeal.

(\$19.3 billion) in public- and private-sector investment have already flowed into the city. with a further 10 billion DM planned annually for 1995 and beyond. Thanks to this influx, this city of some half a million residents has two thousand construction sites and a real estate market growing at a 50 percent annual rate. In 1991-93, some 180,000 square meters of commercial space were constructed in Leipzig, with a further 1.06 million square meters set for the period between 1994 and

In an ongoing trend, such next-generation developments as the Center Torgauer Plaza are being opened outside the city's downtown area. helping spur the renewal of outlying business districts.

Those figures apply only to Leipzig itself. Sprawling shopping malls, huge industrial parks and logistics centers have shot up in once-rural stretches of western Saxony and

A large portion of the money invested in Leipzig has been start-up and working capital provided to the nearly 30,000 companies founded in Leipzig since 1990. Of these, some 640 are industrial, nearly all very small (less than 20 employees), very high-tech and extremely productive.

So productive, in fact, that Leipzig's manufacturing turnover is now higher than it was in 1990 – despite the city's having lost four-fifths of all its industry-related jobs. Most im-portant, this turnover is now being earned by such revolutionary products as Alphasat Communication's mini-satellite dishes, currently the number-one hit in Germany's consumer electronics industry.

"I expect the industrial employment figure to start improving soon," says Heinrich Lehmann-Grube, the city's may-or. "After completing extensive restructuring programs, many of our local industrial companies — I'm thinking of MAN Takraf, the recently acquired Schubert and Salzer and others - are now recording rising sales and prof-itability. They will be hiring on

In an apparent contradiction, the dramatic decline in industrial jobs has been accompanied by an ongoing amelioration in the city's rate of unemployment, now standing at 11.6 percent, one of the best percentages in Germany's new states.

"Not a contradiction at all," points out Mr. Manegold. "Many former industrial employees have set up their own environmental, communication and production-technology companies in such business and technology 'nurseries' as Kunststoffzentrum Leipzig GmbH (plastics processing), the Institut für Oberflächenmodifizierung e.V. (institute for surface-treatment technologies) and many others." Others are working with the city's new international center of environ-

mental technologies. Many of these companies are finding work right in the city. Capitalizing on its 900-year tradition as a media center - and on its newly installed stateof-the-art telecommunications grid - Leipzig has launched pilot projects involving interactive television and other media systems, including a "databahn" running between Leipzig and Halle.

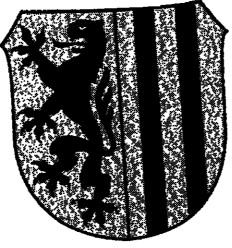
'Growth-town Germany'

The most interesting question associated with Leipzig's development is not its rate of commercial occupancy (the realtors say 90 percent, others put the figure lower) or when its average income will reach West German averages (three to four years, according to the forecasters). Rather, it is "when did Leipzig go from being the 'hero city of the 1989 revolution, as it was once known, to 'Growthtown, Germany' as it is widely known to-

"I don't really know," says Reinhard Bohse, publisher and political activist and now head of press relations for the city of Leipzig. "In the first few years, the first thing all visiting journalists did was to head straight to the Church of St. Nikolai," he says. In autumn, 1989, the church's Monday night "prayer meetings" set off the wave of civil disobedience that eventually helped to bring down the East German state.

"Somewhere along the line, the first items on the journalists' itineraries became Quelle [a billion-DM warehousing facility in northem Leipzig] or the new trade-fair grounds [located next door] or the other major developments. Mr. Bohse adds. "If no longer a front-page item, at least the church is still a favorite with tourists."

D - 04109 Leipzig Fax 49-341 / 960 22 63



FACTS AND FIGURES

Population: 494,000 (1994 estimate) Area: 146.4 square kilometers Mayor: Hinrich Lehmann-Grube

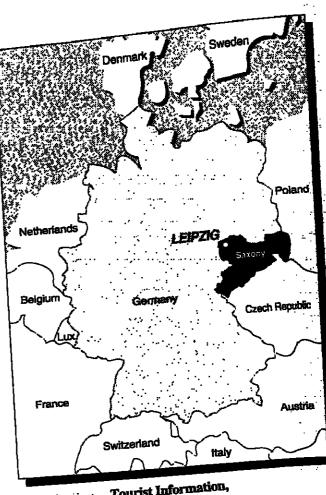
Amt für Wirtschaftsförderung Bureau for Business Development Michael Schimansky.

Managing Director Neues Rathaus Martin-Luther-Ring 4 - 6 **POB 780** D-04007 Leipzig Tel.: (+49-341) 123 58 34 (investor's hotline) Fax: (+49-341) 123 48 25

Leipziger Messe GmbH Trade Fair Authority Cornelia Wohlfarth, Chairwoman of the Managing Board POB 100720 D-04007 Leipzig Tel.: (+49-341) 223-0 Fax: (+49-341) 223-20 41

Industrie- und Handelskammer zu Leipzig Chamber of Commerce

Hans-Dieter Manegold, Managing Director Goerdelerring 5 D-04109 Leipzig Tel.: (+49-341) 715 30 Fax: (+49-341) 715321

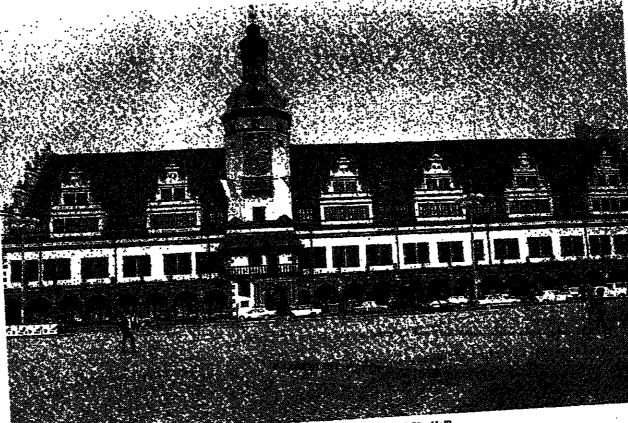


Tourist Information, City of Leipzig Sachsenplatz 1 D-04109 Leipzig Tel.: (+49-341) 710 40 Fax: (+49-341) 28 18 54

Stadtwerke Leipzig (municipal energy supplier) Wolfgang Wille and Eckhard Janke, Managing Directors Eutritzscher Str. 17 - 19 D-04006 Leipzig Tel.: (+49-341) 121 35 85 Fax: (+49-341) 121 63 88

Leipzig-Halle Airport Wolfgang Hesse. Managing Director P.O.B. 1 D-04029 Leipzig Tel. (+49-341) 224 11 01 Fax: (+49-341) 224 11 11

Lahmeyer International GmbH Heino von Winning Director, Thermal Power Plants Lyoner Strasse 22 D-60528 Frankfurt/Main Tel.: (+49-69) 6677459 Fax: (+49-69) 6677449



Leipzig's ancient center is filled with historic landmarks; here, the Altes Rathaus (Old City Hall).

SENSE OF BELONGING IN AN EXPANDING COMMUNITY

A prime beneficiary of the increasing integration and expansion of Leipzig's economic catchment area has been its airport.

Leipzig has been expanding its territory. In 1990, the name "Leipzig" denoted the city itself - some half a million people, a glorious past and a jumble of hulking Kombinate (East Germany's vertically integrated industrial trusts).

Two years later, "Leipzig" had come to refer to the rapidly transforming community, including Halle -Saxony-Anhalt's largest city, located a scant 30 kilometers to the northwest and all the business parks. residential complexes, shopping centers and integrated freight-processing facilities cropping up around and in

the two metropolises. The Leipzig-Halle metropolitan area comprises more than I million people, a large portion of the financial and technical services sector in Germany's new states, and a good chunk of Europe's industrial heartland. The two cities form a triangle with Dessau, Saxony-Anhalt's third-largest city, located 50 kilometers to the north of Leipzig. This triangular region encompasses 3 million people living in western Saxony and eastern Saxony-Anhalt.

According to Michael Schimansky, managing director of Leipzig's bureau of business development, these people have a strong sense

of belonging to Leipzig. "Many people live in Schkeuditz, Delitzsch and our other suburban communities and commute to Leipzig every day. Some only come once or twice a week, to shop or go to the theater or consult with their ICT [information and communication technologies] specialist," says Mr. Schimansky. But they all consider themselves to be residents of Leipzig. in the way people living outside New York City proper refer to themselves as New York-

This ongoing expansion explains the rapid growth of Leipzig's services sector. which now totals well over 30,000 companies. The number of retail and commercial banks located in the city has jumped to a reported 112, up from one (or three, depending on your way of counting) in the East German era, giving Leipzig a financial community larger than the ones in West German cities two or three times Leipzig's size.

Rail and road routes "With the upgrading of each kilometer of our local Autobahns or rail lines, the Leipzig business area not only grows, but also grows together." says Wolfgang Hesse, managing director of Flughafen Leipzig-Halle GmbH, the local airport au-

In 1990, Leipzig's biannual trade fairs accounted for nearly all of the 270,000 passengers passing through City Express) rail line. Leipzig-Halle. Scheduled This north-south route service to six destinations will run the length of Gerwas provided by Interflug. the former East Germany's

FLUGHAFEN LEIPZIG · HALLE

flag carrier. In 1994, for the fourth year in a row, Leipzig-Halle was the fastest-growing among Germany's international airports. Thirty airlines transported 1.9 million passengers - up 25 percent over 1993 - to 67 destinations. By 2000, if current

trends are maintained, the

airport will have an annual

throughput of 5 million pas-

To accommodate this in-

flux, the airport will inaugu-

rate its Terminal B - de-

signed to handle 3.5 million

passengers - in February

1996, two months before

one of the airport's prime

sources of husiness.

Leipzig's new trade-fair

grounds, will host its inau-

To accommodate the pas-

sengers cars and the large-

body airplanes set to serve

the airport, planning and

construction work on multi-

gural event.

Halle. Also in the works is the largest transport project in the Leipzig business area: An entirely new ICE (Inter

many and will pass through Leipzig, Halle and the airport. The project is scheduled for completion around the turn of the century.

"By further enhancing access to the airport and expanding our catchment area, the ICE will provide the airport with another major boost in passenger totals,

says Mr. Hesse. To handle

this expected boost, plans

for another large-sized ter-

minal with an inter-linked

ICE train station are now be-

Another factor is propelling

the airport's expansion:

Leipzig's growing prosperi-

ty. Average incomes in sev-

eral of the area's districts are

now approaching West Ger-

man levels - among the

Local residents are spend-

ing a good portion of their

rising disposable income on

travel, specifically on visit-

previously barred to them by

ing finalized.

Higher incomes

highest in Europe.

erations. In the Leipzig area, the average air-travel expenditure per person has reportedly risen 70 percent over the last four years. In Germany's new states as a whole, the amount of money spent on leisure-time pursuits has doubled over the past three years.

Local tourists currently account for around 60 percent of the airport's passenger totals; most of them travel to Florida or the Maldives or other popular vacation

The remaining 40 percent is made up of visiting executives coming to tap the area's purchasing power or to cut deals with the area's 110,000 companies. "This 60 percent-to-40 percent split is the norm in Western Germany, says Mr. Hesse.

A long-time veteran of the former East Germany's air industry, Mr. Hesse was rather suddenly catapulted into his new position, along with other senior members of the airport's management team, in October 1990.

"We had to keep the airport operating while instituting entirely new bookkeeping and other business systems, and making major decisions about the airport's future," Mr. Hesse says, describing the team's first days on the job.

"We were fortunate. We inherited an experienced work force and we received invaluable, extensive techniing faraway destinations cal support from Germany's other airports." Mr. Hesse political or financial consid-





story parking garages, feeder thority. These processes, in turn, help explain Leipzig-Halle roads and a new runway are proceeding apace at Leipzigairport's astonishing growth.

was produced in its entirety by the Advertising Department of the International Herald Tribune. It was sponsored by Leipziger Messe as produced in its enurery by the Autvernance (Appellance) of the Ann Jur Wirtschaftsfürderung (Burean for Business Development). GmbH (Trade Fair Authority), Lahmeyer International GmbH, Lepzig's Ann Jur Wirtschaftsfürderung (Burean for Business Development). Arriort Legizig-Halle, Chamber of Commerce of Legizig, and the display advertisers. WRITER: Terry Swartzberg, a Munich-based business writer,

PROGRAM DIRECTOR: Bill Mahder.

ONE ORED SEED!

LEIPZIG



Chancellor Helmut Kohl ttended the 1993 ceremony o mark the laying of the foundation stone of the new trade fair complex (left).



New and old: A model of the new trade fair complex (left) and the city's statue of composer Johann Sebastian Bach (above).

TRADE FAIRS: NEW STYLES, NEW MARKETS

For the third time in history, Leipzig is defining what constitutes a trade fair.

This year marks an important, if un-War I Germany, then the world's secofficial anniversary: The modern trade fair is turning one hundred years old.

The history of the trade fair, of course, is much older, dating back to "orga-nized markets" held in Leipzig starting in

For the first 730 years, these markets were primarily huge bazaars, to which merchants brought heaps of goods to sell. In the 19th century, when goods could be bought via catalogue (also a Leipzig invention) and traveling salesmen, the world's

trade fairs went into a period of obscurity.

First modern fair In 1895, Leipzig's industrialists, looking for a way to secure orders for their stateof-the-art locomotives, printing presses, fine textiles and other items, created a new kind of trade fair, at which individual samples of goods would be put on display. This "one-of-akind" approach allowed the fair to

showcase an un-

precedentedly large selection of goods, changing the face of Leipzig, of German industry and of the world's trade-fair sector as a whole. To appropriately house the trade fair's selections, 30 striking buildings, in styles ranging from Jugendstil to Futurism, went up in downtown Leipzig. They still dominate much of the city's central business district.

"Leipzig's trade fairs quickly be-came the major change agent of the industrial revolution," says Hans-Dieter Manegold, managing director of the city's Chamber of Commerce. "The first orders for many of the early 20th century's most innovative products were placed at these events.

The orders added up. Saxony, the German state in which Leipzig is located, soon accounted for one-third of all export sales achieved by pre-World really know about each other?"

LEJPZIĞER

ond-largest industrial power. During the prewar era, Leipzig alone was responsible for up to three quarters of all trade-fair-related turnover, according to a recent report published in the Welt, the German daily newspaper

Although all trade fairs owe their existence to Leipzig's 1895 fair, none of them is planning any major festivities to mark this centennial, not even Leipziger Messe GmbH, the city's trade-fair authority.
"We've helped publish several com-

memorative books and magazines on such subjects as the architecture of Leipzig's trade-fair buildings," says Cornelia Wohlfarth, charperson of the managing board at the authority. We're working on further developing the next generation of trade fairs.

Twenty-four fairs in 1995

The 1995 installment of Leipzig's trade-fair calendar exhibits some impressive numbers. One of the world's top 20 authorities, Leipziger Messe will stage 24 fairs in 1995.

These events feature a great diversity of subjects, ranging from those capitalizing on the city's traditional specialties (such as the book fair scheduled for late March) and on Eastern Germany's new fields of expertise and concern (early April's Terratec environmental technologies event) to others successfully serving regional needs, including December's Tourism and Caravaning fair. Though diverse, all of these events employ the same innovative approach.

New style of trade fair

"It's time to move on from 1895," says Ms. Wohlfarth. "Ever since then, trade fairs have been devoting themselves to showcasing new products or services, something now adequately accomplished by any CD-ROM disc or Inter-net. At Leipzig, we've started presenting entire new markets and sectors and markets and sectors new to each

"Encounters are what a trade fair should offer," says Rudolf Huber, head of press at the authority, "encounters among countries and technologies now incorporating themselves into the world's business community. What does the world know about conversion technologies developed in the CIS? Or what do the American and East German environmental engineering sectors

Leipziger Messe's expertise in these areas is a legacy of the recent past and a product of a very dynamic present. For more than four decades, the city's biannual trade fairs were the premier venue for the former East Bloc's products and services. Most of the business transactions carried out between the West and the East in the pre-1989 era were

arranged at Leipzig.
While maintaining its contacts in Kiev, Kaliningrad and Kazakhstan, Leipzig's trade-fair authority, itself completely reorganized in 1990, has been assiduously consolidating its position as primus inter pares in Ger-many's new states. Since 1991, some 550 billion Deutsche marks (\$322 billion) have flowed into this market of 16 million consumers and 460,000 com-

Economy growing by 10% a year Of key importance to Leipziger Messe:

The region's 350 billion DM a year economy (as of 1994) is growing at a Europe-best rate of 10 percent.
"Leipziger Messe's management

team can't take all the credit for turning around the trade-fair organization, says Ms. Wohlfarth. "A trade fair's success is largely determined by that of its home market. We've been fortunate in that regard – and in having the unswerving backing of the local, state

and federal government."
For Leipziger Messe, 1995 also marks the 76th and last year of another long era. In 1920, the trade fair moved to a 200,000 square meter site in the southern part of the city. Today a won-derfully jumbled sprawl of 20 halls, of-fice buildings and congress centers, the site is to be redeveloped into a mixed commercial, educational and residential district when the trade fair moves to new quarters at the end of 1995.

"It's perfectly fitting," says Ms. Wohlfarth, "to have an all-new home for our all-new lineup of events." Situated on Leipzig's rapidly growing north side, the 1.3 billion DM trade fair grounds features five halls offering some 100,000 square meters of usable floor space.

Its design, focused around its central atrium, an arc of glass and steel, has already been featured in a number of architecture magazines, most of which have praised the facility's openness. Since openness means ease of access, we have no quibbles with that description," she says.

INVISIBLE REVOLUTION IN THE AIR: ENVIRONMENTAL CLEANUP SUCCEEDING

Leipzig's energy-supply infrastructure is being totally revamped, and obsolete facilities have been shut down.

Lt is an odd statement to methods - was woefully in- apartment buildings has had and environmental impact make about a city draped in efficient from both the envi-

Human lungs, however, tropolis. have no trouble discerning the changes. The quality of pollutants have declined by more than 50 percent, with tering an especially pro-

These improvements are

plan," says Wolfgang Wille, managing director in charge of business affairs at

"It certainly hasn't been easy. Each day has brought ts shares of surprises and improved dramatically since setbacks. And our catching-1990. Levels of nearly all air up work is by no means over. But, one after the other, we're managing to acthe concentrations of the complish all the objectives choking sulfur dioxide regis- set forth in our operating

up new heating systems.' Many of the city's apartments have undergone topto-bottom renovations, often triggered by the modernizing of buildings' energysupply infrastructure, reports especially impressive, com- Stadtwerke Leipzig. He Marion Daneboom, head of press relations at Stadtwerke Leipzig.

Once the new heating, electricity supply or cooking systems are being put in, the building's owner often decides to go whole hog and do the rest of the renovation," Ms. Daneboom says.

a great impact on the daily

Leipzig, "I would estimate

that 80 percent have had at least one or two major capi-

tal improvements inside.

ranging from installing new

thermal windows to setting

To support the conversion process, the power authority provides a wide range of financial and technical support services to both owners and tenants.

According to Mr. Wille, these services form only part of the authority's pro-environment, pro-economy poli-cies. "We've also introduced 'super saver' rates for thrifty private users, and we're set-ting up tariff schedules making power prices a reason for industrial companies to set up production operations in Leipzig," he says.

New power plant "To offer power at reasonable rates, we ourselves have to produce power efficiently," Mr. Wille points out. And that is precisely what the authority's new 80 mil-lion DM power plant will

Being built by the Frankfurt-based Lahmeyer International, this combined-cycle plant is located on Leipzig's north side. Now set to go on line in May, the plant uses natural gas to cogenerate electricity and heat at an 86 percent rate of energy efficiency - reportedly a

world-best percentage. "A major step forward for Leipzig's environment" is how the new plant was recently described by the local Leipziger Volkszeitung daily newspaper - and with good reason. The new plant will emit one-third the carbon dioxide and one-hundred-thousandth of the sulfur dioxide and dust of its

Similar savings on energy

are being recorded in many scaffolding, gleaming with newly applied paint and chock-full of project boards and detour signs, but a preponderance of Leipzig's changes are not perceptible to the human eye.

Human lungs however tenchem non boar metering a great impact on the daity are being recorded in many affect of the daity of the world's other rapidly residents.

"Although the exteriors of many apartment buildings still have their pre-1989 while maintaining a supply to a growing meter to the daity of the world's other rapidly prospering regions, reports that the daity of the world's other rapidly prospering regions, reports will have their pre-1989 while maintaining a supply to the human eye.

Lives of most of the city's many apartment buildings still have their pre-1989 while maintaining a supply to a growing meter to define the daity of the world's other rapidly prospering regions, reports will have their pre-1989 while maintaining a supply to a growing meter to define the daity of the world's other rapidly prospering regions, reports will have their pre-1989 while maintaining a supply of the world's other rapidly prospering regions. The world is the world's other rapidly prospering regions, reports will have their pre-1989 while maintaining a supply of the world's other rapidly prospering regions. The world is the world's other rapidly prospering regions, reports ward the world's other rapidly prospering regions. The world is the world's other rapidly prospering regions, reports ward the world's other city's entered the world's other rapidly prospering regions. The world is the world's other the city's entered the world's other rapidly prospering regions. ply, transport, telecommunication and environmental engineering services in some countries, in projects ranging from setting up a water-supply scheme in the Ivory Coast to upgrading a telecommunications system in Abu Dhabi.

> Projects abroad "Leipzig's recent history

> and its amazing turnaround are highly unusual. But we're also seeing its combination of rapid economic growth and pressing need for infrastructure modernization in Asia, Southern Europe, Latin America, and even in many parts of Africa," Mr. Pracht says. To meet this need, Lahmeyer is currently building combined-cycle plants in Brunei, Greece, India and Pakistan.

> The company's activities in Germany's new states are by no means restricted to Leipzig or to energy. Nearly all of Lahmeyer's 40-odd engineering projects in the region have been realized very quickly and within budget, unusual for an industry plagued by cost- and sched-ule over-runs. This breadth has allowed Lahmeyer to realize economies of scale in the manufacturing of com-

> ponents and structures. "The credit [for the rapid completion times] goes to both sides. Our project teams' store of experience after all, Lahmeyer's been in the project engineering business for over a hundred years - has meshed nicely with the in-depth know-how possessed by locally based management and technical staff," says Mr. Pracht.

Officials cooperative

"Especially pronounced in Leipzig has been the willingness and ability of local and state officials to expedite the approval process," Mr. Pracht adds.

Leipzig's economy has been a beneficiary of the new energy system. In 1993. some 92 percent of the 530 million DM in work contracted out by Stadtwerke Leipzig went to companies based in Germany's new

"A matter of self-interest," says Ms. Danneboom. "After all, companies are also important consumers of our

With Leipziger Messe things are looking East, West and up

28th January – 5th February Fair Ground	Leipzig Fair Home, Garden, Leisure
11th-13th February Fair Ground	9th Leipzig Fashion Fair*
11th-13th February City Centre	Leipzig Trade Fair Clocks/Watches, Jewellery, Silverware *
1st – 4th March	Leipzig Spring Fair
Fair Ground	Terratec 4th Trade Fair and Congress for Environmental Innovation Leipzig Packing Fair · Innovationsmesse Leipzig
16th - 18th March	Euromed '95
Fair Ground	4th Med. Trade Fair and Congress
18th - 20th March	Cadeaux Leipzig*
Fair Ground	Trade Fair for Gifts
23rd - 26th March City Centre	Leipzig Book Fair
25th - 27th March	Schuh Modern *
Fair Ground	The Leipzig Ordering Fair
1st-6th April	Traffic + Logistics
Fair Ground	Trade Fair for Passenger and Goods Transport
1st-9th April	Leipzig Fair
Fair Ground	Auto Mobil International
25th - 28th April	Biochemical Analysis
Fair Ground	International Fair and Conference on Biochemical Analysis
30th - 31th May	Leipzig Radio Show
City Centre	······································
17th - 18th June	Interpharm Leipzig *
City Centre	Pharmaceutical Fair with Congress and Discussion Forums
12th - 14th August Fair Ground	10th Leipzig Fashion Fair*
2nd - 4th September City Centre	Leipzig Trade Fair – Clocks/Watches, Jewellery, Silverware *
2nd - 4th September	Comfortex*
Fair Ground	Trade Fair for Interior Furnishings and Decoration
13th 16th September	BIK '95
Fair Ground	Leipzig Trade Fair for Data Processing Applications and Telekommunications
16th-18th September	Cadeaux Leipzig *
Fair Ground	Trade Fair for Gifts
23rd - 25th September	Schuh Modern*
Fair Ground	The Leipzig Ordering Fair
25th - 29th October Fair Ground	Leipzig Construction Trade Fair
12th - 16th November	Gāste 95
Fair Ground	Trade and Communications Fair for the Hospitality Industry
7th -12th December Fair Ground	Leipzig Fair for Tourism and Mobile Homes
AA	"Trade visitors only! - Current as of December 199

LEIPZIGER MESSE GmbH

PF 10 07 20 · D-04007 Leipzig · Tel. (03 41) 2 23-0 · Fax (03 41) 2 23-21 98

A cleaner environment: Levels of nearly all Leipzig's air pollutants have declined by 50 percent since 1990.

fic and business operations. They are attributable partly to the shutting down of obsolete industrial facilities. but mostly to the revamping of the city's energy-supply infrastructure.

Since January 1, 1993, it has been the primary respon-sibility of Stadtwerke Leipzig GmbH, the cityowned power authority. which was faced with a mas-

Total upgrading Virtually every aspect of former East Germany's energy-supply system - from its pipelines to its billing

ing in the face of a massive increase in automobile trafcity's power supply, we have benefited from some helpful trends in the city it-self - and from our working relationships with power-supply professionals." Says Eckhard Janke, man-

aging director for technical affairs at Stadtwerke Leipzig: "Sometimes, when we are revamping a gas or hot-water supply line, we're working alone. Most of the time, our activities take place in conjunction with a larger project, such as the regrading and tarring of a road, or the construction of a new building or the renovation of an existing one." Extensive renovation of

predecessor.

Bonds Weaned From Foreign Money CAPITAL MARKETS ON MONDAY the fluctuations of the foreign exchange divided on the strength of the German

Page 10			CAPITAL	MARKET
				R
Most Active Inter	national B	onds		
		Con Meturity Price Yield	2nk Name Con Material 136 Holy 514 03/20/	01 92.8750 3.7700
The 250 most active international bonds tre through the Euroclear system for the week en Jan. 20. Prices supplied by Telekurs.	151 Trevhand	718 12/02/02 98.7867 7.4700 798 01/29/03 97.3225 7.3200 416 07/20/95 100.6500 6.7100 816 93.6900 7.2000	137 World Bank 41/2 03/29/ 146 World Bank 41/2 03/29/	/03 98.8750 4.5500 // /03 97.6250 4.4800 hugo /04 99.5000 5.0300 depo
Resk Name Cpe Maderity Price	Yield 156 Bundespost 158 Germany FRN	634 04/01/04 93.6900 7.2000 5 04/06/00 99.3175 5.0300 636 04/22/03 95.0088 7.1000	170 Italy B 4½ 06/20 171 World Bank 4.80 01/05 175 Ireland 2. 07/26	/00 101,1250 4,4500 GEP /05 99,7000 4,8100 Of I /99 99,4800 2,4502 UOD
Austrian Schilling	7 4700 1/3 SWEGETT	61-2 04/23/03 93.4133 5.0700 ero 04/10/95 98.8960 5.0700 71- 10/21/02 98.3560 7.3700	185 Italy FRN 448 02/04 195 Sweden 6 10/18 202 World Bank 6 10/18	/98 102_5000 4_5100 White
239 Austria 746 18/18/04 99.4500	182 Germany 190 Germany	7½ 08/20/98 76.0400 7.0400 7½ 11/21/96 101.2000 7.0400 6.4100	Portuguese Escudo	T unf
British Pound	192 Germany 199 LB Schi FRN 9,2700 200 Germany	5 01/17/97 100.0000 3.2400 834 05/22/00 106.1800 8.2400 7 09/20/99 99.6186 7.0300	236 Partugal 1312 01/2	23/95 100,0000 13,5000 OCC
205 Yorkshire Elec. 9-2 0111111	207 Germany 210 Germany 218 Germany	834 07/20/95 101.5700 8.6100 6 02/20/98 97.5800 6.1500	Spanish Peseta	pay 15/02 97,0000 11,4500 Teo
Danish Krone 5 Denmark 7 12/15/04 87,3500 100,8000	8.0100 227 Treuhond 8.9300 244 Germany	7 01/05/00 98.3100 7.1200 8% 05/22/95 101.0667 8.5300	67 Spain 8 65/3	30/04 78.6250 10.1700 30/98 99.0000 11.5700 Tr 15/97 101.9000 11.3800 Tr
19 Denmark 9 11/15/98 101.1600 23 Denmark 6 12/10/99 89.8500 32 Denmark 8 05/15/03 94.2000	8.9000 250 Britain	7/8 10/25/77 100:300	133 Spoin 13.45 04/ 150 Spoin 8.30 12/	75/96 102,7500 13,0900 111\ 75/98 89,6250 9,2600 FC 75/02 92,0000 11,2000 45
39 Denmark 9 11/15/96 101.9800 41 Denmark 8 11/15/01 95.5500 52 Denmark 8 11/15/95 101.7000	8.8500 2 Netherlands	7'4 10/01/04 97.2006 7.4600 67/ 01/15/04 88.1600 6.5200	154 Spoin 7,40 07/ 169 Spoin 1014 11/ 184 Spoin 11,80 01/	/30/99 85.2500 8.6809 to /30/98 95.5000 10.7300 to /15/95 99.1961 11.9000 th
69 Denmark 614 02/10/97 97.3000 70 Denmark 94 88/10/95 101.4100 73 Denmark 97.3000 92.9000	6.4200 74 Netherlands 9.1200 79 Netherlands 1 8.6100 92 Netherlands	61/a 07/15/98 97.1800 2.9300 71/2 01/15/23 94.5500 7.9300 71/2 09/15/07 103.4000 7.9800	219 Spain 9 02	728/97 95.8750 9.3900 ST
75 Denmark 934 02/10/95 100.1000 81 Denmark 2ero 04/03/95 98.8960 95 Denmark 544 08/10/96 97.000	5.5500 129 Netherlands 5.4100 148 Netherlands	814 02/15/07 103/3500 6.870 674 02/15/99 98.2000 6.870 9 05/15/00 106.8000 8.430	SWEGISH KI SIII	2/09/05 70,2800 8,5400 de 5/05/03 94,5100 10,6200
104 Denmark 7 08/15/97 97.500 112 Denmark 7 11/19/24 76.550 211 Denmark 7 11/19/24	9,1400 lél Netherlands 162 Netherlands	7 02/15/03 106.3500 8.230 834 09/15/03 103.8500 7,940 814 06/15/02 103.8500 6.020	0 144 Sweden 9 04 0 223 Sweden 13 04 0 220 Sweden 13 04	4/20/09 84.9700 10.5900 d 6/15/01 110.1100 11.8100 d 1/21/99 101.4600 10.8400 f1
Deutsche Mark	196 Netherlands 206 Netherlands 212 Netherlands	7½ 11/15/99 190,8000 7,440 7½ 06/15/99 190,8000 7,440 7½ 06/15/99 100,8000 7,440 04/01/06 105,4500 8,060	00 249 Sweden	B
1 Germany 8 01/21/02 102.320 3 Germany 624 07/15/04 94.75 3 Germany 726 01/03/05 99.015	10 7,0200 213 Netherlands 10 7,4500 215 Netherlands 10 7,4500 215 Netherlands	61/2 04/15/96 100,3800 6.48 61/2 03/15/01 104.9500 8.10 81/2 03/15/01 107.2000 8.40	00 7 Argenting FRN 61/2 0	13/29/05 60.1020 16,8100 01/20/01 80.4662 9,7100 .
4 Germany 71/2 11/11/04 99.820 6 Germany 71/2 09/09/04 99.63 8 Treuhand 7 11/25/99 99.29	3 7.500 241 Netherlands 50 7.5300 243 Netherlands 90 7.0500 245 Netherlands	7 05/15/99 99.0500 7.07 7 03/15/99 99.0500 7.07	00 12 Brazil L 14 Argenting par L 414	04/15/14 46.4462 8.6100 03/31/23 41.7500 10.1800 12/31/19 52.8750 11.8206 12/18/07 43.7123 17.5900
9 Treuhand 9% 07/01/99 96.91 10 Treuhand 8½ 03/20/96 102.74 13 Germany 6% 01/20/98 99.33 15 Germany 6% 01/5/03 90.21	00 8.2700 00 6.6700 ECU	. 03/16/99 88.8100 5.6	20 Venezuelo FKN 634	03/31/20 44,0000 15,3400 12/31/19 52,8750 11,8200 04/15/06 61,1905 10,9300
16 Germany 84 07/21/97 103.28	00 7.9900 40 France BTAN 00 7.9600 50 UK T-noie 00 8.5300 70 UK T-noie	5 03/16/77 95,2500 5.5 51 01/21/97 95,2500 5.5 8 01/23/96 100.8750 7.9	100 45 Brozil El L FRN 6 30 300 47 Brozil par YL4 4 000 59 Argentino FRN 74	04/15/24 39.5000 10.1300 03/31/23 57.5000 12.3900 04/15/12 56.9495 11.8500
22 Germany 6½ 03/04/04 91.54 24 Treuhand 8½ 04/22/96 102.85 25 Germany 3/2 04/22/93 90.2	150 6.6500 91 ELB 513 8.2600 97 France OAT 133 6.6500 99 France OAT	04/25/02 90.5500 7.4 04/25/04 84.2500 7.1 0 04/25/04 84.2500 8.1	200 76 Mexico A FRN 6 %	12/31/19 70.2500 9.5200 04/15/24 55.8129 11.9800 03/30/08 86.4144 8.4600
26 Treuhand 8 07/22/02 102.3 27 Germany 8 ^{1/2} 08/20/96 103.1 28 Germany 71 10/20/97 101.5	109 France OAT 800 8,2400 120 France OAT 933 7,3890 127 Italy	915 04/25/00 104,6000 93 916 03/07/11 96,3750 93 916 03/36/98 97,7500 74	1800 78 Mexico FRN 6 14 1800 82 Polond FRN 6 14 1800 94 Mexico D FRN 7 4	19/27/24 69:2500 9.8400 12/28/19 70:2500 10:3200 04/15/24 39:5000 10:1300
29 Germany 642 07/15/03 93.3 30 Germany 816 01/22/96 102.1 31 Germany 956 02/20/96 102.7	900 7.9500 142 Spain 700 8.3900 374 France OAT	9 05:22/96 101.9217 8- 8 04/25/03 96.7500 8- 8 02/13/07 95.5000 8-	8300 98 Brazil par YL3 4 2700 101 Poland 312 9000 103 Venezuela B 634 3500 107 Mexica B FRN 6.76	10/27/14 38.8646 8.3600 03/31/20 44.0000 15.3400 12/31/19 70.2500 9.6300
34 Germony 8 03/20:97 102.6 35 Germony 5 28 09/30/04 98.6	800 6.3000 179 Finland ,975 7.7900 191 France OAT 1800 5.3402 193 Britain	10 07/26/01 106:7000 9 9:0 07/21/01 102:6250 8 7:0 04/13/95 98:6590 5	3900 107 Mexico 2 107 678 8900 111 Italy 9700 113 Nigeria main 614	09/27/22 78.5000 8.7600 11/15/20 36.8750 16.9500 07/28/24 44.5000 13.6200 07/28/21 38.5948 15.7100
37 Germany 514 10/20/98 943 43 Germany 614 01/04/24 813	2286 5.5700 228 UK T-bills 2743 7.6900 231 UK T-bills	/M/15/95 Y/,4430 V	5400 115 Bulgaria FRN 6 1, 6100 121 Bulgaria FRN 6 2, 130 Mexico C FRN 6 2, 131 Austria	12/31/19 70.2500 9.8900 01/05/05 100.6250 8.2000
46 Treuhand 84 01/20/97 103. 48 Germany 7 12/22/97 100.	3733 8,1000 3217 6,9800 Finnish Ma 1160 6,3700		138 Sweden zero 139 Venezuela FRN 7 8500 139 Venezuela FRN 614	05/30/95 97.5/10 6.7/30 03/31/07 43.7018 16.0176 09/24/96 99.8500 6.2600 02/17/95 99.5256 5.9680
51 Germany 51 04/29/99 94. 53 Treuhand 81 05/21/01 104. 54 Germany 81 05/21/01 104.	9200 6.0600 232 Finland 3400 8.0300 237 Finland 8000 8.3100	11 01/15/99 105.9360 10	145 Sweden zero	12/20/99 99,8750 8,0100 01/17/97 100,5000 7,9600
55 Germany 714 10/20/97 100 56 Germany 842 02/20/01 105	9840 7.1800 0200 8.0900 French Fr 4333 6.4800	AN 7 11/12/99 96,6600	7.2400 160 Philippines B 54	12/01/17 61.1243 9.4100 04/15/09 57.9970 11.6400 12/31/99 99.6000 7.1300
59 Treuhond 658 07/09/03 94 60 Treuhond 8 09/22/97 107 61 Germany 05/13/04 94	.7867 7.7800 106 France OA .7000 7.1300 117 France OA	T 5P zero 04/25/04 90,9500	7.4200 169 Natiwest FRN 718 8.7000 176 World Bank 819 8.5100 178 ETB	09/27/99 97.0009 7.3500 12/20/04 101.0000 8.1700 02/01/97 102.2500 8.5600
63 Treunding 7/4 12/20/02 93 64 Germany 648 08/14/98 93 65 Germany 658 09/24/98 93	7.8200 6.5200 119 France OA 5.5733 5.8900 126 France B1	AN 6': 10/12/96 98,9700 AN 6': 10/25/03 91,7000	6.5700 180 World Bank 57, 7,3600 186 LKB FRN 57, 8,3600 187 World Bank 84	11/04/98 99.3200 5.9200 10/01/99 101.8750 8.2200 04/27/04 95.2500 8.0100
68 Treuhond 5 01/14/99 7. 68 Treuhond 73 10/01/04 10 172 Bundespost 63 05/20/98 9	0.2983 7.7300 147 France O/ 8.1800 6.4900 162 France B	TAN 812 11/12/97 102-5100	8.2900 194 Ontorio 6.1300 197 Venezuelo A 7 8.200 201 World Bank 8k	03/31/07 41.3956 16.910 8 03/01/01 101.1250 8.030 8 11/01/99 90.8750 12.050
80 Germany 87e 07/20/95 10 83 Germany 67a 06/11/03 9 84 Treuhand 67a 010/20/00 10	5.5700 7 1900 183 France Of 7.2300 8.3900 188 France O	AT 51: 04/25/04 83.3500 AT 51: 03/12/97 102.3400 TAN 81: 03/12/97 102.3400	6.3100 208 Smithkine B 73 7.4800 209 Poland per bond 23	75 11/10/97 97.8750 7.549 10/27/24 34.0164 8.080 11/30/04 100.5000 8.210
86 Germany 6 06/20/16 8 87 Germany 6 06/25/98 9	0.4700 7.4600 225 France B 7.3400 6.2900 234 France O	AT 81 04 25/03 102.4000	5.3200 214 KFW zen 5.3200 216 OKB zen 217 SocGen Accept zen	05/04/95 97.6900 8.25 0 12/01/97 80.2500 7.970 10 06/28/00 90.7500 6.75
93 Germany 5% 92/22/99 94 Germany 6% 12/02/98	73.9925 5.7200 99.1833 6.9300 Railan Li	ra	224 Spinlob FRN 6.	48 09/16/96 99.9514 6.49 14 12/09/02 95.5000 7.59 14 03/09/64 88.3750 6.93
102 Germany 8 05/02/02 105 Germany 714 01/20/00 1	01.8220 7.8600 198 Ltdly 00.5203 7.2100	0.5	. 238 Finland 240 GECC	778 07/28/04 97.1250 2.11 778 07/18/96 99.9500 7.85 342 03/15/04 89.7500 7.24
110 Germany 9 10/20/95 1 123 Germany 5 12/17/98	02.3900 8.7900 Japanes 93.2979 5.3600 90 World B	onk 4 ^L 12 ⁻ 22,97 102,7500	4.3800 246 Bco Com Ext.	714 02/02/04 66.0000 10/7
134 Germany 634 05/02/03	94.2540 7.1600 122 World B	un.		
11	TERNAT	IONAL CL	ASSIFIED	
	COMPANIES for free !	NEED CAPITAL FAST ??	CADITALE & PARTNERS	READERS ARE ADVISE
PERSONALS bo	8) 741 1224 Fox: 44 81 748 6558	We can provide it through our capital project, fund. No equity required For dateils Fax (33) 93 95 80 52	Handpucked quality appartments of szes. Pairs and suburbs.	that the International Herald Tribune cannot
be addred, glorified, loved and per Ch served throughout the world, now and Tel	10624 629529 Fox (0624) 529662	FINANCIAL SERVICES	Tel: 1-46 14 82 11. Fax: 1-47 72 30 96	held responsible for loss damages incurred as a r sult of transactions stee
pray for us. Sound hade, helper of the	USINESS SERVICES	PRIME BANK	YOUR HOME IN PARIS	ming from advertisement which appear in our pap It is a evelore recomment
your proyer will be answered to has never been known to had Publication	Save on	GUARANTES	Luxury rentals & soles 31 rue de Monceous, Poins 75008	ed that readers make a
	International	and Financel Guarantees	Tel: (1) 45 63 17 77	sending any money or tering into any bind commitments.
ALCOHOLICS ANONYMOUS English speeding meetings drafty. Tel. PARIS [1] 46 34 57 65, ROME 679 66 00.	Phone Calls	No Compassion Unit Total	CHAMPS ELYSES-GRORGE V. Just renovated, very degant & zumy, 55 sq m., lovely living + bedroom, nor larchen & both. Fds.00. Tel 14720484 britten & both. Fds.00. Tel 14720484	
MOVING	Save 50% and more compared to local phone companes. Call from both first card.	Needed to oct as luman for us in the processing of these financing applications.	HE SAINT LOUIS - Superb top floor duples, 175 sg.m. 3 bedrooms, 3	PERCL AUTO
→ INTERDEAN	even hotels fand avoid surcharges). Check our rates for any country and see how you can start saving today.	Mease rept, in English VENTURE CAPITAL CONSULTANTS	HE SAINT LOUIS - Supera by August 175 sg.m., 3 bedrooms, 175 sg.m., 3 bedrooms, inches, Fi8,000. Tel: (1) 47 23 04 84. ST GERMAN DES PRES: F12,500 net	WEREND FF 515 SPECIAL OFFER: 7 DAYS: FF PARIS TEL: (1) 45 87 27
INTERNATIONAL MOVIES	Call us now and we'll	16311 Vantoru BlvrL, Suite 999 Encino, Colifornia 91436 U.S.A.	or Metro Hose period oportment, fully furnished FF10,000. Very Geon. Tet (1) 45 74 27 90.	AUTO SERVICE
FOR A FREE ESTIMATE CALL	call you right back!	Telex: 651355 Ventas ISA Fax No.: (818) 905-1698 Tel.: (818) 789-0422	paris 5th - Latin Guardes all conforts, operment in townhouse, all conforts, better both. Tel-owner 1.4354c569	CAR INSURANCE AT ONCE

By Carl Gewirtz market. nai Heruld Tribuni

PARIS - The United States, with its huge current-account deficit, remains as dependent as ever on substantial inflows of foreign capital to balance its international accounts. But the U.S. bond market, which also had become dependent on foreign support, has overcome its addiction.

This liberation is the result of a largely unnoticed but significant crossover that is occurring between the amount of money the U.S. government pays out in interest payments and the amount of new money it requires to finance the federal deficit.

In the fiscal year ending in June, the Treasury will have paid out \$213 billion in interest payments against a new money requirement of \$176 billion. What's more, this so-called primary surplus is projected to widen and remain above \$50 billion through the end of the decade.

That's a big change from the deficit of \$75 billion in fiscal 1991 and even the deficit of \$30 billion posted last year.

Analysts said that the emerging surplus does not play a significant role in determining the level of market interest rates. But it is potentially significant in separat-

The decision for a Japanese institution to sell yen to buy U.S. bonds is much different from the decision such an investor makes about what to do with the interest income earned on holdings of dollar bonds. It could be argued that foreign investors would be more likely to reinvest that income in new dollar holdings when the currency is weak to avoid converting the proceeds when the exchange rate ap-

pears to be unattractive. The reinvestment of dollar income is undoubtedly buoying the issuance of dollar Eurobonds at a time when the currency is under attack. During the first quarter of this year, for example, the Bank for International Settlements estimates that \$20 billion will be paid out just in redemptions of maturing Eurodollar bonds.

What new money there is coming into the international market appears to be headed for the Deutsche mark and the guilder. Demand for mark floating-rate notes, which provide the greatest protection against a rise in interest rates, is large.
Four issues totaling 4.2 billion DM (\$2.8 billion) were gobbled up last week.
The sale of fixed-coupon mark paper

recovery and the direction of the Bundesbank's next move in interest rates. Meanwhile, the heavy flow of cash into overnight and one-month deposits drove rates

Mahattar.

down modestly last week. Money also was moving into the guilder,

a close substitute for the mark, but with slightly higher interest rates. Rates on guilder deposits from three

months to one year eased last week. Demand for guilder notes was largely from retail investors in Switzerland, Belgium and Luxembourg, bankers said, Even so, supply was outpacing demand and almost all the issues ended the week trading below the level at which they were offered. Issuers were attracted by the opportunity to swap the proceeds into low-cost float-

ing-rate dollars. But to do so they were restricted to maturities of up to four years. The few issuers of long-dated paper, such as Philips Electronics NV, which sold 300 million guilders (\$177 million) of 10-year bonds, had to want to hold their exposure in the currency. Issued to yield 70 basis points over comparably dated government paper, the Philips bonds ended the week trading at a spread of 68 basis points — making it the only new issue to trade above its reoffered price.

ing the behavior of the bond market from was more difficult because views remain Prices Still Fragile as Supply Mounts Traders said the long end of was fully priced into the short-

Compiled by Our Staff From Dispatches sharp price drops suffered in NEW YORK - A crowded the market last week. slate of Treasury note sales and new economic data are likely to said they were concerned that keep note and bond prices under pressure this week.

The market will first be confronted with a rise in supply as the Treasury launches a sale of two-year notes on Tuesday and five-year notes Wednesday.

The data arrive later in the week, with December durable goods due Thursday and the fourth-quarter gross domestic product due Friday.

Anthony Karydakis, an economist at the First National Bank of Chicago, said that it would take either "steamy auctions or unexpectedly weak numbers" to give Treasury prices a boost in view of the GDP growth.

Regarding supply, dealers

U.S. CREDIT MARKETS

lowed by the Treasury's quar-terly refunding sales of three-and 10-year notes and 30-year bonds in early February, as well

as by another round of two- and five-year notes two weeks after The probable impact of the governors. that. data was less certain. Economists are expecting only a small increase in December durable

goods orders, but analysts are widely expecting a hefty 4.5-

ble to a sell-off next week, even two- and five-year note sales though the short end of the might have considerable sucmarket has to absorb more sup-

basis points at its Jan. 31 meeting as a virtual certainty in the wake of the jump in December capacity utilization, reported last week, and a series of hawkish comments from various Fed

"The inflation bogey man has yet to be slaughtered," said Joseph Bench, manager at New Castle Advisers.

Traders said that a certain amount of tightening already

the market was most suscepti- term rates. They noted that the cess since the rate increase has probably been factored in.

Traders said they had seen regarding a rate increase by the strong demand for short-term paper from both foreign and domestic buyers since the start of the year and added that some of that buying appeared to reflect the problems in emerging markets and derivatives.

The yield on the benchmark 30-year Treasury bond rose to 7.89 percent on Friday from 7.79 percent the week before, while the yield on two-year paper rose to 7.48 percent from 7.34 percent.

(Knight-Ridder, Bloomberg)

8.55 SE 18-2

New International Bond Issues Compiled by Laurence Desvilettes

Compiled by Laurence I	umt _. M	lat. C	oup. %	Price	Price end week	Terms .
Floating Rate Notes			R.	98,675		Interest will be 0.625 over 3-month Libor until 2002, thereofter 0.225 over, Callable of par from 2002. Fees 1%. (Merrill Lynch Int'l.)
GenFinance Luxembourg		erpt 001	5-2 0.20	1001.8		Over 6-month Libor. Noncollable. Fees 0.275%. Denominations \$100,000. (Wallson)
Sovereign Investment Linked	\$200 2i	JUV I	U.S.			nance in the Amonth Fibor, Noncollable, Fees 0,15%, (Dresdner Bank.)
Securities Allgemeine DA Hypotheken Bank	200 1	99B	liker	100.06	<u>-</u> 	Liber Nancallable, Fees 1%, (Trinkous & Burking 1)
	1,500	997	labor	100.095		
Debio		2000	غزا	99.70		Over 3-month Libor, Noncollable, Fees 8.15%. (Deutsche Bank.) Over 3-month Libor, Noncollable, Fees 8.15%, (Deutsche Bank.)
Gueber 1 1 2	.,,,,,	2000	1,16	99.47		
Sweden & Bingley	1200	2000	1/8	100		Brothers The Bentfered at 99.77. Noncollable. Fees 0.38%. Denothing
Building Society Ford Credit Europe	£100	2000	0.15	100		(1401465) 64711
Fixed-Coupons						Reaftered at 100.40. Noncatlable. Fungible with outstanding issue, raising total amount to
Crédit Local de	\$100	1998	81/8	101.587	, <u> </u>	Reaffered at 100.40. Noncollable, Fundamental State (South State) \$400 million, Fees 13/6%. (Swiss Bank Corp.)
France			61.5	101.40	5 99.60	8400 million. Fees 145%. (Swiss of the Swiss
Eli Lilly & Co.	\$200	2000	8/8	101.40		Reoffered at 99.83. Noncollable. Fees 2%. (Galdman Sachs Int'l.) Reoffered at 99.78. Noncollable. Fees 2%. (Galdman Sachs Int'l.)
Ell Lilly & Co.	\$150	2005	87/8	100.40	99.70	-Unit Callable of por in 2000. Fees uses A.
Federal National	\$1,000	2005	81/2	100		Int'l.) S Reoffered at 99.57, Noncallable, Fees '%%, (Swiss Bank Corp.)
Association General Electric	\$300	2000	8	101.19	5 99.4	Reoffered at 100 1/16. Noncallable. Fees 1%%. (J.P. Morgan Securities.)
Capital Corp.	\$200	1998	8	1011/	99.9	Reoffered at 100 1/16. Noncalitatie. Fees 1/30%. (CS First Boston.)
Helaba Finance	\$500	2000	8.65	99.94	100.0	Moncallable, Fees 0.30%. (CS First Books)
Korea Development Bank	30W					Femigraphy Nancolloble, Fees 14%, (Namura Eurupe)
Sweden	\$300	1998				1004 Feet 0.25%, \UD3./
UBS Finance	\$300	2000			99.9	Reaffered at 190.06. Noncollable. Fees 2%. (J.P. Morgan.)
DSL Finance	DM 500	2000				Reottered at 100.80. Nancaliable. Fungible with botstate and the case 7%. (Deutsche Bank.)
KFW Int'l Finance	DM 500	1999				- Reaffered at 99%. Nancollable, Fees 1-4 %. (J.F. Mor 2014)
Societe Génerale Acceptance	DM 200	1999				Reaffered at 99.65. Nancatlable, Fees 134%, (CS First Boston.)
Suedwestdeutsche LB Capital Markets	DW 200	2017				Reaftered at 97.832. Nancallable, Fees 242%. (HSBC Markets.)
European Investment Bank	2500	199				- Reaftered at 99.863. Noncollable. Fees 11/8%. (Merrill Lynch Finance.)
Royal Bank of Scotland	FF 1,000					9.45 Reoffered at 99.79. Noncallable. Fees 138%. (ING Bank.)
A Credit Local de	DF 250	177				1989 Negerilable Fees 136%, (Robobank Nederland.)
General Electric Capital Corp.	DF 300	199	8 7			O Marcel et 99 88 Noncollable, Fees 1% %, (ING Bank.)
Int'le Nederlanden 24 Verzekeringen	DF 200				·	Want of the Noncolligble, Fees 1%%. (ABN-AMRO Bank.)
- NIB	DF 200	199	<u> </u>			
S Philips Electronics	DF 300	200				Basiliand at 99%, Noncollable, Fees 178%, (Nigstrating Financial Markets)
SNS Group	DF 350	20	<u></u>			- + ce of Nanchipple, Fees 1%%, (ABN-AMKO BUILL)
Suedwesideutsche LB Capital Markets	DF 200					Tags 29 (Banca Central Hispanoamericano.)
European .	SP 15,00	0 20	109	10 00,1	1.475 9	99.40 Noncollable, Pees 2 4, College Braceeds Aus\$165 million, Fees not disclosed. (Dalwa Europe
investment Bank	Aus\$ 20	0 19	97	zero 8	264	
Treasury Corp.	Aus\$ 10	10 19	998	5 8	81/4	- Noncollable. Fees not disclased. (Dalwa Europe.)
4,94 Swedish Export Credit	y 75,00		001		90.04	- Nencallable. Fees 0.275%. (Nikko Europe.)
1595 European Investment Bank	y 40.0		001	4.30	100	- Noncalloble. Fees 0.275%, (IBJ int'l.)
OKB	1 40,0	<u></u> -				Semiannually, Noncallable, Convertible at 4.37 per share and at \$1.57 per pound. Fees 21/2
Equity-Linked				61/2	100	 Semigraually, Noncallable, Convertible at (4.37 per starte and at \$1.37 per position). Denominations \$10,000, Increased from \$600 million. (Morgan Stanely Int'l.)

Euromarts Last Week's Markets **Weekly Sales Eurobond Yields** Primary Market All figures are as at close at trading Friday jan. 26Jon. ∖3 Yrhje‡aYriaw Euroclean Cedel Money Rates 5 Nons 5 Nons 10.00 351.40 190.00 315.9 8.36 8.38 8.38 8.36 8.18 8.18 8.19 8.14 7.76 7.89 7.90 7.25 9.32 9.19 9.32 9.19 U.S. S, long term U.S. S, mdm lerm Stock Indexes Jan. 13 United States jon, 20 United States Jon. 20 Jan. 13 Chige 434 81 2 Convert. U.S. S. short lerm Discount rate 3849,43 3,908,46 — 1,00 % FRNS Pounds Sterling Prime rate 7.834.40 2.427.70 8.449.80 4.300.9 188.18 18390 + 229 % 8.18 8.12 8.22 8.17 ECP Pederal funds rate French francs DJ Util. DJ Trans. S & P 100 152.16 1531.61 -0.43 % 451.36 440.23 -0.43 % 444.78 445.97 -0.26 % 551.96 552.03 -0.01 % 251.8 251.95 -0.22 % 7,844,40 2,779,10 8,926,80 4,932,80 11.22 11.35 11.31 11.21 <u>Japan</u> Secondary Market Donish krone Discount 5 & P 500 5 & P Ind 5 Nons 5 Nons Straights 15,622,90 14,522,40 45,178,20 25,994,90 Call money 3-month interbant 8.75 8.77 8.80 8.44 8.41 8.46 8.32 9.83 9.65 9.83 9.64 Convert. 311.40 513.80 1.666.00 1.09.30 51 FRNs 13.165.80 2.844.40.53.857.00 7.683.30 NYSE CP Britain ECU, mdm territi Germany 299500 384830 -- 1,75 % 227920 234680 -- 288 % 10.59 10.52 10.59 10.39 4.29 9.16 4.31 4.29 4.29 4.30 4.31 4.29 603 Lombard FTSE 100 485 5.15 9,183,10 12,827,30 18,276,10 22,227,10 Call money 38.283.20 30.707.90 118.117.3 57,164.60 FT 30 Source: Eurocleor, Cedel 16.840.22 19.331.17 - 254 % ura Slock Exchange. Nikkei 225 Bonk base rate Germany Jan 20 Libor Rates 2055.58 2055.62 Unch. % Call money 3-month interbank DAX 67.10 U.S. 5 574 Deutsche mork 4 13/76 3-month 6'-a 4 15/16 3-month 5³4 6¹ e 21₇ Hong Kong 7,278.10 7.252.34 + 0.36 % Jon. 20 Jan. 13 Chise Gold 383.85 378.60 + 1.3⁶ % 611,00 61220 - **0.36**% MȘCIP Sources: Llayds Bank, Reuters.

served throughout me world, for the	16: (1074) (5,11)
forever Socred Heart of Jesus, pury	BUSINESS SERVICE
for us. Somit Jode, helper of the prop for us. Somit Jode, helper of the hopeless, pray for us. Say the prayer must times a day, by the ninth day your prayer will be answered, it has never been known to fost. Publication must be promised. MG & TT.	Save on
ANNOUNCEMENTS	Internationa
ALCOHOLICS ANONYMOUS English speciang meetings drah. Tet PARS (1) 46 34 59 65, ROME 679 66 00.	Lifolic can
MOVING	Save 50% and more compar- to local phone companies. Call from home, office, car even hatels (and overal surcharges). Check our rate

FOR A FREE ESTIMATE CALL PARIS (1) 39201400 BUSINESS **OPPORTUNITIES**

ADVICE
WORLD EXCUSIVITY
IPO INDEX 1995
NO COMPETITORS
100% Sobstantion of GLARANTEED
\$2 Tallion in Offshore Funds'
\$70 Billion Capital resources)

e Fox, Address.
Only 500 samples exclusively horized to DOC. Order reserved Fox: = 66 2 258 7367

OFFSHORE COMPANIES 750 READY MADE COMPANIES
 BANK INTRODUCTIONS
 ACCOUNTING, LEGAL & ADMIN
 LC) AND TRADE DOCUMENTATION
 TELEPHONE & MAIL FORWARDING

OCRA ASIA UMITED 24.02 Bank of America Tower Haracourt Road, Hong Kong Tel: +852 5220177 Fox. +852 5211190

AVAILABLE CAPITAL Sources of capital available for investments worklande. Real estate business start ups or rehinance. No state business start ups or rehinance. No frees are corned based strictly on performance.
Long terms - best rates - broker feet paid and protected
For your proposal summary to.
For East Investment Group, Inc.
After Financial Department
Fees: (507) 63-5025 (Panama).

OFFSHORE COMPANIES
Free professional consultations
Worldwide incoporational
Immediate availability
Full confidential services London represent ASTON CORPORATE TRUSTEES LTD 19. Peel Pood Douglas, Isle of Man Tet 0624 626591 Fan 0624 625126

OFFSHORE BANK Class A unrestructed banks in tox first venue with offshore operators. US \$35,000. Limited number available. Immediate marker. Coll. Canada (804) 942-3159 or Fox (904) 942-3179 or Landon 071 294-\$157 or Fox 071 231-9728

surcharges). Check our rates for any country and see how you can stort sowing today. Call us now and we'll call you right back!

Tel 1-206-284-8600 Fax 1-206-282-6666

#kallback 419 Second Avenue West Seattle, WA 98119 USA BUSINESS TRAVEL

1st/Bosiness Class Frequent Travelier Worldwide Up to 50% off. No co. pore, no restrictors, Impenal Canado 514-341-7277 For 514-341-7998, E-Mail =1TS@MUSICA.MCGILL.CA CAPITAL AVAILABLE

International FINANCINGS AND CREDITS FUNDS AVAILABLE
FOR
ALL BLEINESS PROJECTS
OR AGAINST
BANK GUARANTEES
OR OTHER ACCEPTABLE COLLATERAL

INTERNATIONAL LEASING FOR FINANCING OF PURCHASE OF HEAVY INDUSTRIAL EQUIPMENT

FOR ANY INFORMATION M.LP.KB. & Cle
PRANCIAL INSTITUTION
Brussels - BELGIUM
For 32-2-534 02 77
or 32-2-538 47 91
TELEN: 2027

BLOCKED FUNDS
To Support Tracking Accounts DRAFTS Issued in Your Name Bocked By Cosh to Shor Availability of Funds **LOANS**

Please rept, in English
VENTURE CAPITAL CONSULTANTS
Investment Benkers
16311 Vanders Brid, Suite 999
Encino, Colifornia 91436 U.S.A.
Telan: 661355 Vencasp ISA
Fax No.: (818) 905-1698
Tel.: (818) 789-0422 PARIS 5th - LATIN QUARTER. 24001 aportment in townhouse, all comfort latchen, both, Tel-owner 1-43540569 SRD, MARAIS, townhouse, heavy, character, 4/5 rooms, latchen, modures, parking, F18,000, 1-4776/120

JARDIN DU RANBAGH, 120 SQ.M. High class, 2 bedrooms, 2 bedrooms, Euroservice immo (1) 47 66 13 10.

Did you LOSE MONEY on your Old you could interest of the position of the

grandreed. INVEADCO SA 100 rue du Rione. CH-1211 Geneva 3 Tel 41-22-311 2074 Fax 41-22-3112067 SERVICED OFFICES YOUR OFFICE IN PARIS

is ready when you need it,
even for a couple of hours.

5 Fully functional modern offices
and conference rooms to rent by the
hour, day, month, etc...

9 Your ractical or permanent base
presing making activities. All services
B B E 2**

91. Fo St-Honero 75008 PARKS

91, Fg St-Hanora 75008 PARIS Tel (1) 4271 36 36 Faz (1) 42 66 15 60 COMMERCIAL PREMISES

PARIS-LATIN QUARTER large shop for rent, on sireer corner, 3 rooms ground floor + 2 rooms/1st floor 1-43546569 REAL ESTATE SERVICES

PAINTING, RENOVATING your house, call us for care, quality & low price; Special discount for overseas afficials on duty. Tel Paris; Ti) 45 41 41 73. REAL ESTATE TO RENT/SHARE PARIS AREA FURNISHED

THE ACCOMODATION

READY TO MOVE IN

From studio to 3 bectrooms

TOP QUALITY - credit conto accepted De Circourt Associates Tel 1-47 53 80 13 Fex 45 51 75 77 AGENCE CHAMPS ELYSES

specialists in furnished apartments, esidemial areas, 3 months and more Tel: (1) 42 25 32 25 Fex (1) 45 63 37 09 AT HOME IN PARIS PARIS PROMO opartmens to real funded or not Solas & Property Management Securics 25 Av Hoche 75008 Paris Fas 1 45611070

Tel: (1) 45 63 25 60

PARIS AREA UNFURNISHED

Embassy Service

YOUR REAL ESTATE

AGENT IN PARIS

Tel: (1) 47.20.30.05

AUTO RENTALS

AUTO SERVICES CAR INSURANCE AT ONCE. Green Card for any plate. Only 3rd party. Pumple Ltd., London for 071-8319489 LEGAL SERVICES

U.S. Greencard Lattery. New 1005 DV-1 Program, USS100 Our Deadine 20-25, For info Fax 818-788-590. B/ET 70032135 © computeries con Call 9-6 PSTI: 818-788-8900 Law Of-fices of Tasoff & Tasoff, Est. 1049. Fice of Tosoff & Tosoff, Et. 1449.

DVORCE IN 1 DAY. No trovel. Write.

Bor 37, Sodory, MA 01776 USA.

Tel 508:443-8397 Frox. 508:443-0133.

DIVORCE FAST \$495.

Cenhaed by US. embossy. Coll: Fox.
[714] 988-9875 USA.

US. VISA NIGHTMARES? Coll New York Lowyer Christopher Hen yl. 24.

Hr. Phone [217] 447-5180.

NEURLY, near AMEDICAN HOSPITAL, elegant & modern, 3rd Roor, sunny. 23 room apprintent, 90 sq m., passible sortung P8 000, Tel: 147 23 04 84 LOW COST FLIGHTS **EMPLOYMENT** ACCESS VOYAGES GENERAL POSITIONS AVAILABLE THE BEST FARES TO SKECUTIVE RELOCATIONS SEEKS Bilinguol partiful-lame assolants, car, work permit essential, Tel 1.4074 0002 CV, photo: 3 rue Berryer, 75008 Paris. THE UNITED STATES

Tel: PARIS 1-40 13 02 07 or 42 21 46 9.
FAILURY 11-42 21 44 20
FAILURY 13-615 ACCESSYCYAGES
Tel: LYON 78 63 67 77 or 72 56 15 95 EDUCATIONAL POSITIONS AVAILABLE BNGUSH TEACHERS, beinguel, experienced, full-time, Legal or financial innovincing perferred. Tel Cybele Langue - Pars; [1] 45-61 53-55

EXPERIENCED ERI TEACHERS needed for training estable in Pars CV and handwrither letter to Boy 3818, LIAT 92521 Newilly Cedes, France. BOOK NOW by phone with credit co Government Licence: 175111 WORLD AYLATION SCHEDULE PLIGHTS 1st business economy o lowest force. Tel IFT Princ (1) 47551313

Herald Eribune PLANNING TO RUN A CLASSIFIED AD?

Place your Ad quickly and easily, contact your nearest IHT office or representative with your text. You will be informed of the cost immediately, and once payment is made your ad will appear within 48 hours. All major Credit Cards Accepted. NORTH AMERICA

NEW YORK: Tel·(212) 752-3890 Tel·Sec. (800) 572-7212 Tele:, 427 175 Fox (212) 755-8785 FRANCE BICI: Paris, Tel.: (1) 46 37 93 85. Fax: (1) 46 37 93 70 GERMANY, AUSTRIA & CENTRAL EUROPE: Fronklist, Tel. (1049) 72 67 55. Fox: (1049) 72 73 10 ASIA/PACIFIC HONG KONG: Tel: (852) 2722-1188. Tele: 61170 H1THX. Fox: (852) 2922-1190 SWITZERLAND: Pully. Tel.: (021) 728 30 21 Fee: (021) 728 30 91. SANGAPORE: Tel.: 223 6478. For: (65) 224 15 66 Teler: 28749 B-17 SR4 UNITED KONGOOMS Lendon Tel (071) 836 4802. Teles 262009. Fan (071) 240 2254

محدا من الاصل

World Index From Morgan Stanley Coorfal Int).

Manhattan Barhopping On-Line: Virtual Hangouts for All Tastes

By Trip Gabriel
New York Times Service
NEW YORK — Downtown Manhattan, it has been said, is a state of mind, an attitude and a style that are not specific to one club or restaurant, but something freefloating that is found wherever people with a certain youthful insouciance and cultural fluency gather.

Now, downtown has been definitively cut free of its geographic moorings. Cyber-

CYBERSCAPE

space is blooming with on-line hangouts in which people, wearing virtual black, log on to discuss topics ranging from the grim novels of William Vollman to sexuality, all with a sensibility that is lower Manhattan.

The past 12 months have been the yearthat-was in cyberspace, with people ranging from Marlon Brando to Rosie O'Donnell prowling about on-line. America Online, one of the Big Three commercial services, nearly tripled its size, to 1.5 mil-

Subscribers who dial up America Online shares their values and energy for fringe find themselves in the most familiar of culture." settings, navigating with a computer interface that is meant to look like a mall. But to some, that sense of Anytown, U.S.A., a faceless environment that reflects mass tastes, is exactly what is wrong with cyber-

Conversations on America Online, as well as on Prodigy and CompuServe, are often of the "Pearl Jam rules!," "No, Pearl Jam stinks!" variety. Live exchanges of messages, called chats, also can degenerate into meet markets in which any user with a female name is likely to be asked, "What are you wearing?"

So, just as some people would rather eat at a neighborhood bar than at the touristy Planet Hollywood, the more discriminating computer users prefer services with local flavor and a gang of regulars.

"We get refugees every day from AOL and Prodigy," says Nicholas Butterworth, the creative director of Sonicnet, a service that specializes in alternative-rock music. They want to be in a community that

Such services number their subscribers in the very low thousands. Because users are generally drawn from the cultural elites who congregate in the real city, the standards of discourse are more satisfying to the audience than elsewhere on line. Or, as Steven Levy, the author of "Hackers," says, "The signal-to-noise ratio is high."

Each of the following virtual places has distinct flavor and clientele, just like the bars, clubs and living rooms where people gather face to face (or "F2F" in computer-cse). Monthly fees are \$10 to \$20, with additional charges for Internet use.

Each one offers its subscribers electronic mail and varying degrees of Internet cess. But the core appeal is their bulletin boards, where users post messages on spe-cific topics and threads of conversation are chewed over in the course of days or weeks, then dropped for others.

• Echo. Voice phone: 212-255-3839. Modem: 212-989-8411. Face-to-face

equivalent: Art Bar, an intellectuals' hang-

This is a 3,500-member bulletin board. the most established in the city and one that aspires to be a cyber solon for downtown intellectuals.

Marshall Blonsky, a professor at New

York University, holds forth on semiotics. David Roth, the curator of the Whitney Museum, discusses American art. The authors Susan Brownmiller and M.G. Lord exchange bons mots about books.

Prime time on Echo is after 11 P.M. The regulars tend to be hyperarticulate types in their 30s and 40s, so much so that some younger users, intimidated by the discourse, established their own conference and allowed no one over 30 to join.

In a typical snit, some oldsters com-

plained that this exclusion was unfair and threatened to quit the service.

 The Well. Voice phone: 212-226-9355. Modem: 718-793-0005 (At prompt, type 'Well"). Face-to-face equivalent: The Li-

on's Head, a struggling authors' hangout. The Well, a service that started in 1985 in Sausalito, California, is the granddaddy of cool computer hangouts. Even though it has only about 8,000 members, its influence is widespread, thanks to the large number of digerati who participate, including computer pioneers like Mitchell

The greater Well, which sprang from the head of Stewart Brand, creator of "The Whole Earth Catalogue," still has a strong San Francisco-area flavor, with much talk dedicated to techie topics and the infinite arcana of the Greatful Dead.

But last year a cadre of Manhattan users spun off into their own New York conference, complete with a full-time employee to offer technical support and to act as the host of off-line parties.

The talk is literate and competitive, as reporters and editors from Harper's, Time, Newsweek and The Washington Post

The Well is where Jon Katz first announced his decision last month to quit as media critic for New York and thanked readers for the 8,000 E-mail messages they

• Sonienet. Voice phone: 212-941-5912. Modem: 212-431-1627. Face-to-Face Equivalent: CBGB's, the punk-rock sanc-

Venture into Sonienet and an opening screen shows a black-booted, crew-cut young man plunging into a pit.

Sonienet calls itself a "loser friendly" service. As much independent record store as bulletin board service, it sells tickets to rock clubs and vinvl records of underground music.

There are discussion areas where fans can praise bands and listen to audio samples of their work. But unlike other services, the major emphasis is on live chat sessions, usually with alternative-rock heavyweights.

When Bob Mould dropped in, he fielded questions from users typing at home about the resurgence of punk, the death of Kurt Cobain and William Burroughs's Nike ad.

Sonienet, which says it has 2,000 mem-See INTERNET, Page 13

China Suspends Building of Complex

BEIJING — China has suspended work on a huge shopping complex con-

trolled by the Hong Kong tycoon Li Kashing because its design did not meet city planning regulations.
The official China Daily said the design of the Oriental Plaza, one block from Tiananmen Square, was being "readjusted" to meet height restrictions in the center of the capital. The building

 L_{i_1}

was to have been 70 meters (23 feet) high, well in excess of the 45-meter limit. The site of the Oriental Plaza has been the center of controversy since November, when the city government an-nounced that the McDonald's restaurant chain would have to vacate its prime outlet location so it could be included in

McDonald's Corp. initially complained that it had a 20-year lease on the land but later agreed to tear up the con-

International Herald Tribune

World Stock Index, composed

Week ending January 20,

123

121

119

97

stocks from 25 countries, 115

compiled by Bloomberg 114

daily closings. Jan. 1992 = 100.

Industrial Sectors/Weekend close

Energy 113.22 111.86 +1.22

Utilities 118.12 121.31 -2.63

Finance 107.44 110.68 -2.93

112

110

Services 107.41 108.31 -0.83 Miscellaneous 113.02 112.33 +0.61

The index tracks U.S. dollar values of stocks in Tokyo, New York, London, and Argentina, Australia, Australia, Belgium, Brazil, Canada, Chile, Denmark, Finland, France, Germany, Hong Kong, Italy, Mexico, Netherlands, New Zealand, Norway, Singapore, Spain, Seeden, Switzerland and Venezuela. For Tokyo, New York and London, the index is composed of the 20 top issues in terms of market capitalization, otherwise the tan top stocks are tracked.

CURRENCY RATES

Capital Goods 112.31 114.33 -1.77 Rew Materials 134.63 132.47 +1.63

Consumer Goods 102.17 103.88 -1.44

1878 - 18

of 280 internationally investable

the plaza project

tract on the promise that it could return

when the plaza was completed. But the paper reported Sunday that McDonald's had signed a contract to buy space in a new shopping complex in a prime site in central Beijing, which it said was a sign of McDonald's long-term confidence in China.

The paper said the fast-food chain signed the contract with Beijing Wan Tong Plaza Real Estate Co., which is building the Wan Tong New World Pla-

za in the Fuchengmen district. McDonald's is negotiating with the city government over the future of its outlet on Wangfujing Street, a main shopping street, which is due to be knocked down to make way for a commercial plaza. (Bloomberg, Reuters)

■ China Warns Japan on Trade Ties

tion of the yen and restrictive terms on future Japanese loans were harming commercial ties, the official China Daily said Sunday, news agencies reported.

"Following the expansion of bilateral trade, disputes also register marked growth," Guo Li, deputy director of the Asian Affairs Department of the Ministry of Foreign Trade and Economic Cooperation, told the paper.

Meanwhile, negotiations between the United States and China aimed at heading off U.S. trade sanctions over copyright abuse have been adjourned until Tuesday in Beijing, less than two weeks before the Feb. 4 deadline for a resolution set by Washington.

China accused the United States on Sunday of exaggerating its trade deficit with China and employing strong-arm China warned its largest trading part- tactics to force open the country's marner, Japan, that trade disputes, apprecia- ket for its exporters. (Bloomberg, AFP)

Market's Angst Set to Victimize Dollar

By Carl Gewirtz

ional Heruld Tribuni PARIS - The smell of fear is back in financial markets and this time it's the U.S. dollar

that's under attack. venes to support the currency, dollar will soon be testing its ment. low against the Deutsche mark,

set last year. Similar to the upsets earlier this month, the underlying fear is about instability in the socalled peripheral markets.

promised \$40 billion of loan and then sold for marks. guarantees to Mexico.

about the failing health of the Chinese leader, Deng Xiaopeng, and fears of instability in Week at 1.5116 DM after having China when he dies.

In Europe, optimism about Lamberto Dini being named Unless Washington inter- prime minister of Italy has given way to worries about whethanalysts have warned that the er he can form a new govern-

As a result, money is again on the run into the haven of the

The difference from the upset earlier this month is that last week the dollar was sold out-Worries about Mexico and right rather than being a "pasother Latin American markets sive victim" of the crisis. Previare again running high because ously, the dollar was the vehicle of the U.S. administration's in- currency that was bought with ability to rapidly implement its Mexican pesos or Thai bahts

Currency traders said they Meanwhile, Asian markets were surprised by the sell-off, have been unsettled by reports which gathered momentum af-

touched a low of 1,5055 DM.

'We're into intervention territory now," a currency dealer at Citibank in London said, noting that Washington last year supported the dollar when it was trading between 1.5100 DM and 1.5180 DM.

"If there's no intervention or no change in interest rates, the dollar will test last year's low of 1.4855 DM," said Jim O'Neill

at Swiss Bank Corp. in London. The Federal Reserve Board is expected to approve another half-percentage-point increase in short-term rates at its next meeting at the end of the month. But with the Mexican support package delayed in Congress, fears are mounting that the Fed will delay a rate

"A half-point difference in official rates would be a mar-ginal factor in Mexico's financing costs," said Marc W. Wan-shel at J. P. Morgan & Co. in

chairman, Alan Greenspan, is a strong advocate of aiding Mexi-co, Mr. Wanshel said he doubted that Mr. Greenspan or the board "would tolerate a delay in tightening that might give the appearance that Fed action had become hostage to Congressional action on an issue not central to monetary policy.

But last week, with the domestic political climate deteriorating and new data indicating U.S. growth remains too strong. sales of dollars picked up.

Traders at the leading banks agree that volumes were not especially large. The problem was the lack of buyers. Analysts assert that too many investors had built up dollar holdings thinking that a recovery was in the offing.

"Once everyone was long the dollar, there was no one to sell to when anyone wanted to get out of the dollar," a trader said. 'As a result, it didn't take much

See DOLLAR, Page 13

Casting a Light for Health and Profit

By Thomas Crampton International Herald Tribute

PARIS — Medieval conjurers would surely be jealous of Neal Owens. The former oil company sales representative first harnessed light to change moods, then applied it to reduce jet lag, and now uses light to make money.

The alchemists believed that the elements SMALL fire, water, air and earth BUSINESS determined temperament, but for Mr. Owens light was the only way to overcome his Seasonal Affective Disorder, or SAD, a debilitating seasonal depression.

Once he cured himself with light therapy, Mr. Owens began selling homemade light boxes out of his basement. Soon his SunBox Co., based in Gaithersburg, Maryland, sold mood-altering lights not only to SAD sufferers, but also to travelers who frequently cross time zones and shift workers who need to quickly readjust their circadian rhythms.

"It's nothing magical," Mr. Owens said. "All you are doing is reprogramming your biological clock into thinking the daylight hours are different from what they are outdoors."

Selling light as a cure may sound farfetched, but it is no snake oil, said Dr. Norman E. Rosenthal, director of light therapy studies at the National Institute of Mental Health. In fact, Dr. Rosenthal added, "light therapy is a powerful new medical tool."
"Light and dark are amongst the most

powerful cues affecting the body's clock," according to Dr. Rosenthal. A book by Dr.

Rosenthal, "Winter Blues," tells sufferers of Seasonal Affective Disorder how to overcome it by simply exposing themselves to bright light for as little as half an hour

each day.

Mr. Owens first discovered light therapy when he was rejected for one of the early studies of the disorder that were conducted by the National Institute of Mental Health in 1983.

Mr. Owens had been a top-performing salesman in summer but was barely able to make one telephone call a day through the winter. Although the institute found he did indeed

appear unusually sensitive to seasons, they excluded him from the study because he was taking antidepressants. But Mr. Owens borrowed a light box from the institute to try it out on himself. "After trying the light for a week, I found I could get up in the morning and make my calls," Mr. Owens said.

By controlling the amount of light to which he exposed himself every day, Mr. Owens has now managed to keep his energy level on an even keel all year round. After making a few simple light boxes, Mr. Owens accomplished the ultimate goal

of alchemy, transmutation: he managed to turn light into money by selling his boxes. At first his light boxes were bought only by clinics conducting light therapy experi-ments, but soon the patients began to in-undate him with calls. "I'd get these calls in the middle of the night when people would say 'I need a light box.' I'd say line, I'll go ahead and make you one, and they'd

say 'No, you don't understand. I need one now!,' " Mr. Owens said. In 1987, after just three years of existence, SunBox Co. grew so much that Mr. Owens was able to quit his job at the oil company. SunBox initially sold about 250 units a year, mostly to clinics, but today SunBox sells more than 3,000 of the boxes a year, each priced at \$399, all over the world. The basic ight box is 23 inches (58 centimeters) by 15 inches and weighs 13 pounds (5.8 kilograms).

"Currently we sell a lot of boxes to people who work in American embassies," Mr. Owens said, adding that changes in latitude can bring out latent Seasonal Aflective Disorder.

Mr. Owens also emphasized that while the National Institute of Mental Health estimated that up to 6 percent of the U.S. population suffers from the disorder, they were not his only market.

"Originally the boxes were to be used for people suffering from the winter blues, but now research has shown that artificial bright light can also be used for sleep disorders, jet lag and shift-work difficul-

ties," Mr. Owens said. By using his lights properly, Mr. Owens claimed that travelers could change their body clocks by up to 12 hours in just three days, while he said that normally it would take about one day of adjustment per hour

of time change. "What you do is to expose your eyes to light at the morning time of your destina-tion," he said. "It gets kind of tricky, because you can use light to rapidly adjust, but if you use light at the wrong time you can actually throw your body clock off worse and make

the jet lag worse, if you aren't careful."

Since it would be cumbersome to travel with a briefcase-sized light box, not to mention power-supply difficulties, Sun-Box offers a portable device that shines light into the eyes from what looks like an

Credito Italiano Gets To Lift Romagnolo Bid

Compiled by Our Staff From Dispatches Bologna-based bank Carimonte Creano manano SpA has been given the green light by Consob, the stock market watchdog, to raise its bid for

Credito Romagnolo SpA. Consob said, however, that the savings bank Cassa di Risparmio delle Province Lombarde, or Cariplo, which also is leading a consortium seeking to purchase Romagnolo, would not be allowed to launch a higher bid. Consob denied permission to Cariplo because it said takeover battles should not be-

come auctions. Credito Italiano said that it had increased its original offer to 22,000 lire (\$13.77) per share for 78.36 percent of Romagnolo. In its original bid, Credito Italiano had offered 20,000 lire per share for 63 percent of Romagnolo.

Cariplo, joined by two part- of Italy's political turmoil. ners, had offered 21,500 fire per share for 70 percent of Romag-

would be accompanied by the domestic product.

CURRENCY AND CAPITAL MARKET SERVICES

SFA & IPE

ian subsidiary of the German insurer Allianz AG.

Italy's takeover law is only three years old and has been little used, leading to confusion about steps the two competing banks were allowed to take against each other.

(Reuters, Bloomberg)

■ Fazio Sees Stronger Lira

Antonio Fazio, the governor of the Bank of Italy, said Sunday that there was room for a sizable strengthening of the lira and for a reduction of mediumterm interest rate differentials, Knight-Ridder Financial News

reported from Rome. The lira has been under pressure for several months, falling recently to a record low against the Deutsche mark in the wake

Mr. Fazio said the govern-ment's planned 1995 supplementary deficit reduction pack-Credito Italiano has said that age should add at least one if it were to raise its offer, it percentage point to the gross

Private Capital Flow Slows to Third World

Compiled by Our Staff From Dispatche

WASHINGTON - Growth of private capital flows to developing countries slowed sharply in 1994 even though those streams still set a new record of around \$173 billion, according to World Bank data released Sunday.

The growth rate fell to 9 percent from 55 percent in 1993, mainly because of the combined effect of higher interest rates and a spell of turbulence in bond markets during 1994, according to the World Bank 1994-95 Debt Tables. But private investment in the Third World was more than

three times the amount of aid from governments, the World Government aid totaled \$54.5 billion in 1994, representing little change from the year before. The government aid includes about \$23 billion worth of loans from the Bank itself. The U.S. government, which is under pressure from the

accounts for about a fifth of development assistance.

More than half the government assistance — \$30.5 billion last year -has come in the form of grants that do not have to be repaid. The rest was in low-interest loans.

new Republican majority in Congress to cut foreign aid.

Private money has gone largely to what the bank calls "middle-income countries" such as Mexico and Brazil, and to poorer countries with bigger potential markets, such as China Masood Ahmed, head of the International Economics Department of the World Bank, said that actual investment in

the Third World last year may have been \$5 billion to \$10

billion below the estimate in the bank's tables because of

economic conditions in Mexico at the end of the year. In spite of that slowdown and the Mexican peso crisis, which has shaken investor confidence in emerging markets. the World Bank argues that net private capital flows are likely to continue to increase in the medium term, but at a much slower rate than in the early part of this decade,

(Reuters, AP)

SABEX FUTURES LIMITED

24 Hour margin based foreign exchange dealing Fast competitive rates with a personalised service
Catering only to professional investors, Fund managers
and institutions, for their speculative & hedging needs

Up to date market information and technical analysis Full futures brokerage in all major markets 33 Cavendish Square London W1 Reuters Dealing: SABX. Reuters Monitor: SABY/Z (+ Daily fax)

Tel.: (071) 412 9001 Fax: (071) 412 0003

Please call for further information.

FIRST EUROPEAN INVESTMENT CORPORATION LTD.

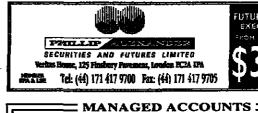
GLOBAL MARKET COVERAGE **FETURES + OPTIONS BROKERS** COMPETERVE RATES COMPREHENSIVE SERVICE

Capital Flow Asset Management

PER \$100,000 UNDER MANAGEMENT JUNE 27, 1994 THROUGH OCTOBER 31, 1994 sPierson FundService Limited. Admin

\$32,817.04





FUTURES & OPTIONS

Currencies; Interest Rates; Metals; Stock Indices Individually managed accounts run by professionals 1995 projected profits 30% based on past 5 years over half a century of experience for prospectus TEL.: 1809 494 5810 FAX: 1809 494 5216 MARLBOROUGH ASSET MANAGEMENT LIMITED TOTAL SERVICE TOTAL COMMITMENT

♥Signal Realtime! USA♥

O Stock & Futures Quotes that CONNECT to 100+ applications O O Now in Europe O 65,000 QUOTES from just \$3 day! O O Call NOW for YOUR free Signal Investment Software Guide & price list O ② Call London 44 + (0) 171 231 3556 ②

CAPITAL FUND MANAGEMENT

BANK GUARANTEED CAPITAL AND INTEREST 36% PER ANNUM • FIXED UP TO 3% PER MONTH GUARANTEED AND TAX FREE PER US\$ 10 MILLION DEPOSITED FOR INVESTMENT FOR ONE YEAR FOR FURTHER DETAILS FAX: FRANCE (33) 93.87.01,64

> on borr to place your listing contact: WILL NICHOLSON in London Tel: (44) 71 836 48 02 Fax: (44) 71 240 2254

For furtber details

Herald Eribune

Currency Per 6
S. Air. road 3.534
S. Kar. won 72.40
Swed. kronn 7.429
Toilean 2 25.07
Torikish ilru 5000.
UAE dirhom 1471
Venez. boliv: 1473 60-day 1.5885 1.5102 1.2673



The International **Herald Tribune and** Hilton International combine two great offers to bring you one incredible deal.

You couldn't pick a better time to begin reading the International Herald Tribune every day. Because from now until April 17, 1995, when you subscribe to the IHT, you'll be getting the world's most comprehensive global newspaper at a saving of up to 47% off the cover price. That means a bonus of up to 52 free issues!

What's more, as a subscriber to the IHT, you'll receive a special "2 for 1" weekend offer at Hilton International hotels in 27 exciting cities including Paris, Munich, Amsterdam and Rome and even as far afield as Istanbul, Cairo and Cyprus.

With this offer, guests can spend two weekend nights at participating Hilton International hotels for the price of a single night including full buffet breakfast, service and tax.

And, as a new subscriber to the IHT, you'll

And, as a new subscriber to the IHT, you'll receive a bottle of wine in your room as a special

thank-you.

So send in your coupon today and discover

Europe with Hilton International and the IHT – at incredible savings.

Herald Eribune #



This offer expires April 17, 1995 and is available to new subscribers only.

_	7559 3% 7% 12 4060 14 13% 1 257 16 15\% 1 5\% 10\% 9\% 1	195 — 195 1965 — 196 1974 — 197 1974 — 196 1974 — 196	CalMD CalMic CalSBk CallanP	A0 3 3 3	11 37% 37% 38 20 38% 29% 3 61 11% 10% 1 86 10% 10 1	<u>}</u>
	Subscription R		THE No agree	cover Prices		-
_	Country/Currency		2 months 2 months FREE	SAVINGS for 1 year	6 months + 1 month FREE	
Au.	stria A	Sch.	6,000	37 36	3,300 7,700	
_	algium	B.Fr.	14,000 3,400	33	1,900	
_	enmark ntand	F.M.	2,400	40	1,300	
_	rance	F.F.	1,950 700	32	385	
	ermany* ireat Britain	£ 3	210	32	115	↓ {
_	Greece	Dr.	75,000 230	26 37	41,000	11
_	reland	Eld. Lire	470,000	50	275,000] [
_	tely	L Fr.	14,000	36	7,700	
	Netherlands	FI.	3,500	36	1,900	- ·
1	Norway Portugal	Esc.			26,000	
t	Spain	Ptas.			28,500	
ſ	- hand deliv. Madrid	Ptas. S.Kr.			1,700	
ł	Sweden (airmali) - hand delivery	S.Kr	3,500		1,90	
t	Switzerland	S.Fr			26	— 1 1
١	Rest of Europe ex C				34	11
	French African, Mio	ne casi	s 63		43	_∫ {
	Gulf States, Asia, C South America Rest of Africa	Giman av.	s 78			95
	* For information cities call toll free (069) 175.413. Under German re for all new orders	egulation s.	ns, a 2-wee	ek tree perio	od is granted	
1	YES, please International	2 101				1
111	(check appro	priote	proves): u	ah 62 horu	s issues).	
į	12 months 6 months My check is (payable to	(IBZ iss	i Neziu cai∡	M. 70 Do.		į
1	. φο,σ	-	_			
	Please change	ge my cr wess		occount rs Club	rı VISA	
	i ☐ American De ☐ MasterCard ! Credit card cha	yress		ccount rs Club	[] VISA	current
	☐ American Eq. ☐ MasterCard Credit card cho exchange rates.	rges wi		ccount rs Club	[] VISA	current 95
	☐ American Eq. ☐ MosterCord Credit card cho exchange rates.	rges wi	i be mode	coount rs Club cord e in French	UVISA Access Francs at 0	current
	☐ American Exp ☐ MosterCord Credit cord cho exchange rates. CARD ACCT. NO BOP. DATE	rges wi	i be mode	coount: rs Club cord e in French	UVSA DAccess France of C	current
	☐ American Eq. ☐ MosterCord Credit card cho exchange rates.	rges wi	i be mode	coount: rs Club cord e in French	UVSA DAccess France of C	95
	☐ American Exp ☐ MosterCord Credit cord cho exchange rates. CARD ACCT. NO BOP. DATE	oress wi	Euro ii be mode ASE NOICAT	count: rs Club cord e in French	UVSA DAccess France of C	95
	☐ American Exp ☐ MasterCard Credit card cho exchange rates CARD ACCT. NO EXP. DATE SIGNATURE FOR BUSINESS OR	oress wi	Euro ii be mode ASE NOICAT	count: rs Club cord e in French	UVSA DAccess France of C	95
	Credit card cho exchange rates. CARD ACCT. NO BOP. DATE FOR BUSINESS OR UNIT VAT number Mr [] Mrs []	oress orges wi	is but is be modeled to the modeled	count rs Club cord e in French	UVISA DACCESS France of C 23-1-5	95
	Credit care Exp MosterCord Credit care Exp MosterCord Credit care Exp MosterCord Exp DATE FOR BUSINESS OR WHIT VAT number Mr I Mn I PERMANENT AD PERMANENT AD CITY/CODE	DERS, PLE	is but is be modeled to the modeled	count rs Club cord e in French	UVISA DACCESS France of C 23-1-5	p5
	Credit card cond Credit card ches Exchange rates CARD ACCT. NO BOP. DATE SIGNATURE FOR BUSINESS OR UNIT VAT number THE Mrs. U PREST NAME PERMANENT AD	DERS, PLE	Li Buro Li be mode ASE INDICAT (211261) BLY NAME	count rs Club cord e in French	UVISA DAccess France of C 23-1-1	95

7994 934 914 97 1.1 3567 3946 3745 39 7.4 26 1544 1444 14 2220 1234 1634 1	% + 1.44 76 + 16	Coere Coere Coere Colgene ColAmp	34991 3859 13364	8 72	اوكسيدا	Cintiffin Cintific Cintific W
3679 1444 1274 13 3972 642 6 6 3972 642 64 9		CONTROL	A4 35 37	1812 174 1776 1776 1776 1776 1776 1776 1776	7 2½	Contos Cordin Cordin
15 1717 427 3	19. — 92 19. — 93 19. — 93 19. — 94 19. — 94 19. — 94				33 —214 101/2 —14 1014 —14	Circsy Circsy Circsy Ciscs s
543 10% 9%						City of City o
					7	Citicustr Cz8cp Cz8nd
Subscription R		12 months	SAYINGS	6 months + 1 month		CityHid Cividic
Country/Currency		2 months FREE	for 1 year	3,300		ClayEn
7RL	Sch.	6,000 14,000	37 36	7,700		Clearly Cliffor Cliffor
nnark	D.Kr.	3,400	33	1,900	 	Clinico
and	F.M.	2,400 1,950	40	1,070	1	Clath CubC CoOpE CstBn
many ^a	D.M.	700	32	385 115	1	Cobar
eat Britain	<u>£</u> Dr.	75,000	32 26	41,000	-∤ t	Cobre
eece lend	Σid.	230	37 50	125 275,000	-	Code
ty	Lire L Fr.	470,000 14,000	36	7,700	IJ i	Cogn Cohe Cohe
ethedands	FI.		40 36	1,900	-1 !	Coho
OFWEY	N.Kr. Esc		39	26,000	4	Capita
ortugal Ipain	Ptas	48,000		28,500	: ⊢!	
hand deliv. Madrid Sweden (akmali)	Ptas S.K			1,70	回し	Con
hand delivery	S.K		_	1,90		OF COM
Switzerland Rest of Europe ex C	S.F	\$ 48		26		855
CEI, N. Africa, forme French African, Midd	H	s 63	<u> </u>	34	<u>15 </u>	5
Gulf States, Asia, C South America	entral ar	nd \$ 78	<u> </u>		30	100
Rest of Africa		\$ 90			95	18
* For information cities call toil free	11111	, iii				\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
(069) 175.413. Linder Geman (6	gulatio	ns, a 2-wee	k tree perio	d is grante	ا ا	
for all new orders					_	
YES, please International	send m	e details of I	he special H offer.	ilion	}	
		dina da	ly news sou	rce.	ł	\
This is the II-1	SUCSC	harrel-	- F		į	
12 months	(364 is (182 is	sues in all w	ith 26 bonu	s issues).	į	
My check is (payable to						
☐ Please charg	e my c		occount:	UVSA		۱ ۱
☐ American Exp	ess.			□ Access	current	į '
☐ MasterCard Credit card cho exchange rates.	rges w	ili pe woor	A MI LIGINO.	23-1-	95	Ì
CARD ACCT. NO						ļ
EXP. DATE						ļ
SIGNATURE FOR BUSINESS OR	DERS, PU	ASE INDICAT	E YOUR VAT N	STWREEK:		Ì
(IHT VAT number 1						1
i (HTVATnumber 1	Miss FAM	WEY NAME _				Ì
i 						
FREST NAME						
PERMANENT AD	DRESS:	, HOME : 1 8	USENC 33			. {
						- <u> </u>
COUNTRY						-
TEL			FAX			- i
Return	your co	mpletod cour naries de Ga	on to: Subscri ale, 92521 N i - Tel: 33,1.4	pton Mana; eutly Cedex, A 37 93 61	, France.	į
F	æc 33.1		1et 33.1.4			<u>.</u>
L		•				

| 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | 1.15 | | Signature | Sign 1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00

1.00 Sign Tech Type of the state of .12 .58 .68 .24 77 2 4 446 1846 1554 1576 1576 1 1846 1 1746 1 1846 1 1574 1 1846 1 1574 1 1846 1 1574 1 1846 1 1574 1 1846 1 1574 1 1846 1 1574 1 1846 GAK BAD GARAGE G

28% 27 21 21 11% 21% 15% 16% 13% 13% 6% 6% 14 14% 15% 15% 15% 15%

805 2.8 A8 2.3 A8 3.5 21 c 7 565 1.8 40 2.5 74 1.5 8 8

مكذا من الأصل

wage negotiations for this year last year.

and a meeting with Chancellor Helmut Kohl that they are ready to stop considering pay cuts as taboo if it means attacking high unemployment. Employers have also said, in

a country where consensus between the two sides has been a key to strength, that they might be prepared to compromise if unions agreed to give up some rigid working practices.

chief as saying that accepting pay cuts would be the price to pay for a long-standing demand by the unions: further cuts in been considered a sacred cow to working times that are already the unions is a recognition that the shortest in Europe.

could be used to create more 3.5 million unemployed in Ger-

financial events, compiled for it e interna-tional Herald Tribune by Bloomberg Busi-ness News

Hong Kong Governor Chris Potten talks to the Foreign Correspondents' Club on

"Prospecis for the Hong kong economy"

New Delhi Three-day conference on computer software organized by the National Association of Software and Ser-

vice Companies begins Tokyo U.S and Japan to resume talks

Jan. 24 Hong Kong November re-

Tokyo December and 1994 trade bal-

ance ligures, vehicle production ligures, supermarket chains sales

Jan. 25 Sydney Fourth-quarter consumer price index; December new motor vehicle registrations

motor vehicle registrations **Jam.26** Australia Austraka Day holi-

Jan. 27 Hong Kong December pro-visional merchandise trade figures
 Bombay Government-owned Industrial

Development Bank of India to offer 168

to investors, Indua's largest initial public

offering to date.
Tokyo November household spending survey. December and 1994 sales at

large-scale retailers; December and 1994

Jan-23 Brussels Jacques Santer

replaces Jecques Delors as European

Consolidated trading for week

(Continued) Legent LesCon Les Continued Les

ended Friday, Jan. 20.

Europe

day. Financial markets and institute closed.

Asia-Pacific

BONN — German trade ing model agreed to by Volks-wagen negotiations for the formula before wagen AG and its autoworkers

"Under certain conditions we would give up our principle of shorter hours with full pay," the union chairman said. "Shorter working hours cost money. We are ready to accept pay cuts to cover these costs if employers commit themselves in writing to employ cor-

respondingly more workers." Roland Issen, chairman of The newspaper Sonntag-Express quoted an unnamed union added: "We have to accept that shorter working times can't be shorter working times can't be achieved on full pay."

The sacrifice of what has long economic recovery has hardly Unions hope cuts in hours dented the ranks of more than jobs or at least safeguard exist- many and that companies have

gross domestic product
Rome Preliminary January consumer

Stockholm November current account

Expected sometime this week
Frankfurt December M3: November

trade batance, November current ac-count; preliminary January cost of living, December import prices.

Madrid November producer prices
Rome December money supply. De-cember balance of payments; December foreign exchange reserves
Brussels January concurrer prices
Exmings expected this week. Nestie.

London January survey of industria

• Jan. 25 Amslerdam January con-

Copenhagen December wholesale

quarter gross domestic product. Copenhagen December unemployment

Forum begins. Through Jan. 31

cluding trade with the EU.

NASDAQ NATIONAL MARKET

Vote of confidence on govern-of Prime Minister Lamberto Dini ex-

Paris December household co tion; December housing starts.

Rome November trade balance

The Week Ahead: World Economic Calendar, Jan. 23 - 27

Last year, the chemicals union IG Chemie agreed to a relatively low 2 percent pay rise in exchange for job security. Workers at Volkswagen, Europe's biggest carmaker, saved 30,000 jobs by agreeing to a four-day week with corresponding pay cuts.

But, ommously, Volkswagen said that it has rationalized so much that the jobs would have to go sooner or later. In addition, more and more manufacturers are building their new factories outside Germany.

Union chiefs met last week to prepare a paper for their meet-ing with Mr. Kohl on Wednesday. The gathering could set the tone for pay talks this spring and possibly avert a repeat of strikes last year in the manufacturing sector.

Santiago Central bank releases 1894 trada figures and November indicator of

Mexico City The central bank an-

nemicals inc., Amoco Corp., Armor Ali oducis Corp., Ashland Oli Inc., AT&T

Corp , Atlantic Richfield Co , Bandag Inc , BCE Mobile Communications Inc , Bell

Jan. 24 Whehington President Bill Clinton delivers the State of the Union

Las Vecas Hitton Hotels Corp. and Via-

com Inc. unit Paramount Parks to unveil plans to jointly build and entertainment

Cuperlino, California Apple Computer

New York Johnson Redbook research service releases its weekly survey of same-store sales at more than 20 depart-

ment, discount and chain stores in the United States.

Mexico City The central bank an-

nounces the results of its weekly auction

trade report; The bank rate will be set at

Earnings expected American Home Products Corp., Bausch & Lomb Inc., Boll

ing the weekly sale of governmen

inc.'s annual shareholders meeting.

Americas

for air travelers

Employers have said up to 500,000 new jobs could be created if Germany's workers. among the most expensive in Europe, gave up at least some of their resistance to evening or Saturday work.

■ Dutch Growth Seen at 3% Wim Dutsenberg, president of the Dutch central bank, said Saturday he expected the counberg Business News reported from Amsterdam.

But Mr. Duisenberg also said he did not expect the Nether-lands' ratio of public debt to gross domestic product to fall to 60 percent from its present 80 percent before the end of the century. The budget deficit should reach I percent to 2 percent of GDP within two to three years, he added.

cals & Plastics, Ceridian Corp., Chevror Corp.

Committee hearing on the Congressional Budget Office's annual report on the fed-eral budget defice; Senale Finance Com-mittee hears testimony from Alan Green-span, chairman of the Federal Reserve

mittee hears lestimony from man course span, chalman of the Federal Reserve Board, on the economic outlook, Decem

Mexico City The central bank an-

Earnings expected Baker Hughes Inc., 9CE Inc. Bethlehem Steel Corp., Com-paq Inc., Cray Research Inc., DuPont Co., Georgia-Pacific Corp., James River

Georgia-Pacific Corp., Sames inver-Corp., Laciede Steel Co., Manon Merreli Dow Inc., Maybelline Inc., MCI Commun-cations Corp., Minnesota Mining & Manu-lacturing Co., Newmont Mining, Phap Morris Cos. Inc., Piper Jaffrey Cos. Inc., Schlumberger Ltd., Union Carbide Corp.

Jan. 26 Wathington December d

rable goods orders. Labor Departmen reports initial weekly state unemploymen

compensation insurance claims and state

Earnings expected Airgas Inc., Alberto-Culver Co., Alliant Techsystems Inc., AST Research, Baxtar International Inc., Bet-

Sports Corp., Borland International Inc.

Dow Chemical Co., First Data Corp., GTE Corp., Mead Corp., Phillips Petroleum Co., Procter & Gamble Co., Queker Oats

Co., Sara Lee Corp., Shell Od Co., St. Paul

• Jan. 27 Washington Final third quarter gross domestic product growth; The Federal Reserve releases its weekly report of assets and habilities of U.S. com-

Earnings expected Agouron Pharma-ceuticals Inc., Coca- Cota Co., Endoson-ics Gorp., Imasco Ltd., Texas Instruments Inc., USX Corp., USX-Marathon Group.

nment securities.

ber new home sales.

Inflation Rate in India Shifts to Double Digits

NEW DELHI - India's inflation rose into double digits for a third time within a year, according to figures released Sunday.

As measured by the wholesale price index, the rate rose to 10.66 percent in the week ended Jan. 7 from 9.96 percent in the previous week, the Industry Ministry said.

The wholesale price index is widely used in India as a benchmark to measure inflation, although retail prices tend to be higher. Economists said the inflation resulted mainly from foreign arrency reserves swollen by a large inflow of foreign investment into industry. It also reflected the cumulative effect of high try's economy to grow by at into industry. It also reflected the cumulative effect of least 3 percent this year, Bloom-government support prices for farm goods, analysts said. Inflation was in double figures from March to August last year. dipped for some months, and then crossed the 10-percent barrier

two weeks in December before settling back. Finance Minister Manmohan Singh, architect of India's threeyear-old economic reform program, said last week that the economy was functioning well.

"With a favorable monsoon for the seventh year in a row and an expected bumper crop, distinct recovery of industrial production. sustained upward trend of infrastructural sectors, comfortable foreign exchange reserves and liberal trade regime, we are confident the rate of inflation would come down in the coming months," he said.

Separately, the privately-owned airline Jet Airways said it planned to sell 25 percent of its shares to the public this year and expand its fleet. Gulf Air and Kuwait Airways each hold a 20 percent stake in the airline.

We hope we will be in the market by May or June," said Nicos Kardasis, president of the airline.

DOLLAR: Fear Targets Its Victim

Now, analysts say the dollar could stabilize near the lows reached last year because that is the point where European importers have previously shown a big appetite to buy the curren-

The yen, which weakened only a tad softer against the

Analysts are still unsure how selling pressure to push the dol-lar much lower." to read the aftermath of the earthquake in Japan last week.

earthquake in Japan last week. Although exports are bound to suffer in the wake of supply

disruptions, analysts said that the trade surplus would remain very large and therefore prevent any substantial weakening of the currency. But some analysts said exporters who had sold their expected dollar earnings against the mark last week, was might now be overhedged and forced to buy dollars to close their positions.

INTERNET: Hangouts On-Line

Continued from Page 11

bers, hosts a preponderance of

rock journalists. ● The Transom. Free startup software is available by calling voice phone 212-274-0444. Face-to-face equivalent: Max Fish, an artsy Greenwich Village hangout

Members of the Transom favor an independent candidate for president in 1996 and Linda Fiorentino for the best-actress

Michael Collins, 26, the founder, said he designed the Internet address: CyberSca-Transom for people who chan-pe@iht.lib.demon.co.uk

nel-flip between MTV and CNN.

The talk reflects the sarcasm, pop cultural fluency and distrust of the mainstream news media that have come to be identified with the so-called Generation X. Transom users both slam the Motion Picture Academy for stodginess and ea-gerly follow the Oscars race.

The place is a hangout for the young, but not the pierced and tie-dyed. Here, users seem to be Oscar. That she is not eligible is ambitious 20-somethings on the make. This is not the place for book chat.

SHORT COVER

Argentina Vows to Aid Banks in Need

BUENOS AIRES (Bloomberg) — The Argentine government has promised assistance to banks that are facing temporary financial problems, according to Finance Minister Domingo Ca-

Around 30 small banks are facing difficulty in meeting their obligations, according to government officials. Mr. Cavallo said the problems resulted from a crisis of confidence sparked by the fall in the value of the Mexican peso over the past month. "If it is necessary, we will use fiscal resources to help solve liquidity problems," Mr. Cavallo said Saturday.

Seoul Says It Is Still in WTO Race

SEOUL (AP) — The government denied a report Sunday that its former trade minister, Kim Chul-su, would give up his bid to become head of a the new World Trade Organization in a diplomatic deal with the United States.

The Joong-ang Daily News reported that Seoul made the oncession in the race for director-general of the World Trade Organization in return for U.S. support for Seoul's bid to host the 2002 World Cup.

Vietnam Trade Gap at \$900 Million

HANOI (AP) - Vietnam posted a trade deficit of \$900 million last year, with export growth accelerating to 21 percent, a business report said Sunday.

Exports in 1994 rose to \$3.6 billion, with crude oil and textiles showing some of the sharpest increases, the weekly Vietnam Investment Review reported. Vietnamese exports grew by 16 percent in 1993. Imports, consisting increasingly of capital goods and construction materials, reached \$4.5 billion in 1994.

GM Plans Normal Plant Operations

FLINT, Michigan (Bloomberg) — General Motors Corp. plans to resume normal operation by Monday at all 10 plants shut down

by a three-day strike at a key parts plant last week.

While details of the agreement were being withheld pending ratification of the pact scheduled for Sunday, union officials said Saturday that the pact called for GM to hire up to 900 new employees at the Flint plant to ease work loads.

For the Record

Viacom Inc. has agreed to sell its cable television systems for \$2.3 billion to a minority-led investor group that includes Tele-Communications Inc., a top U.S. cable operator. (WP, AP)

BusinessWeek

This week's topics:

- O Free-Market Reforms Are Stirring Up India's Economy
- O German Companies Race To Catch Up In Asia
- O Markets: Hard Times For Europe's Biggest Debtors
- O New York: Multimedia Mecca
- Shareholder Activism Is Crossing The Atlantic

Now available at your newsstand!

BusinessWeek International 14, av d'Ouchy, CH-1806 Lausanne Tel. 41-21-617-4411 For subscriptions call UK 44-628-23431 Hong Kong 852-523-2939

Soles Div Yid 100s High Law Cise Chas

(Fly with Emirates to the Far East and you'll need to do some extra packing.

Business today makes heavy demands on your time and energy. To go on giving 100 per cent, you need to take time out. So next time you fly from Europe to the Far East, pack the extras you'll

need for a free 2-night Luxury Break. Take time off on a free At the invitation of Emirates, you can 2-night, 5-star Luxury Break relax at a luxurious 5-star hotel; your choice in magnificent Dubai

between the Forte Grand Jumeira Beach or when you fly with Emirates. want you to enjoy your break to the full, we also invite you on a

Desert Safari to some of the surrounding area's most outstanding

beauty spots. Or choose from four other free options: A round of golf on the champtonship course at the prestigious Dub Creek Golf and Yacht Club. Car hire for two days. A half-day

spend at Dubai Duty Free. To accept our offer, fly First or Business Class with Emirates

city tour in a private, chauffeur-driven car. Or a voucher worth US\$135 to

between Europe and the Far East before 31st May 1995*. You'll enjoy a rejuvenating break from your busy routine. And you'll experience the service that has won us over 60 prestigious industry awards, including

"Airline of the Year 1994" awarded by Executive Travel magazine.

Call Emirates on a number below to make a reservation, or for more details return the coupon to Emirates Luxury Break Offer, 9-11 High Street, Hampton, Middlesex TW12 2SA, United Kingdom or

Emirates

Title: Mr [Mrs [Ms [Other

the Forte Grand Dubai. And because



Bein SPORTS

* Restored Czech **Keys Islanders**

The Associated Press

Two years ago, Zigmund Palffy defected from the New York Islanders' training camp, returning home to the Czech Republic. It's well for the Islanders that he

changed his mind once more.
Palffy scored his first two NHL goals on Saturday as they rallied to beat the Florida

Panthers, 2-1.
The NHL opened its curtailed season coast to coast was Friday, and from from coast to coast was greeted warmly. The game in Tampa Bay was played before the second-largest

NHL HIGHLIGHTS

crowd in league history, while the games in New York, San Jose and Inglewood, California, were sold out.

For the most part, the fans were a forgiving lot, apparently anxious to forget the 103day lockout that nearly precluded the season.
"It feels great," Palffy said, "My goal

was to play in the NHL. And it felt great for the Islanders, who lost all five games last season to the expansion Panthers. Four of those loses were against goalie Mark Fitzpatrick, and the Islanders were again blanked by him until Palffy tied the score at 9:42 of the final period, reaching out to poke a backhander past Fitzpatrick's own poke attempt.

The game-winner came at 11:46, as Palffy found a loose puck in the high slot and ripped a 25-foot slap shot between the pads of Fitzpatrick, who was screened on the play.

"He's got the knack," linemate Troy
Loney said. "He's great around the net."

East European players were also instrumental in several other games. Rangers 5, Canadiens 2: In New York, Mark Messier and Alexei Kovalev scored a minute apart late in the third period as the

Rangers got four power-play goals to spoil Montreal's opening night. The Canadiens had two power-play scores themselves.

Messier broke a 2-2 tie with 6:27 to play in the third period as he lifted a backhand from the slot past goalie Patrick Roy, who made 35 saves in a losing effort. Precisely one minute later, Kovalev snapped Petr Nedved's crossice pass behind Roy for the Rangers' first even-strength goal of the season.

Whalers 1, Capitals 1: Dmitri Khristich deflected in Calle Johansson's slap shot in the third period as Washington tied host Hartford in the season opener for both teams.

Ducks 4, Jets 3: Anaheim got great goaltending from Mikhail Shtalenkov, particularly in the third period when the visiting Ducks were outshot, 17-4. Overall, he made 34 saves as the Ducks were outshot 37-24

Blues 7, Canucks 1: Adam Creighton scored his second and third goals of the season as St. Louis won in Vancouver.



COMING THROUGH - The SuperSonics's Shawn Kemp driving into Dallas's Popeye Jones as Seattle dumped the Mavericks, 117-91. Gary Payton scored 22 and Kendall Gill had 19 as the Sonics won their ninth straight.

UMass Survives Temple Threat

Four times in the last 14 seconds. Temple had a chance to make the play that would knock off top-ranked Massachusetts. Four times, the Minutemen survived with determined defense.

They overcame shaky second-half offense and escaped with a 59-58 victory Saturday, their third one-point victory over visiting Temple in two seasons.

"We figure out ways to win," said Mas-sachusetts' coach, John Calipari, "I hope people aren't getting spoiled expecting us to win every game by 40."

Massachusetts, which had won nine games by at least 16 points, let a 55-45 lead drop to 59-58. Then Edgar Padilla missed a 3-pointer for the Minutemen (5-0, Atlantic 10) with 18 seconds left. Temple (3-3 Atlantic 10) got the ball and called timeout

with 14 seconds to play.
"Our game took a step back in the second half" when the offense became tentative against the Temple zone, Calipari said. but we take pride in our defense and, in the end, it was Marcus Camby's block that

won the game for us." That was the first of the four big defensive plays.

Levan Alston drove for a layup, but Camby blocked the ball out of bounds with 3.8 seconds remaining. It was Camby's

eighth block, matching his career high. Rick Brunson then inbounded the ball under his basket, but Massachusetts knocked it out of bounds with 1.5 seconds to play. Brunson tried again, but Mike Williams, who was guarding him, deflected the lob pass out of bounds with six-tenths

Brunson finally managed to get it into Alston, but his desperation 3-pointer from the left missed badly as the buzzer sounded. The Minutemen made just 7 of 18 shots

in the second half. The only way to beat a team like Temple is to beat their zone up the court," Williams said. "We didn't do that in the second half. We gave them a chance to set up, and it's tough to get the ball inside

when they set their zone."
No. 2 Connecticut 86, Seton Hall 81: In East Rutherford, New Jersey, Donny Marshall and Travis Knight keyed Connecticut

COLLEGE HIGHLIGHTS

down the stretch and the Huskies remained the only unbeaten Division I team. Knight finished with a career-high 17 points and 14 rebounds and Marshall had 24 points.

No. 3 North Carolina 87, Virginia Tech 76: Jerry Stackhouse scored 21 points and sparking North Carolina to a victory in Greensboro, North Carolina. Stackhouse, who made 7 of his 10 shots, scored 7 of his points in the final 4:46 after picking up his fourth foul.

No. 4 UCLA 85, No. 13 Arizona State 72: Charles O'Bannon scored 19 points and led a big run at the start of the second half for UCLA in Tempe, Arizona. The Bruins made 9 of 11 shots during the run. Arizona State led by 11 points in the first

No. 5 Kentucky 81, Vanderbilt 68: Tony Delk's 3-pointer triggered a 20-0 run in the second half as Kentucky, playing at home, won its sixth straight game.

No. 6 Syracuse 60, Providence 59: Michael Lloyd hit a 23-footer with 22 seconds left to give Syracuse, playing in Providence. Rhode Island, its 14th straight

The Orangemen have not lost since failing to George Washington in their opener. Providence, last year's Big East tournament champion, has lost three conference

games in a row. No. 7 Kansas 91, Colorado 77: In Boulder, Colorado, Sean Pearson scored 26 points and spearheaded a 13-point second-half run that broke up a tight Big Eight game. Pearson hit one of his six 3-point baskets during the run that began after Colorado had closed to 55-53 with 14:26 left Jerod Haase, who wound up with 10 points, had five during the

two-minute spurt for Kansas. No. 9 Arkansas 88, S.Carolina 73: Corliss Williamson had 22 points and fueled a 19-3 second-half run as Arkansas sent South Carolina, playing at home, to its seventh straight loss. Williamson had 16 points after the break, including 6 points during the decisive spurt, as the Razorbacks won taheir first Southeastern Conference road game in three tries this season. Andy Bostick had 24 points

to lead the Gamecocks. No. 11 Arizona 94, Southern Cal 73: Damon Stoudamire sizzled early and Arizona, playing at home, scorched Southern Cal in a Pacific-10 contest. Stoudamire scored 19 of his 23 points in the first half for Arizona,

No. 14 Iowa State 79, Kansas State 73: Fred Hoiberg and Loren Meyer each made two free throws in the final minute as Iowa State won the Big Eight game in Manhattan,

No. 15 Wake Forest 69, Clemson 60: In Winston-Salem, North Carolina, Tony Rutland rescued Wake Forest in the second half, scoring eight straight points in a crucial rally to lead the Demon Deacons to

victory in the Atlantic Coast game.

No. 17 Oregon 92, Washington 83: Orlando Williams scored 12 of his 26 points in the last five minutes as Oregon pulled away to win the Pac-10 game in Seattle. Nevada 74, No. 19 New Mexico State

67: Shawn Pughsley had six 3-pointers and a season-high 20 points as Nevada, playing a Big West game at home, held New Mexico State 19 points below its season average.

Minnesota 77, No. 20 Illinois 66: In Minneapolis, Townsend Orr sank six 3pointers and Minnesota went 17 of 23 from the field in the second half to defeat Illinois in a Big Ten contest.

No. 23 Cincinnati 92, DePaul 82: Darnell Burton, held scoreless in the first half, score 14 points in the opening minutes of the second half to rally Cincinnati, playing a Great Midwest Conference game at home. St. Joseph's 92, No. 25 Penn 82: In Philadelphia, Mark Bass sent the game into

overtime with a 3-pointer and scored eight

points in the extra period for St. Joseph's.

Major League Owners Shift to Expeditious' Gear on Expansion

By Murray Chass

TAMPA, Florida --- Acting uncharacteristically but with necessity, baseball's expansion committee has unanimously recommended that the major leagues expand by four teams, two in "an expedi-tious manner" and two "in a reasonable

amount of time thereafter."

The owners are expected to act so expeditiously that they will very likely approve the initial stage of the two-tiered expansion by mid-February. They may even award the first two franchises by then; if not, by the end of the month at

St. Petersburg-Tampa and Phoenix are virtually certain to be sites for the majors' 29th and 30th teams, beginning play either in 1997 or 1998. Orlando,

Florida, and northern Virginia also are vying for franchises, while other cities likely will be added as candidates following the first round of expansion.

[The Canadian government said Friday it will not allow non-Canadians into the country to play as replacement players. The Associated Press reported.

["Our immigration regulations prevent the movement of workers to Canada where there is a labor dispute," said Roger White, a spokesman for the federal Citizenship and Immigration Department. "This would include baseball play-

In making its recommendation to the ruling executive council, the expansion committee departed Friday from the position officials and owners had always held: that they would not act on expansion until they had a new labor agreement with the players.

But the committee has one or two compelling reasons to make the decision now. One is the April I deadline Phoenix faces for the implementation of a quarter-cent tax that would fund a new \$275 million stadium. The tax won't go into effect unless the city is granted a franchise by then.

The other reason is the fight the owners face in Congress to hold onto their longtime exemption from the antitrust laws. Aside from the feeling that has grown generally in Congress to repeal at least part of the exemption, lawmakers from Florida and Arizona are poised to push a repeal bill because they are concerned with the economic disaster their states face without a legitimate spring training.

John Harrington of the Boston Red Sox, chairman of the expansion committee, met last week with Senator Connie Mack, Republican of Florida and a proponent of repeal, and Harrington just might have told Mack what was coming.

The executive council has to act on the committee's recommendation before passing it on to the full ownership, but Bud Selig, the council chairman, said in a statement, "Expansion continues to be on a fast track." Harrington said the committee "believes that baseball will be well served by expansion."

The owners especially will be well served, because they are expected to extract an expansion fee in the neighborhood of \$150 million from each of the

NASDAQ NATIONAL MARKET

all or ral

lew

scal

:USI

: of

the

the

the

the

aid

)n

Couples Passes Montgomery With Dubai Golf Record said. To come over here with expectaplace, with Price carding 68 and the leaderboard in his first Volvo Tour round of the Northern Telecom Open.

Compiled by Our Staff From Dispatches

DUBAI, United Arab Emirates -Fred Couples, who missed the halfway cut last year, shot 6-under-par 66 Sunday for a three shot victory in the Desert Classic golf tournament.

Tied for the lead with Colin Montgomerie entering the last round, Couples carded six birdies without a bogey, finished with a 20-under-par total of 268 and tied the tournament record Ernie Els set when he won last year. "I felt bad about last year," Couples

tions and with people looking after other two 67. you in all sorts of ways, it was embar-

"This year I got here early, practised hard and felt great all week. Montgomerie, the halfway leader af-

ter a week's best 63, birdled the final hole from 12 feet. That gave him a 69 Australian wayne kniey and research third ies, which sent him soaring up the played the gracious host in the third and vaulted him ahead of Nick Price,

Riley, who plays most of the time in

England, had a phenomenal round Saturday when he got five birdies on the back nine in addition to two on the

His performance, though, was overshadowed by that of Campbell, whose eagle-3 at the 18th capped a round that round, Campbell had gotten nine bird- and Arizona State University alumus. kowski (69), and Scott Simpson (68).

Greg Norman, tied for second with third holes but made only one more at the 16th hole, shot 70 for a 54-hole Els overnight, birdied the second and birdie. He shot 70 for sixth place.

Els bogeyed the first two holes. A 71 left him seventh at 274.

2-27. Tr
Anobeim 6 2 6-2
Edmenton
First Period: None-Second Period: E-Oliver 1
First Period: None-Second Period: E-Oliver 1
(No). E-Corson 1 (Oliver, nweight, Arnott); (no). E-Corson 1 (Oliver, nweight, Arnott); (no). E-Corson 1 (Oliver, nweight, Arnott); (no).

some very short putts, one a two-footer up in a three-way tie for first with Gallagher (69) and Brett Ogle (68).

Trailing the three leaders by a stroke • Phil Mickelson, Arizona resident were Don Pooley (65), Paul Stan-(Reuters, AP, NYT)

Kovalev); (pp), N.Y.-Korpovisev | (Wells, Larmer); (pp), M.-Damphousse | (Deslar-dins, Schelder); (pp), Taird Period: N.Y.-Messier | (Leetch, Zubov); (pp), N.Y.-Kova-lev | (Nedved); N.Y.-Nopen | (Messier, Zubov); (pp), Shels on god); M (on Richter) 70-8-14-32, N.Y. (on P. Roy) 16-14-19-40, Washington | 9 1 9 1 9 1 Harttand | 9 1 9 1

SIDELINES

Beware Those Super Bowl Tickets

MIAMI (AP) — Thieves who have made off with Super Bowl tickets worth \$52,000 may get rich, but those who buy them won't

get to see the game in person.

The tickets, part of the Miami Dolphins' allotment, were delivered to the FedEx office in nearby Miramar last week. A man delivered to the FedEx office in nearby Miramar last week. who identified himself as the Dolphins' general manager, Eddie Jones, then called to say there had been a mistake and that the tickets would be picked up. Two men did so, getting 262 tickets.

then did so again; getting another allotment.

The legitimate ticket holders will receive replacements, according to the NFL. But anyone showing up at Joe Robbie Stadium with one of the stolen tickets will be denied entrance and turned

For the Record

George Foreman's title bout against Axel Schulz of Germany has been tentatively set for April 22 at the MGM Grand hotel-

casino in Las Vegas.

Alex Groza, 68, the All-American center for the championship Kentucky basketball teams of the late 1940s and a prominent figure in college basketball's biggest betting scandal, died of

cancer in San Diego.

Guy Forget, Cedric Pioline, Olivier Delaitre and Arnaud
Boetsch were selected as France's team for the Davis Cup match against the United States next month.

Armin Assimer, Austrio, 382; 9, (1e) Horold Strond Milaen, Norway, 377; Michael Strand Nilsen, Norwo Tritscher, Austria, 377. Tritscher, Austria. 37.

WOMEN'S DOWNHILL

Results of Sandery's race of Cortina D'Ampeza. Italy: 1. Picobo Street. U.S. 1:2475; 2.

Barbara Mertin. Italy. 1:25.21; 2. Katla Settinger, Germany. 1:25.4; 4. Renate Goetschl.

Austria. 1:25.43; 5. Warwara Zelenskala. Russla. 1:25.93; 6. Pernilla Where. Sweden. 1:25.9; 6. Pernilla Where. Sweden. 1:25.94; 4. Kitchela Dorfmelsler. Austria. 1:25.94; 8. (He) Kate Pace. Canada. 1:25.95; 10. Michaela Gerp-Leitner, Germany. 1:25.97;

Downstin Standines (After 5 races): 1. Hillory Lindh. U.S. 340; 2. Picobo Street, U.S. 39; 3. Katla Setzineer, Germany. 256; 4. Sarbora Mertin. Italy. 176; 5. Pernilla Wibers. Sweden. 160; 6. Bibliona Perez. Italy. 156; 7. (He) Warwara Zelenskala. Russla. 154; Natioale Bouvier, France. 154; 9. Fiorence Masnada. France. 155; 10. isolde Kostner, Italy. 146. WOMEN'S DOWNHILL 4—24. W (on Shapenday)

Teresto

5 3 6—3

Son Jose

First Period: T-Soudin 1 (Grimour, Ellett);

(pp) Second Period: 5.1-Rothie 1 (Dohlen):
5.1-Whitney 1 (Folloon, Sykard); T-Crols 1

(Eostwood, Mocoun); 5.1-Friesen 1 (Larionov): (sh).Third Period: None, Shoth on
you!: 7 (on Irbe) 8-9-7—24.5.J. (on Polyin) 119-4—24.

St. Louis

9 3 1—1

Vencouver

Vancouver

First Period: SL-Creighton 2 (Gilbert, MacInnis); SL-Twist 1 (Karamnov): Second Period: SL-Janney) (Titkonen, Duchesne); (pp).
SL-Duchesne 1 (Zambo, Jonney); SL-Johnson 1 (Chasse, Carbonneou); Tbird Period: SL-Creighton 2 (MacInnis, Duchesne); (pp).
SL-Chasse 2 (Tikkonen, Tordit); (pp). V-Courtholl 1 (Sleyr, Pecal); (pp). Stats on goal: SL (an Whitmore) 7-11-8—26. V (on Joseph) 8-13-13—34. OVERALL WORLD CUP STANDINGS (AF OVERALL WORLD CUP STANDINGS (Af-ter Til rocks): 1. Korijo Seizinger, Germany, 763: 2. Heidi Zeller-Bookher, Switzerland, 69; 3. Vreni Schnelder, Switzerland, 522; 4. Picabo Street, United States, 505; 5. Morrina Erti, Germany, 490; 6. Peralla Wibers, Sweden, 499; 7. Hilary Lindh, United States, 394; 8. Anita Wachter, Austria, 385; 9, (the) Debarch Consocanoni, Italy, 285; Renate Goetschi,

OF .

World Cup Results DUBAL DESERT CLASSIC
Leading flow scores Sendary of the SATS800
Dahei Desert Classic on the 7,700-yeard, par-72
Emirates Gott Cub course:
Court Counters U.S. 65-69-66-64-266

MEN'S DOWNHILL

Results of Soturdary's race to Wengen, Sufficients:
28.11 secunts; 2, Wenner Fronz, Austria,
28.11 secunts; 2, Wenner Fronz, Austria,
28.19; 2, Armin Assinger, Austria, 2:28.26; 4,
Honoes Trinkl, Austria, 2:29.14; 5, Kristian
Chedina, Itoly, 2:29.15; 6, Josef Strobl, Austria,
2:29.31; 7, Asset: Linbers, Norwov,
2:29.35; 8, Christophe Pie, Fronze, 2:29.45; 9,
Losse Klus, Norwov, 2:29.47; 19, Pietro Vitolioi, Itoly, 2:29.74.

Downhill Stondings (After 6 roces): 1, Luc
Alphand, Fronce, 344 points; 2, Armin Assinger, Austria, 29; 3, Podrick Ortlieb, Austria, 20: 4, Josef Strobl, Austria, 234; 5, Kristion Ghedina, Itoly, 233; 6, Hannes Triakl,
Austria, 195; 7, Werner Fronz, Austria, 199; 8,
Guenther Moder, Austria, 172; 9, Werner Perothoper, Indiv, 161; 10, Pietro Vitoskal, Itoly,
144.

othioper, Italy, 461; its. Page 144.

MEN'S SLALOM

Results of Sundary's roce at Weeges, Switzerland: J. Alberto Tombo, Italy. I. Influsive.

389 seconds (46.25 and 47.44); 2. Michael von
Gruenigen, Switzerland. 1:35.21. (47.26 and
47.95); 3. Jure Kosir, Stovenio, 1:35.28 (47.33
and 47.95); 4. Thomas Foodos, Sweden, 1:35.49
(46.35 and 48.79); 5. Thomas Stangossioper,
Austria, 1:35.73 (47.21 and 49.22). 6. Finn Chrishon Josse, Norway, 1:35.86 (47.95 and 47.91);
7. Mario Reiter, Austria, 1:35.88 (42.85 and
47.46 and 45.51); 9. Bernhard Bouer, Germony, 1:36.42 (48.37 and 48.05); 10. Marc Girardelli, Lucrembourg, 1:36.43 (48.87 and 47.58).
Sirloon Standingle (After 7 roces); 1. Alberto
Standingle (After 7 roces); 1. Alberto Sixtiom Standings (After Traces): 1. Alberto Tombo. Italy, 700 points; 2. Michoel Tristcher, Austria, 377; 2. Jure Kosir, Slovenia, 335; 4. Thomas Fosdoe, Sweden, 299; 3. Thomas Sylkoru. Austria, 252; 6. Ole Christian Furusetti, Norway, 241; 7. Maria Reiter, Austria, 259; 8. Michoel von Gruenigen, Switzerland, 266; 9. Sebestion Amies, France, 205; 10. Thomas Sebasiian Amiez, France, 20; 16; 18; Stongassinger, Austria, 185.

OVERALL WORLD CUP STANDINGS:
(After 29 races): 1, Alberta Tombo, Italy, 950
points: 2, Marc Girordelli, Luxembourg, 550;
1, Jure Kosir, Slovenia, 498, 4, Gueritier, Mader, Austria, 488; 5, Lac Alehand, France, 489; 6, Kletil Andre Aamodi, Norway, 459; 7, 469; 6, Kletil Andre Aamodi, Norway, 459; 7, Michael van Grunigen, Switzerland, 488; 8, 1

Extirates Golf Club oberse:
Fred Couples, U.S.
Colin Marthomerie, Scotland 68-63-71-9-271
Mickoel Compbell, Nw. Zind 69-7-65-9-71
Mick Price. Zimbobwe
Worne Rilay, Australia
Greg Norman, Australia
Ernis Els, S.Africa
Worne Westner, S.Africa
Revined Goosen, S.Africa
Raymond Burns, N.Ireland
66-67-70-69-70-273
67-69-70-69-725 CHERT ! INTERNATIONAL TEST -INTERNATIONAL TEST
South Africa vs. Pakiston, 4th Day
South Africa vs. Inchessester
South Africa 2st Inchess: 480 (oil out)
South Africa 2st Inchess: 239-7 (declared)
Pokiston 1st Inchess: 230 (oil out)
Pokiston 2st Inchess: 167ONE DAY INTERNATIONAL

Pokiston 2d Innings: 16-7
ONE DAY INTERNATIONAL
New Zeoload vs. West Indies
spector, in Aukland
(Reduced to 27 overs due to roin.)
New Zeoload Innings: 167-6 (37 overs)
West Indies Indies; 149-1 (274 overs)
Result: West Indies won an superior run rate. SCICEER Brescle 6. Lozis ?
Cogitor! 3. Jeventus 0
Fossia 1. Resgione 0
AC Mitan 2. Florentine 0
Padova 1. Internazionale
AS Roma 1. Cremonese 1

ITALIAN FIRST DIVISION

Torino 9, Genoa 9: points, Porma 32, Standillass; Juvenius 36 points, Porma 32, Lazio 31, Roma 28, Allion 28, Fioreninina 27, Sampdorilo 25, Fossio 24, Bari 24, Cagliari 22, Inter 21, Torino 28, Napoli 18, Cremonese 17, Genoa 17, Podova 17, Regislana 12, Brescia 9.

FRENCH FIRST DIVISION
Martiques 0, Lens 0
Martiques 1, Lens 0
Montaeller 2, Le Havre 1
Soint-Ellerine 2, Bardesiux 1
Nice 3, Strusbours 4

Lyon 3. Connes 1
Standings: Nonles 51 points, Ports-Si Germain 41, Lyon 38, Connes 37, Auserre 38, Bordeoux 36, Strosbourg 35, Lens 34, Mortigues 31,
Moraco 36, Sold-Etienne 38, Metz 30, Le Hovre 27, Lille 27, Rennes 34, Montpellier 22, Coen
21, Nice 21, Bostie 21, Sochoux 18,
ENGEL ISA PREMALER LEAGUER

CHis 7th

Con Race?

DUTCH FIRST DIVISION

Roda JC Kerkrode 2, RKC Woolwilk. Dondrecht 99 1. Twente Enschelle 2 GA Eagles Deventer 9, Volendam 2 Heerenveen 2, Utracht 9 Twente 25, Feyenoord 23, PSV 21, Vitesse Heerenveen 21, Willem II 28, FC Volendam

Herretween 21, Willem II 28, FC Volendom 16, MVV 16, NAC 15, FC Groningen 15, FC Uhrecht 14, NEC 14, Sporto 13, RKC 11, GA Eggles 8. Dordrecht 76 6. SPANISH FIRST DIVISION SPANISH FIRST BI Sevilla 6, Betis 1 Real Modrid 4 Cetta 0 Albucate 2, Barcelono 2 Albucate 2, Barcelono 2 Albucate 2, Barcelono 2 Albucate 3, Cottando 1 Racins Santander 0, Real-S

Rocins Sommer Co. Espanoi D. Tenerife D

Zurostotta 3. Atterica Modrid 1
Logransa 9. Departivo Lo Coruna 1
Statisfinist. Reci Modrid 29 points. Departivo Coruna 25. Real Zaragotta 25. Barcelona 25. Real Betis 22. Attletic Bibbo 21. Essanda 25. Sevillo 28. Tenerire 18. Compositria 18. Celto 17. Real Societad 16. Volencia 16. Real Ovieda 15. Abboche 15. Sporting Gillan 15. Rocing Santander 14. Attetica Modrid 13. Real Valladolid 13. Logransa 6.

Ċ....

ie i . . .

E--

1200

. ::

F. .

4

TRANSITIONS BASKETBALL
Notional Basketbath Association
BOSTON—Activated Acie Earl, forward, from the injured Hst. Placed Detect Strong-lowers, on the injured Hst.
FHARI INTE-Activated assessment Association

CHARLOTTE—Activated Auchaet Address, sucret from the injuried list. Placed Torn Telbert, forward, on the injuried list.

LA LAKERS—Stance Downy Youns, sucret to a 19-day contract.

UTAH—Stand Walter Bond, sucret, to a FOOTBALL

FOOTBALL

Fictional Football League

GREEN BAY—Signed Jeff Thomasan and
Michael Bartrum, tight ends; Reggie Halt,
safety: Brad Lamb and Keyin Glem, wide

SCOREBOARD

NBA Standings EASTERN CONFERENCE WESTERN CONFERENCE

27 9 23 13 22 15 19 17 11 24 6 33 FRIDAY'S RESULTS
30 32 27 31—129
5 27 21 37 31—118 Boston
L: Cebaltos 11-16 7-9 31, Campbell 12-20 6-7
30, Van Exel 11-23 4-5 29; B: Wilkins 6-12 7-8 19,
Redia 8-18 5-6 21, Rebornds—Los Angeles 40
(Compbell 9), Boston 46 (Radia 12), Assists—
Los Angeles 22 (Van Exel 10), Boston 24 (Wes-

Phoenix Segifie L.A. Laker

(Consense 12 (Van Exel 10), Boston 24 (Wester, Douglas, Fox 4).

Philodelphia

12 20 28 18— 92

72 52 34—192

Westhington

P: Wright 7-12 4-4 18, Borros 8-19 6-52; W:
Cheoney 11-21 1-1 25, Skiks 8-9 9-2 28, Rebounds—Philodelphia 56 (Williams 12).

Washington 45 (Howard, Marcann 9), Assists—Philodelphia 15 (Weatherspoon 5).

Washington 18 (Skiles 10).

Son Antonia

18 22 12 32 32 12—115

Miami

S: Ellioft 5-9 9-10 20, Robinson 10-21 6-9 26;

M: Rice 8-13 5-6 24, Willis 9-17 2-2 20, Rebounds—Son Antonio 53 (Robinson 11), Miami

97 (Willis 13), Assists—Son Antonio 30 (Robinson, Johnson 7), Miami 29 (Revess 7).

New Jersey

12 32 32 19—97

Charlotte

on 91, Midmi) 28 (Kareves 71, 25 29 22 21—97 32 32 39 19—99 400 8-16 4-4 20, Anderson 9-22 7-8 26, N: Colornon 8-14 4-4 20. Anderson Y-22 7-6 Morris 6-14 4-4 21; C: Mourning 7-15 12-14 26. Morris 6-14 4-4 21; C: Mourning 7-15 12-14 26. Bogues 5-7-4 17. Rebounds—New Jersey 59 (Colornon 13), Charlotte 49 (Mourning 15). Charlotte 49 (Mourning 15). Assists New Jersey 23 (Anderson 6), Chor-lotte 25 (Bogues 13).

Attento 25 (Bogues 13).

Attento 27 25 19 28—89

At Bloviock 7-11 4-4 22, Ehio 9-11 2-2 22 1:

Willier 4-7 3-3 15, Workman 5-7 3-4 14, Re
tounds—Attento 33 (Norman 6), Indiano 57

Smits 12), Assists—Attento 16 (Bloviock 4),

addiano 28 (McKer 5).

O: O'Neal 9-16-2-520, Hardoway 16-21-7-7-27;
D: R.Williams 7-160-0 15, Automba 7-141-2 15.
Rebesnata-Orianda 64 (Grant, O'Meal 12),
Denver 55 (Mutomba 13), Assists—Orianda 26
(Show 6), Denver 18 (Abdul-Rout, Silin 4),
Haustaa 29 24 23 33—166
Detvot 19 21 30 26—76
H: Olaluwon 11-22 12-14 34, Maxwell 4-10 0-0 H: Olojuwon 11-22 12-14 34, Mox H: Olahuwan 11-22 12-13 35 Dumars 7-18 5-7 20.

11: D: Milis 12-18 7-8 33, Dumars 7-18 5-7 20.

11: D: Milis 12-18 7-8 33, Dumars 7-18 5-7 20.

11: D: Milis 12-18 7-8 33, Dumars 7-18 5-7 20.

11: D: Milis 12-18 7-8 33, Dumars 7-18 5-7 20.

M: Shackleterd 8-9 2-2 18, Marshail 4-11 5-6
13; C: Armstrong 6-127-7 22, Planent 5-14-6 7 16.
Rebounds - Minnesona 45 (Shackleterd 7).
Chicoso 99 (Perdue 12). Assists - Minnesona
22 (Smith 5). Chicoso 22 (Planen 5).
New York 25 20 26 25-166
Dallos
NY: Ewing 15-26-6-7 36. Storks 7-132-220; D:

25 (Van Extel 9), Philodelphia 26 (Weatherspoon, Barros 8).

8eston 22 38 14 18—84 21 24 21 22—89 8: Wilkins 5-13 3-3 15, Montross 6-10 2-3 14/4.

A: Norman 13-30 1-2 29, Ausmon 4-11 8-9 29, Rebounds—Boston 53 (Montross 16), Alfonfa 43 (Norman 8). Assists—Boston 19 (Douslas 6), Alfonfa 17 (Bloviock 8).

Betroni 17 (Bloviock 8).

97 24 23 16—100 21 38 22—239 Milwookee

D: Dumans 11-20 3-3 29, Milts 7-14 2-2 17; M: Boker 7-12 11-15 25, Mordock 7-12 2-3 18. Rebounds—Defroid 41 (Milts 7), Milwoukee S3 (Boker 11). Assists—Defroid 21 (Dawkins 9), Milwoukee 27 (Murdock 8).

Seattle 27 (Murdock 8).

Seattle 31 2-3-4 19, Pavion 10-15 2-4 22; D: Jackson 11-23 3-5 25, Mashburn 4-19 3-3 11. Rebounds—Seattle 31 (Schremerly), Dallas 38 (Jones, Jockson, Smith 7). Assists—Seattle 77 (Pavion 8). Dallas 22 (Kidd 8).

Cleveland 18 29 29 15 9 9—181 Desver 13 5 25 27 8—160 C: Milts 9-18 1-22 3. J. Milliams 7-16 6-4 18; D: Martombo 4-9 10-13 18. Abdul-Roof 7-14 4-5 21. Rebounds—Seattle 29, J. Milliams 7-16 6-4 18; D: Martombo 4-9 10-13 18. Abdul-Roof 7-14 4-5 21.

Ceverana 15 20 25 22 9 8—100 Denver C: Allis 9-18 1-220, J.Williams 7-16 4-6 18; D: Autombe 4-9 10-13 18. Abdul-Rouf 7-13 4-5 21. Rebounds—Cleveland 52 (J.Williams 13). Denver 52 (Mutambe 16). Assists—Cleveland (Lambulams, Battile 4). Denver 22

(Pock 6).

Souramento

LA. Clippers

S. Richmond 3-18 4-6 21, Webb 4-8 6-14; L.:
Vought 8-18 5-6 21, Sealy 3-10 9-11 15. Rebededs—Socromento 52 (Polymics 11). Los
Angeles 47 (Vousant 13). Assists—Socromento bounds—Socromento 52 (Poly-Angeles 47 (Vought 13), Assists— 15 (Richmond, Webb 5), Los Ang

Top 25 College Results How the lop 25 teams in The Associated Press' mea's callege basketball pall fored Sat-

achusetts (13-1, 5-0) beat Temple (7-1, Massachuseits (13-1,5-0) beat Temple (7-4, 3-3) 59-59. Next: at Duquesne, Tuesday: 2. Commectical (14-6,7-0) beat Seton Hall (12-5,3-4) 86-81. Next: v5. No. 6 Syrocuss, Monday: 3. North Carolina (14-1) beat Virginia Tech (13-4) 57-76. Next: v5. Florida State, Wednesday: 4. UCLA (11-1,5-1) beat No. 13 Arizana State (13-4, 3-2) 85-72. Next: v5. No. 21 Stanford, Theoretical.

66-99, Next: of No. 2 Connecticul, Monday; 7, Konsas (13-2, 3-1) beat Colorado (19-4, 1-2) 91-77, Next: vs. Nebrasico, Monday; 9, Artomass (15-1, 4-2) beat South Corollina (3-11, 0-4) 89-73. Next: vs. Aloboma, Tuesday. 11, Artisona (13-4, 3-2) beat Southern Colitor-los (7-2, 3-4) 6-47. Monta of No. 17 Connecticuts. 11, Arizona (13-4,3-2) best Southern Colitor-nio (7-9, 2-4) 94-73. Next: at No. 17 Gregori, Thursdov; 13, Arizona State (13-4,3-2) less to No. 4 UCL A (11-1,5-1) 85-72. Next: at Oregon State. Thursdov; 14, lesses State (15-2,2-1) best Kansos State (10-7, 1-4) 79-73. Next: at North-ern Loval, Wednesdov; 15, Walke Forest (10-3, 3-2) best Clemson (10-4, 1-4) 47-50. Next: at No. 18, Virollain. Wednesdov.

3-2) beaf Cemson (19-4, 19-7)
18 Virginia, Wednesday,
17, Oregon (12-2,4-1) beaf Washington (5-9,15) 92-23, Next: vs. No. 11 Arizona, Thursday:
19, New Mexico State (13-4,4-2) test to Newada
(10-4, 6-2) 74-67, Next: vs. Son Jose State,
Thursday: 28, Illiants (13-5,4-2) lost to Almesola (13-5,4-2) 7-66, Next: vs. No. 12 Michigan
State, Saturday: 23, Chacinsoft (14-5,4-0) beaf

DePaul (7-6, 0-4) 92-82. Next: of Dayton, Thursday: 25. Permayivania (9-3) lost to St. Joseph's (9-5) 92-82, OT. Next: of Lateryatie.

Other Major College Scores Boston U. 55. Delaware 54
Folffield 69. Lavalo. Add. 66
Northeastern 87. Dreset 78
SI. Poter's Et. Niogaro 68
Schurden 77. Colgate 68
Bucknell 76. Colgate 68
Button 77. Mo. Marsen City All

Detroit 73. Unit Sales 18
Fordham 72, Hely Cress 68
Lehigh 86. Latoyethe 51
Long Island U. 86. Fairleigh Dickinson 76
Males 81. Hartford 74
Manhatton 66, Stend 61
secrets 41. St. Francis, NY 54 Monhotton 66, Sienu o, Marist 93, St. Francis, NY 5 Monmouth, N.J. 60, Rider 55

Mount SI. Mary's, Md. 92, Wooner 63 Mount SI. Mary's, Md. 92, Wooner 63 N.C.-Greensboro 88, Md.-Baillimore County 69 N.C.-Wilmington 81, American U. 75 New 90, Array 74 New Hompshire 64, Vermont Penn St. 79, Northwestern 51 Rufgers 92, West Virginia 78 pshire 64. Vermoni 61 St. Bonsventure et. Constant St. St. Francis, Pa. 73, Robert Marris 68 Yole 63, Brown 62 SOUTH

Atq-Birminghom 60, Memphis Alabama 62. Mississippi 51. 6 Appalachton 51. 74, Citadel 57 Bethune-Cookman 87, Marson Demane-Lockman of, warryin at a care Centenary 72, Compbell 64 Coll. of Chorleston 86, SE Louisiana 7 Devidson 83, VMI 75 Delawore St. 75, N. Corolina A&T 68 nton 66, SE Lautsiano 73 Delaware St. 75, N. Carolina A&T 68
E. Tennessee St. 85, Morstall 82
East Carolina 84, George Mason 70
Florida St. 78, Duke 75
Georgia 83, Auburn 77
Howard U. 84, Flantida A&M 71
Jackson St. 74, Gramblins St. 64
James Madisan 85, Richmand 75
LSU 87, Mississippi 81, OT
Libury 42, Charleston Southern 58

Jomes Modisan & Recitation St. LSU 87. Miss/asippi 81. OT Liberty 63. Charleston Southern 58 Louisiana Tech 54. Lomer 51 Mercar 84. Fis. Inhernational 76. OT Milami 69. Boston Callege 68 Middle Tenn. 72. E. Kentucky 68 Milss. Valley 5. 91. Alabama 51. 67 Morehead 31. 78. Tennessee Tech 54 Murray St. 61. Tenne-Martin 68 N.C. Charlotte 72. Southern Miss. 68 N.C. Asheville 101. Winfinrop 87 Nichotts 51. 91. Texas-Artington 66 North Texas 75. McNesse 51. 72. Old Dominion 83. William 8. Mary 73 Partierd 86. Coastol Caralina 84 Radford 88, Coastal Carolina 84

S. Corellino St. 73, Md.-E. Shore 54
Somford St. Georgia St. 79
South Florida 84, Florida Atlantic 70
Stetson 78, Cent. Florida 65
Tennessee St. 83, SE Missouri 80
Th.-Chaftanoogo 89, Georgia Southern Tn.-Chartonooga 89, Geerald South Trov. St. 84, NE Illinois 60 Tulane 76, Louisville 73 Vo. Commonweath 62, Virginia Ur. W. Carolina 89, Furman 46 W. Kentucky 87, SW Louislana 82

Creighton St. SW Missourt St. 56
Evensville 73, N. lowe 59
III.-Chicoso 80, Wis.-Milwoutee 68
III.not 96, Wisconsin St. 69
lowe 96, Wisconsin St. 49
Alarmi, Ohio 66, Cent. Michigan 43
N. Illinois 77, Wright St. 88
Notre Dema 84, Xovier, Ohio 73 N. Illinois 77, Wright St. 68 Noire Dome 84, Xovier, Ohio 73 Ohio U. Bl., Akron 61 Purdue 92, Ohio St. 66 S. Illinois 83, Indiana St. 68 Toledo 71, Bowling Green 68 Thing 71, Bowling Green 68

Friday's Games
Balse St. 8.1. Artzono 89, OT
CS Northyldoe 76, Cat Poly-SLO 69
Pepperdine 61, Son Diego 51
Son Francisco 84, Loyala Marymoul
Saturdon's Games Vancouver

First Period: None-Second Period: None-Third Period: D-Kennedy 1 (Gilchrist, P. Broten); V-Peol 1 (Bobych, G. Courtnall); (pp).
Overtime: None. Shots on soal: D (on
McLeon)12-6-3-26. V (on Moos) 10-4-10-Son Froncisco 84, Loyela Morymous Son Froncisco 84, Loyela Morymous Sorighom Young 52, Wyoming 52 Fresno St. 67, Son Diego St. 65 Idoho 51, 86, Weber St. 78 New Mexico 64, Textos-El Poso 63, Pocific 78, Col 51, Fullerion 62 Pepperdine 79, Son Froncisco 55 Portiono 83, Loyela Morymount St. Mary's, Col. 68, Genzoga 63 McLeon) 12-9-9-1
1-25
St. Louis
Son Jese
First Period: S.L. Dohlen 1 (Elik, Pederson):
First Period: S.L. Dohlen 1 (Elik, Pederson):
First Period: S.L. Chinan, Stashny): S.L.
(pp), S.L. Chosse 1 (Tilkomen, Stashny): SL.
(preighton): Second Period: S.L.-Gilbert 1
(Creighton): Second Period: S.L.-Gilbert 1
(Hull, Creighton): S.L.-Coolinsh 1 (Lorianov, Matkarov): (pp), Third Period: SL.+full 2
(Creighton): Sacts on 9001: S.L. (on Intel 11(5-22, S.L. (on Insert)) 8-63-19,
1 (Eliett, Sundin): San Diego E., Layera McCythadar 51. Mary's, Cal. 68. Genzoga 63 UNLV 69. Utah 51. 63 Utah 91. Colorado St. 79 Washington St. 77, Oregan St. 75

Oktohomo 100, Texas 75
Prairie View 86, Alcom St. 84
Texas A&M 71, Houston 68
Texas Southern 9, Southern U. 85
Texas Tech 98, Southern Meth. 77
Texas-Pon American 71, Arkansos St. 59
FAR WEST
Schlein's Games

Friday's Go

6-5-22, S.). (on Jacobs)
2 1 8-2
Terrano
Las Anyeles
First Period: T-Mironov 1 (Ellett, Sundin);
(pp). T-Ridley I (Gartner): L.A.-Kurri I (Zininik, Bloke); L.A.-Gretiky I (Tocchet, Kurri);
(pp). Second Period: T.-Maccom, 1. Third Period: L.A.-Kurri 2 (Gretzky, Zhitnik); (pp).
Overtime: None, Shots on you: T (an Hrudey) 14-8-2-32 L.A. (on Potvin) 13-9-134-78 HOCKEY (1.4) **NHL Standings**

EASTERN CONFERENCE SATURDAY'S RESULTS Quebec 1 0 2—3
Philadelphila
First Period: Q-Kovalenko 1 (Clark, Sakkc);
First Period: Q-Kovalenko 1 (Clark, Sakkc);
Second Period: P-Brind'Amour 1 (Juhilla, Lindras); Third Period: Q-Nadan 1 (Kovalenko, Farsberg); (pp), Q-Bassen 1 (Sakkc); Shois en sadi: Q (an Hextall) \$-8-10—20, P (an Fisrl) 12-17—30. N.Y. Islanders
First Period: FSkrudiand 1 (Housh Hull);
Second Period: Nane.Third Period: N.Y.Petify! (Loney. Green); N.Y.-Putify 2, Shets
on goal: F (on McLennan) 8-4--18, N.Y. (on
Fitzpatrick) 11-14-14-39.
Montreal First Period: M-LeClair 1 (Rackie, Briss-bols); Second Period: N.Y.-Zubov 1 (Leetch,

FRIDAY'S RESULTS

N.Y. Rengers

N.Y. Rengers

First Period: N.Y.-Lormer 1 (Greves.
Leetch); (sp). 8-Howerchuk 1 (Khmylev.
Mosjimy); Second Period: None.Third Period: 8-Audethe) (Smehlik); Shets on soal; 8
(on Richter), 11-8-5-24, N.Y. (on Fuhr) 9-12-Philipperan 1 1 1—3 Tampo Boy Tampo Boy Tampo Boy First Period: T-Selivanov 1 (Bradlev, Clccone): P-Murphy 1, P-Stevens 1 (Murphy, Cullen): P-Sondstrom 1 (Stroko): Second Period: P-Josy 1 (Ish) T-Poeschek 1 (Burrou): Taled Period: P-Robifolite 1 (Josy, Francis): Taled Period: P-Robifolite 1 (Josy, Francis): T-Bergavin 1 (Chorron): (Sh.), Shots on god: 18-14-28. T (on Wegel) 6-17.

P (on Puppo) 10-6-14-27.1 (on Wissell Paris)
8-31. 9 1 8-1
Chicage 2 1 1-4
Detroit 2 1 1-4
First Period: D-Kaziav I (Burr, Lapointe): D-Caffey I (Kaziav); (sp). Second Period: D-Ciccarelli I (Coffey, Yzerman): C-Graham I (Weisrick, Nicholis): (pp). Third Period: D-Yzerman I (Ciccarelli, Brown): Shals on yeal: C (on Vernan) 4-8-9-21. D (on Bellour) 16-36-25. 1 1 1 9-3
Calgary 1 8 2 8-3
Wissippy 1 0 Stage 1 (Hausley, Chics

Prist Period: C-Fleury 1 (Housely, Chioson); (pp), W-Droke 1 (Dami); Second Period: C-Fleury 2 (Housley, Chioson)(pp), Third Period: W-Droke 2 (Steen, Wilkinson); C-Debert 1 (Millinson); C-Debert 1 (Millinson); C-Debert 1



with indoor pool. Speciality restaurants: Sushi-bar.

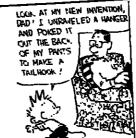
Konrad-Adenauer-Str. 7 D-60313 Frankfurt



Japanese & Chinese cuisine, Bar with live music. 3 banquet & meeting rooms

Telephone.: ++69 - 29 81 0 Fax: ++69 - 29 81 810

CALVIN AND HOBBES







AS A UNION

A GRIEVANCE!



WELL ?? DON'T JUST SIT



STALL ON

THE LEFT

PARKEPS

DENNIS THE MENACE



"I guess we'll just have to let that fly die of old age, huh, dad?"

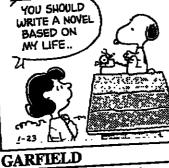
THAPC BYRBAC TOLO ACLOSE VARIANTE TOTAL MEGATE EFFICY

U

Τe

To our readers in Berlin You can now receive the IHT hand delivered to your home or office every morning on the day of publication. Just call us toll free at 0130 84 85 85





BEETLE BAILEY

GOT ANY

LAST WORDS,

BEETLE?

-23/

COFFEE?

A GOOD TITLE.

YES! I WAS BORN 21 YEARS AGO

IN A SMALL MIDWESTERN TOWN.

SUPPORTIVE PEOPLE WHO LOVED

ME VERY MUCH. WHEN I WAS 4

YEARS OLD WE WENT ON AN AUTO TRIP TO

THE GRAND CANYON

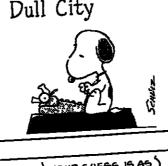
WITH MOM, DAR, MY

UNCLE WYLIE. WE

MY PARENTS WERE WARM AND



EM DAVES 1:25



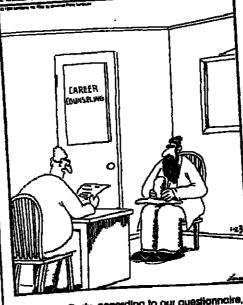




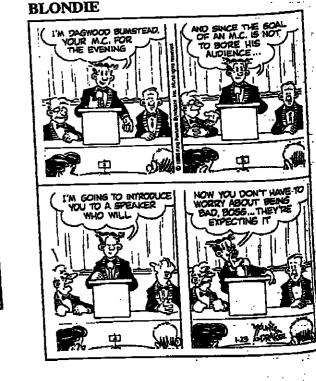








Well, Mr. Cody, according to our questionnaire, you would probably excel in sales, advertis slaughtering a lew thousand builtato, or market research."



nal

scal

tust

: of

the

308

the

cs. oly

ral

SPORTS

So Guess Who Wins His 7th Slalom Race?

WENGEN, Switzerland — The apparently unbeatable Alberto Tomba won his ninth race of the season Sunday, already matching his own season's best, as he easily sped to victory in a slalom.

He was in a class of his own as he effortlessly sped down both runs on the 58gate course to finish in 1 minute, 33.89 seconds, a massive 1.32 seconds ahead of Michael von Grünigen of Switzerland.
"I don't know myself how I do it," a

jubilant Tomba said after rushing over to greet his fans from Italy in typically exuberant fashion.

He has now won seven slaloms and two giant slaloms this season, is virtually assured of the World Cup slalom title and is well on course for the overall crown. Von Grünigen, recovering from a dislo-

cated shoulder that sidelined him last month, finished in 1:35.21 to end a disastrous string of results for the Swiss. "At the moment he's in sensational

form. It's impossible to beat him," von Grünigen said of Tomba, while adding that he was surprised at the strength of his own performance. Jure Kosir of Slovenia finished third in

1:35.28. He is third behind Tomba and Austria's Michael Tritscher in the slalom standings. Thomas Fogdoe of Sweden was fourth and Olympic gold medalist Thomas Stangassinger of Austria was fifth.

Tomba won the first run in 46.25. He clocked 47.64 in the second run to come in eight-hundredths of a second behind Marc Girardelli of Luxembourg.

The course, which drops 155 meters,

suffered from a morning rain.
Girardelli, a five-time World Cup champion, gained 100 much-needed World Cup points by winning the combined discipline— a paper race adding the results of the slalom and a downhill Friday. He finished 10th in the slalom because of a slow first run, and 13th in the downhill. The combined win gave him the 45th World Cup victory of his career.

Kristian Ghedina won the downhill Friday to end a five-year downhill drought for the Italians. American outsider Kyle Rasmussen posted his first World Cup triumph in the downhill Saturday.

Tomba has won all the slaloms and two of the four giant slaloms this season, and has a nine-victory slalom streak, having won the last two in the 1993-'94 season.

This was the 42d victory of his colorful career. With it, he equaled his season best of nine victories, set in 1987-88, when he also won two Olympic golds at Calgary, and in the 1991-92 season.

Tomba will compete Tuesday in a giant slalom in Adelboden before heading to the world championships that are to start in Sierra Nevada, Spain, on Jan. 30. His ambition is to win a championship medal, a feat that has so far eluded him.

pecially me," he said. His best result so far in a world championship was third in a giant slalom in Switzerland in 1987.

Rasmussen scraped by Austria's Werner Franz on the Lauberhorn downhill classic Saturday for his first World Cup triumph. Rasmussen was clocked in 2:28.11, just 0.08 seconds faster than Franz. Armin Assinger of Austria was third in 2:28.28. Rasmussen finished in the same time as

Friday, when he placed 10th. "Yesterday I had my best result on downhill. Today I'm overwhelmed. It's the most important result of my life," he said,

a broad smile covering his face. He was the first skier down the Lauberhorn course. Disbelief turned to delight when he realized that none of the downhill giants had beaten his time.

A light snowfall overnight led to slower times than on Friday on the 4.26 kilometer (2.6 miles) course — the longest on the downhill circuit.

The strong Austrian downhill specialists not only did not get the victory they had expected, favored Patrick Ortheb finished 16th and Gunther Mader, who hoped to close the gap with Tomba in the overall standings, was 30th.

Sampras, Coming From 2 Sets Down, Gains Quarterfinals

MELBOURNE — Defending champion Pete Sampras shook off his lethargy just in time Sunday, rallying from two sets down to defeat Sweden's Magnus Larsson and gain the quarterfinals of the Australian Open tennis championships.

He was joined by Michael Chang and Jim Courier as the tournament took on an American look.

Sampras was twice within two points of defeat in the third set against Larsson, but recovered to win, 4-6, 6-7 (4-7), 7-5, 6-4, 6-4 in three hours and seven minutes. It was one of the best comebacks of his career and came after a sluggish start.

He reversed his loss to Larsson in last month's Grand Slam Cup final in Munich. It was only the second time in his career that Sampras had come from two sets down to win. It was his 39th victory in his last 41 Grand Slam matches.

"I knew going into this match that I'd have to fight hard," Sampras said. "He was playing 100 good for me and if he'd maintained that level he would have pulled it

"I just hung in there. I wasn't playing my best tennis, but I found a way to pull

Sampras's coach, Tim Gullikson, was

hospitalized two days ago after suffering from dizzy spells that could relate to two strokes he suffered late last year.

Sampras talked with Gullikson before the match, gleaning some advice. "It's ironic," Sampras said, "He was also in the hospital when I played in Munich."

Larsson, who also led Sweden to victory over Russia in last month's Davis Cup final, served 19 aces while Sampras slammed 18, with 13 in the last three sets. Chang, the No.5 seed, continued his impressive run by advancing with a 6-3, 6-

6-4 victory over unseeded Frenchman

Olivier Delaitre. "It's been a good first four rounds," Chang said after breaking Delaitre's serve six times. "I still feel very fresh."

Courier, the ninth seed and two-time champion, scored his fourth straight-set victory by defeating Karel Novacek of the Czech Republic, 6-2, 6-3, 6-2, and will now face his friend and rival Sampras in the quarterfinals.

Courier broke Novacek's serve five times and won in just 85 minutes. "I'm playing very well," Courier said. "I

couldn't be happier with the way I'm hit-ting the ball." He added that he had been ineaking through the draw." Only Andrei Medvedev, the 20-year-old

No.13 seed from Ukraine, spoiled the American party, advancing to his first Australian Open quarterfinal. Medvedev took 312 hours to defeat un-

seeded American David Wheaton, 3-6, 6-3, 6-4, 6-7 (5-7), 10-8 and now plays Chang. "It's one of the most important wins in my career and will stay in my mind for a long time," Medvedev said. "David was very unlucky not to finish it off at 5-4 in the fifth." Wheaton was serving at the

Larsson broke Sampras' serve twice in the first set, using clubbing forehand winners to take it in 33 minutes.

There were no service breaks in the sec ond set, but Larsson moved to a 5-2 lead in the tiebreaker and served it out.

"He was playing flawless tennis the first two sets," Sampras said. "When I won the third set that was a huge turning point."

The third set went on serve until Sampras broke in the 11th game. The American needed just one break —in the seventh game - to take out the fourth set, which he clinched with an ace.

Sampras took an early break in the decisive set and held on. Larsson, who had been right on with his placements in the first two sets began to make a catalogue of

"I can't play much better than I did today. I don't think I would have lost to too many players, but he's No.1 in the

world," Larsson said.
"I don't know if he was playing badly or not, but I put a lot of pressure on him." Conchita Martinez, the No.2 seed from Spain and the current Wimbledon champion, made the last eight of the women's singles with a 6-2, 6-7 (3-7), 6-2 victory over Irina Spirlea of Romania. She was joined by No.4 Mary Pierce of France, a 6-2, 6-4 winner in a baseline slugging match over No.10 Anke Huber of Germany, who

double-faulted on match point. Huber had won all three of her meetings with Pierce, but was let down by her serve. She sent down eight double faults and dropped serve five times.

I really wanted to win today. I tried not to think about the occasion, or who I was playing," Pierce said.

Huber was the last German left in either singles draw. It is the first time since 1984 that no German has made it into the quarterfinals of singles action at a Grand Slam event. Defending women's champion Steffi Graf missed the tournament with a calf muscle injury.

"Anke should never have got into a shootout with Pierce," said Huber's coach, Klaus Hofsaiss. "But now I think Mary

has a good chance of winning the tourna-ment."

Lindsay Davenport of the United States, seeded sixth, defeated No.12 Brenda Schultz of the Netherlands, 6-2, 3-6, 6while Natasha Zvereva of Belarus rallied from a set and 1-3 down against Kyoko Nagatsuka of Japan to win her fourth-round match, 3-6, 6-3, 6-1.

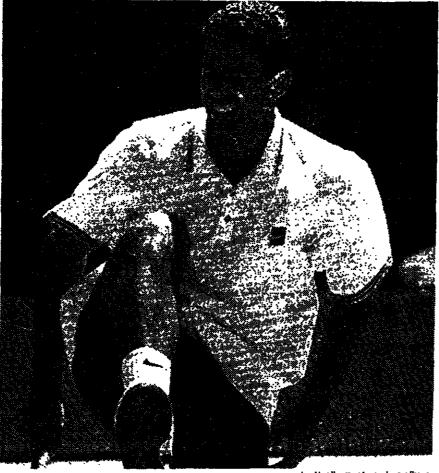
The No.8 seed progressed to the quarterfinals for the first time in six appearances at the Open. Nagatsuka wilted late in the match, losing 11 of the last 12 games as Zvereva's aggression paid dividends. Following one of Saturday's featured

matches, Andre Agassi, the tennis gambler from Las Vegas, advised fans to back him to win the Open.

Agassi, the No.2 seed, scored his third successive straight-set victory, beating Greg Rusedski of Canada, 6-2, 6-4, 6-2, in unseasonably cold, windy conditions. Agassi mixed up powerful ground strokes with some deft lobs.

What am I, 5-to-2?" Agassi asked. "I don't like those odds as much as at the U.S. Open. At the U.S. Open it was, like, 20-to-1. But it's worth a few bucks, I think."

Asked whether he'll put his own money down on himself at the legal betting booth outside the stadium, he said: "No, I don't do that. I've got enough on the line as it is."



Weekend Results From Melbourne

MEN'S SINGLES, THIRD ROUND Stefan Edbers (6), Sweden, det. Hendrik rekmann, Germany, 7-6 (18-8), 6-2-6-3; Dovid Wheeton, U.S. def. Rento Purlon, Holy, 74 (8-4), 6-4, 6-3; Patrick McEnroe, U.S. def. De vid Prinosii, Germany, 6-3, 6-2, 6-4; Yevgeny Kafeinikov (10), Russia, def. Jones Bjorkman, Sweden, 4-6, 1-6, 7-6 (10-8). Jocca Effingh, Netherlands

Sweden, 44, 6-1, 6-2, 7-6 (19-8).

Jacco Effingti, Netherlands, det. Thomas Musier (14). Austria, 6-1, 6-2, 2-6, 7-5; Aaron Krickstein, U.S., det. Peir Kordo, Ersch Republic, 6-1, 6-4, 7-6 (7-1); Andra Agossi (2), U.S., def. Greg Rusedski, Conodo, 6-2, 6-4, 6-2; Todd Moriin (8), U.S., def. Vincon' Spadea, U.S., 6-3, 6-1, 6-2; Pot Ratter, Australia, def. Marcos Ondrusko, South Africo, 6-3, 1-4, 3-4, 6-2, 4-2

FOURTH ROUNS Pete Sampros (1), U.S., def. Magnus Larsson (15), Sweden, 44, 67 (4-7), 7-5, 6-4, 6-4; Michael Chang (5), U.S., def. Olivier Delaitre. Auchor Chang (5), U.S., def. Olivier Delaitre. France. 63, 62, 64. Jim Courier (7), United States, def. Karel Novocik. Crech Republic. 62, 63, 62; Andrel Medvetev (13), Ukrole, def. David Wheaton. U.S., 3-6, 6-2, 6-4, 6-7 (5-7), 10-8.

WOMEN'S SINGLES, THIRD ROUND Barbara Paulus, Austria, def. Sabine App nans, Belgium. 6-1, 6-3; Kurina Habsuda 6-3; Nacka Sawamatsu, Japan, def. Kimika Date (71, Japan, 3-6, 6-3, 6-3; Jana Navatna (3). Republic, del. Lisa Ray

Angelica Govaldon, Mexico, def. Lori McNeil (15), U.S. 2-6, 6-3, 8-6) Mortanne Wer-del Witmerer, U.S., det. Eleno Mokaravo, Rus-sia, 6-6, 6-2; Arantha Sanchez Vicarlo (1), Spain, def. Zina Garrison Jackson, U.S., 6-1, 6-3; Marv Joe Fernandez (11), U.S., def. Aman-da Coetzer, South Africa, 6-1, 5-7, 6-2. FOURTH POUND

Najasha Zvereva (8), Belarus, del. Kyako Napatsuka, Japan, 3-6, 6-3, 6-1; Conchita Mar-tinez (2), Spain, def. Irina Spiritas, Romanio, 8-2, 67 (3-7), 62 Mary Pierce (4), France, def. Anke Hub



Street Wins Women's Downhill

CORTINA D'AMPEZZO, Italy - Picabo Street of the United States, rebounding from a two-hundredths of a second loss on the same course two days earlier, on Sunday won her second World Cup down-

hill race of the season.
"I'm so psyched! When I crossed the finish line I thought, that's got to be good," said the 23-year-old Street.

On Friday, she was close to tears when a late German starter, Michaela Gerg-Leitner, knocked her out of first place in this Italian Dolomite resort.

Barbara Merlin of Italy, who started with bib No. 30, took second place. Germany's Katja Seizinger repeated her third place finish of Friday. A silver medalist at the Lillehammer

Olympics, Street was clocked in 1 minute, 24.75 seconds on the Olimpia Tofane course to add another victory to her first place in the downhill at Lake Louise last month.

Merlin, 22, skied her best downhill ever to finish in 1:25.21 minutes, 0.46 seconds behind the winner. She stood on the podium for the first time in her career.

"Lately I've felt like I was skiing really well, but I kept making mistakes," she said. "Today, I didn't."

Seizinger, the Olympic gold medalist in downhill at Lillehammer last year, trailed Street by 0.59 seconds:

She strengthened her overall lead in the standings, getting 60 points for a total of

763 after 18 races.
"I skied O.K.," said Seizinger. "But there was a lot of soft snow and my outside ski got caught in it sometimes." Sunday's downhill, the second of three

races scheduled in Cortina, was originally to be run Saturday, but was postponed

because of fog and snow.

A giant slalom is set for Monday, and will be the women's final race before the world championships.

Japanese Skater Nemoto Injured In Swiss Race

DAVOS, Switzerland -Japanese speed skater Nami Nemoto was flown by helicopter to a hospital Sunday after crashing during a World Cup race. But the hospital, in near-by Chur, said she had not

been badly hurt. Race organizers said Ne-moto crashed into a barrier

during the 3,000-meter competition. "I cannot give you any

details, but I can say it's not too serious," a hospital official said. "No operations are planned at this moment."

France and England Triumph **Impressively in Rugby Games**

LONDON -- Disciplined performances in difficult conditions gave both France and England a winning start to the Five Nations championship and set up the prospect of a memorable clash at Twickenham next month.

France, historically not at its best early in the annual tournaagainst last year's champion. Wales, on a rain-soaked field at Parc des Princes. But when they did get into their stride, the French proved too powerful and too quick for the under-

one Australia Overcomes 2 Penalties

21-9 and scoring the game's first quarter taking the lead on only two tries through wingers the first of Neil Jenkins's three Emile N Tamack and Philippe penalties. Saint-André. Welsh prop Ricky Evans

broke his leg early in the match. In Dublin, England's for-wards played well during a howling wind in the first half and effectively sewed up the 20-8 defeat of Ireland in the 21st ment, started diffidently minute, when Ben Clarke scored their second try.

Captain Will Carling also scored a try, as did Tony Underwood in the second half.

Paris for 20 years, looked the strength Welsh side, winning by more controlled side for the

Wales, which has not won in

prominent again soon after Jenkins had kicked his second pen-

alty, peeling off the lineout and splitting the defense. This time the ball was moved left, through Philippe Sella, and Saint-André barged over in the

The match turned France's

way when Phil Davies lost the

ball at the back of a lineout and

the big French forwards, led by

Laurent Cabannes, set off on a

surge that ended with the ball

spinning through the backline

for N Tamack to score on the

right.
Cabannes, the pick of the big,

mobile French back row, was

corner. But overall the French backs rumbled rather than rippled into action and would seem to

need some retooling if the French are to reverse a streak that has seen them lose their last seven matches to England. "We have to learn to concentrate on the final action, the

decisive last pass," said their coach, Pierre Berbizier. "We didn't always do that today."
The English, too, have work

"I thought the first half was awesome," Carling said. "We took a little bit of time to get going again in the second half but today was all about charac-

He had one of his best games for England, scoring the opening try and playing a major part in the second.

But Lansdowne Road was no place for running rugby and it was the cohesion and strength of the England forwards that won the match.

This was the ultimate test," Underwood said. Scotland, which had the Five Nations bye, got its first victory in 10 games with a 22-6 triumph over Canada. The reshuffled

Scots side will play its opening

v Lacroix (40, 54, 63); com

CROSSWORD

ACROSS 1 This might be a 5 Paradign

10 Sprite

13 Word after long

14 Fragrance t5 Compete 16 Sydney of "The Maltese Falcon"

Emirates

"For your free 2-night Luxury Break in Dubai turn to page 13"

Emirates

18 Lady of Eder 19 Added too many pounds 20 Displayed

22 Snick's partne 23 Burglarize 26 Bummer 27 Lost Ark 30 Snatch 33 Where to hang

36 "Carmen" or 37 Moline manufacture 38 Alluring woman

40 Despondent 41 Upright 42 Goodnight lass 43 Steps over a 45 Hush-hush

govt. org. 46 Gardener's iter 47 --- Palace 49 Cape Canave 51 Hardly bold

52 Sandy's barks 56 Interviewer Barbara 61 Levin who wrote 62 "Of Thee I Sing"

65 Kind of horn

the eye

67 Swittness

59 Neck parts

66 it's enough to 54 Stews 79 Steps on the evolutionary

1 Baseball's Hank 2 Minotaur's 3 Short jacket 4 Poet Millay 5 Welcome giver 6 Bruin Bobby 7 Accomplishes **a** Corrects

∌ Afterward 10 Landscaping 11 As we speak 12 Oats, e.g. 13 Urges, with "on 17 Undress 21 Anxious

28 Top-notch 29 Red vegetable 31 Firecracker 32 Obsolescent

24 Texas city

33 Letters before 34 Cork's site 35 It was colonize 37 Favm or doe

39 "This fookshiness

56 Accompanying

so Turkish honcho

57 Coloratura's

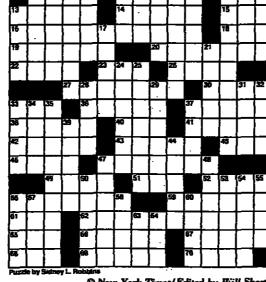
58 Čul

sa Shoe part

RA Printers'

44 Kind of cake 47 Canopus's 48 Minor despot 50 Affix, as a 53 Della of DOD

55 "Auld Lang



O New York Times/Edited by Will Shortz.

Solution to Puzzle of Jan. 20

And Leaves France 2 in Its Wake 2 Compiled by Our Staff From Dispatches SAN DIEGO — France 2

created a golden opportunity for getting its first victory at the America's Cup trials, but still could not beat one Australia. France 2's skipper, Bertrand

Pace, the current match racing world champion, managed to force oneAustralia into taking two prestart penalties Saturday, one for an incident in which the Australians hit the stern of France 2. The infractions allowed the French to start 34 seconds

ahead, and they led by 20 boat lengths at the first mark. But their lack of downwind speed steadily cost them ground and they finished 1 minute, 57 seconds behind.

pay for damages incurred in the prestart jockeying. In another challenger's race, Nippon had no trouble defeating Sydney 95, despite losing and has shown herself to be the start. Chris Law, at the helm of

The Australians offered to

Sydney 95, came off the line at start, Law chose the wrong side of the course and Sydney 95 trailed Nippon at the first weather mark by almost two

A wind shift on the first run challengers and defenders to allowed Sydney 95 to gain 32 begin next Sunday.

The challengers' standings seconds ahead.

Like France 2, Rioja de Espana was still looking for its first lia with 3, Sydney 95 with 2 and victory after losing to the Tag Rioja de España and France 2 Heuer boat by 7 minutes, 3 sec- with 0. In the defenders' trials, Stars

Paul Cayard at the helm. Cayard crossed the starting line seven seconds ahead of JJ Isler, at the helm for the America3's all-woman team, then continued to pull away until America3 got a good lift on the fifth leg and chopped 41 seconds off the lead. The women instigated a jibing duel on the last leg but could not close the gap and finished 1 minute, 51 seconds be-

faster than America3, which is more than three years old. The all-woman syndicate is expectthe pin end at full speed and ing a new yacht next month that Nippon was forced to tack will be ready to enter the deaway. But after winning the fender trials in the fourth round-robin on March 4.

The first round of racing for

speed became apparent and the after Saturday's races had Japanese finished 4 minutes, 9 Team New Zealand with 5 points. Tag Heuer Challenge and Nippon with 4, oneAustra-

& Stripes beat America3 with

Stars & Stripes is a new yacht

America's Cup challengers and defenders was to end Sunday, with the next series for both

In the defenders' standings, Young America had 5, Stars &

Stripes 2 and America3 had 1. But these early days are basically for practice and experi-menting. The Team New Zea-land syndicate went out on a limb, so to speak, by having one of its crewmen riding aloft. That sparked a protest from the Nippon team, which complained about the unconventional tactic Friday after losing to Black Magic by 1 minute.

series has been Young America, representing the PACT 95 syndicate from Bangor, Maine. Still reeling from a tornado that severely damaged their boat the week before racing

The surprise of the defenders'

started, the PACT 95 team entered its first race with a list of broken gear reading like an addendum to an insurance agent's nightmare. But Young America won its first five races.

(Reuters, AP, AFP)

hе

3CE

tournament match against Ireland at Murrayfield on Feb. 4. The SCOTERS:
Enstand — Tries: Will Carling (7th), Ben
Clorke (22d), Tony Underwood (59th); panelir: Rob Andrew (45th); conversion: Andrew,
Ireland — Try: Anthony Foley (23d); penelir: Poul Burke (17th).
France — Tries: Entile NTomock (21st),
Philippe Solmi-Andre (29th); penelities: Thiertall persist (4f. 54.61); conversion: 1 corchi-

Pag

Taking the Offense on Defense

LANGUAGE

By William Safire

WASHINGTON — "O! my offense is rank," the king said in "Hamlet": that rank, from the Old English ranc, meaning "strong," meant that his crime stank to heaven, and had nothing to do with the Middle French word renc, meaning "row, order." from which we get military rank. The word offense in that sentence is usually pronounced of FENCE, as in "Don't take of-FENCE," but the noun is often pronounced OFF-ence, especially when used in contrast to its opposite. "OFF-ense is the best DE-fense" (first promulgated as "offensive is the best defensive" by Ernst August Lehman in his 1927 book,

"Zeppelins: The Development of the Airship"). For most of this century, that was the only time defense was pronounced with the accent on the first syllable. In all other cases, defense was invariably accented on the fence. Try it: the Pentagon houses the de-FENSE department: in the O. J. Simpson trial, it's Robert Shapiro for

In the upcoming Super Bowl, however, we all know what team will decide the winner: It's the a saying something like 'There is no limit to what a DEE-fense. This gridironmongery is taken from the pronunciation of the exhortation from the fans in the stands; the old college hold that line has been replaced by the chant led by professional cheerleaders, "DEE-fense, DEE-fense!"

When a noun formed from a verb beginning in d gains such a specialized sense, the accent shifts to the first syllable. But wait - how can anyone issue such a sweeping grammatical diktat? Where is the supporting evidence?

In the just-published "On the Other Hand" (A. E. I. Press, \$25.95), surely the wittiest series of essays bottomed on "the dismal science." the seeded-wry economist Herbert Stein titles his first chapter "My Life as a Dee-cline."

"When I lived in Maryland," Stein writes, "I was a Dee-cline. In Maryland one could register as a Democrat, Republican, or Dee-cline. If you were a Dec-cline, you could not vote in the primaries."

"A Dee-cline seems to me to carry a different emotional connotation," Stein informs me. "than Independent or Mugwump. I think it suggests more disdain for the political process." Stein concludes: "I suppose that now that we are confronted with a Democratic Party headed by Clinton, a Republican Party headed by Gingrich and a third party headed by Perot, there will be more 'Dee-clines' than ever." Sure enough, the first observer of this Maryland species pro-

nounces it DEE-cline. In the item above, the reader will note the origin of "Offense is the best defense." I threw it in casually, parenthetically, as if I had it on the tip of my tongue.

Confession time. I had not the foggiest notion of where that American axiom comes from, and it isn't in Bartlett's or any of the familiar quotation books. Like all amateur etymologists. I get red-faced with frustration and hell to live with when unable to find the source of a famous saying. So I called my secret weapon. Jeanne Smith of the Library of Congress.

She dug it up in "Modern Proverbs and Proverbial Sayings." a 1989 compendium from the Harvard University Press, based on "Early American Proverbs and Proverbial Phrases" by Bartlett Jere Whiting. There, she found a clue to even earlier usage: In 1931, J. H. R. Yardley, in Before the Mayflower," wrote about "the ageold military axiom that attack is the best defence." (The Brits spell defense "defence.")

What separates genuine phrasedicks from re-searchers? The ability not only to find the right dictionary, but also to figure out what entries to try. That's where Jeanne is Queen. For example, a fax came in to me from Jeremy Curtin, a U.S. man can do or where he can go, if he doesn't mind who gets the credit? My deep memory tells me the source is a former CEO of GM or GE, but I can't find confirmation, and my deep memory is often

That saying struck a chord. In 1966, when David J. Mahoney was CEO of Canada Dry Corp., he sent out a small bronze desk plaque with those words inscribed as a New Year's gift to key customers and suppliers. Mahoney, now chairman of the Dana Foundation supporting brain science research, saw that memento pictured on the desk of Ronald Reagan in the Oval Office, but was never able to trace the saying's source.

Back to Jeanne Smith at the L. of C., who checked the standard quote books, as I did; no soap. Then to the specialized business quote books, on the assumption that a business leader was the source. But nothing in this sense of credit; most credit quotes had to do with collateral. She then tried accomplishment and bingo! In the Handbook of Business Quotations compiled by Charles Robert Lightfoot (Gulf Publishing, 1991). is this quotation from Benjamin Jowett, 19thcentury educator, master of Balliol College, Oxford, and one of the great translators of Plato: "The way to get things done is not to mind who gets the credit of doing them."

The modern, revised version - "There is no limit to what a man can do or where he can go if he doesn't mind who gets the credit" - is much punchier and more memorable because it has the

New York Times Service

Versace's Pastiche Amid Couture Upheaval

By Suzy Menkes International Herald Technic

PARIS - The succession question hangs like a sword of Damocles over haute couture. As the spring/summer season opened in Paris. what is going on off-runway is more intriguing and revealing than a supermodel undressed.

Will the British designer John Galliano take over from Hubert de Givenchy if the grand seigneur of high fashion lays down his scissors in July? Can Claude Montana, currently talking to a major fashion house, be brought back into couture? And will Oscar de la Renta give up designing for Balmain in the summer, as his wife, Annette, insists? Against that background, it seemed appropriate

PARIS FASHION

that Gianni Versace, who opened the season on Saturday, should make his show a lighthearted homage to the grand days of haute couture. And that the pencil-thin skirts, caressing the thighs and tracing the rear, should make the show's silhouette into a symbolic question mark. Whither couture?

Versace's pastiche of Paris fashion was svelte. sexy - tailor-made for cable television and glossy magazines even if they are already peddling these takes on retro glamour. In a sign of the times, the photographer Richard Avedon sat center front. clapping ecstatically as each model teetered down the runway, purse clutched in satin-gloved hand.

The clothes fitted like a glove. Curvy suits with
hobble-the-knees skirts, black dresses cupping the

bosom, the Grecian-draped Silver Screen gowns all hit the flawless bodies of the supermodels. And to prove that he does not make only the familiar splitsided, show-a-leg gowns, Versace even revived the 1950s sack dress — in the bold coin-dots that also broke out in a rash over gloves or vertiginous shoes. Versace has been smart enough to abandon his

much-parodied baroque glitz and to present clean lines in pale colors. The show was not any painstaking recreation, but like clips from the 1950s projected on to nubile bodies: a Balenciaga back flaring from a jacket; Dior's bracelet-length sleeve; a slip of a Vionnet dress or Madame Grès Grecian folds. And all that shown with a knowing glance at the cameras that lingered on Stephanie Seymour's breasts, lightly swathed above a hipline blazing with beads. "It was a trip through the century - a little

Vionnet, Balenciaga, Grès — but playful, with irony, not pretentious," said Versace. The Italian Valentino, whose workrooms and cou-

ture craftsmanship are legendary, gave his view: "Very Versace," he snapped. "And he likes dots." The cliff-hanger of the season is the will-he-won't-he departure of Hubert de Givenchy, 66, who is expected to retire after the July couture season but has not yet given his final decision to the financier



Versace's curvy suit, a take on 1950s' couture.

"An announcement will be made by the end of March; nothing is decided now," Richard Simonin, CEO of Givenchy, said Friday. "We still hope that Hubert will continue, although we are talking to designers. Whatever happens, we have definitely decided to carry on with haute conture."

Simonin was talent-spotting at the show of the Italian Maurizio Galante on Saturday and he admits to attending Galliano's October collection.

Galliano, at his Paris studio, says that he does not want to discuss Givenchy — out of superstition and discretion. "But it has been my dream," he adds, "to

have my own couture house one day." Both Galliano and another leading ready-to-wear designers have had several meetings with Simonin, but a source close to Arnault says that in both cases their hip appearance may be a stumbling block once they meet the big boss.

designer with recent experience of couture is Claude Montana, who was taken on, but then dropped, by Lanvin. Reached in Turin, where he was

working on his women's collection, Montana declined to comment Saturday on ongoing discussions,
"I can't talk about it," he said, admitting only to

"approaches from couture houses". "But what I absolutely cannot deny is that it is my dream to get back into couture," he said. "It is pure, unlimited creativity, which is frightening but exciting."

The future of Givenchy is significant to haute couture, because Amault has the money and the will to support couture. The house of Givenchy had an annual volume of 3 billion francs (about \$600 million) in 1994, including licenses but excluding perfumes. The choice of a strong designer from a younger generation could therefore reactivate haute

couture for the new millennium. The number of Paris houses genuinely upholding the standards of haute couture is shrinking. Pierre Cardin has withdrawn from the season, although he will present a show to ginger up his worldwide licensees in February. Philippe Venet has closed his conture house to concentrate on licensing. The Norwegian Per Spook has gone.

Oscar de la Renta will not renew his contract with Balmain after July. The designer, who has just restructured his own perfume business with Sanofi. said that he might continue with Balmain couture on a one-off basis, but his wife Annette says categorically: "I don't want him to do it."

Jean-Louis Scherrer, who was cast out from his eponymous house, is now talking to Balmain. Meanwhile, at Scherrer, Bernard Perris, 53, will present his first show on Monday. Although she is not on the official schedule, New York-based Maria Snyder, a former Yves Saint Laurent model, is showing her 'nouvelle couture" in Paris on Thursday.

Couture is becoming a stately round of musical chairs or long-service awards. Louis Feraud, Gérard Pipart of Nina Ricci and Saint Laurent were all cited in President François Mitterrand's January honors. Museum exhibits for 1995 include Paco Rabanne (celebrating 30 years), Cristobal Balenciaga (centennial of the Spanish-born designer's birth) and Madeleine Vionnet (currently on show at Lyon). The Vionnet name is to be revived, after the rights have been bought by the owner of Pingouin wools. But as with the newly revived Jacques Fath and the house of Grès, there will be no haute couture.

The point of couture in the modern world is to garner maximum publicity for the house, to keep alive the unique crafts and to nurture the few rarefied couture clients. Only Chanel, with its 100strong workrooms and its brilliant, manipulative designer can be said to achieve all three goals.

Lagerfeld, receiving in his studio on Saturday, showed off the fluid bias-cutting and intricate smocking of the Chanel workrooms. He summed up the situation in his inimitable style.

"Galliano for Givenchy would be great," he said. "The lack of competition is boring for me."

WEATHER

Europe | Today | High | Low | W | Low | Low

24/76 17/62 pc 24/75 17/62 pc 28/79 19/86 9 28/79 19/66 sn

orth America w York Cty and Washing- to York Cty and Washing- to Ct. will have a sea- tably cold wind Tuesday- but there be some sunshine each y Showers will damper is Angeles and San Fran- co during the middle of the week Houston could we some rain late driesday or Thursday.	Europe Widespread rains, some heavy, will tall in much of U.K., France and tretand. Along with frequent rains will come bouts of high wind Rains and locally snows will areas out by Wednesday in Germany, Belgium, Nother- lands and Switzerland. Mediterranean lands will have spotty rains Tuesday	span much of Chine, Kore and Jepan. In Seoul snot may fall briefly: Pusar Osaka, Nagoya and Toky with have a lew showers an snow fluries. Plenty of snot will fall in the Japan snot bets. Guangohou and Hon
ddle East	Africa	
	Temerou igh Low W i 2F C/F	Today Temprove High Low W High Low W CIF CIF CIP CIF

		odew		Ťe	Nort Of				odav	_	Ter	nono-	_
	High C/F	Low	₩	High	Ç.			High CAF	Low	₩	High	CFF	
Ane Drahi	24/73	74/57	5	25/77	15/59	æ	Algigra	18/84	12/53	F	18/64	13/55	pc
BOHLI	16-61	11/52	pΣ	19 84	11.52	DC:	Cabo Town	25/77	20,68	8	26/62		
Cairo	14/57	6,46	ė	17 62	6146	Dt:	Consideraci	19/65	7/44	8	19166	9.48	p.
Demescus	11/52	4/39	DC	15/55	4/39	DC	Harpre	22/71	7/44	9	27/90	B/48	p¢
lenusalem	13/55	7:44	200	13.55	744	DC	Lottos	31/68	24/75		32/89	24/75	æ
Linear Control	19/56	3.37	9	16/61	-1/31	DC	Negrabi	24/75	9/48	5	26/79	12/53	PC
	18/64	44.00		27.77	11.52	··	Tunis	19,68	7.44		17/62	9/48	0

Boung	-3-27	-12 11	5	-1 3:	-147	œ
Hong Kong		16.61		18-8-		
Manda				32-89	23.73	
New Debi		7 44		22.73		
Secul		-11.13			-9.16	
Sharghai		327			-1/31	
Singapore	29:82				51.52	
Tepe					1-75	
TOLYO	12/53	1.34	şħ.	7:44	-3,27	5
			_			
Latin Am	erica					
Buenos Altes	30/86	18/64	pć	29484	16 '61	ᅂ
Caracas		16/61	DC.	29.84	17:52	
Liste		21/70	•	26.79	20:68	×
	2271					
Flio de Jamero						
Santiago	27.780	11/52	5	29,84	12-53	pc.
North An	neric	a	_			
			_			
Anchorago	-12711	20+3	5	-13-9	-22/-7	DC
					-22/-7 -3/27	
Aranta	4/39	-3/27 -2/29	56 日	8.48 1.34	3/27 -5/24	s st
Arlanes Boslon	4/39 4/39 -3-27	-3/27 -2/29 -9/16	C F5	8.48 1.34	3:27	s st
Arlante Bosion Chesgo	4/39 4/39 -3:27 8/46	-3/27 -2/29 -9/16 -6/18	50 당 당	8.48 1.34 -2/29 7/44	3/27 5/24 9/16 -7/20	EK EK
Arlantes Boston Chicago Donver	4/39 4/39 -3/27 8/46 -2/29	-3/27 -2/29 -9/16 -8/18 -6/22	5년 당 당	8.48 1.34 -2.29 7.44 -2.29	3/27 5/24 9/16 7/20 9/16	si pr pr
Artante Boston Chicago Donver Detroir Honolulu	4/39 4/39 -3-27 8/46 -2-29 27/80	-3/27 -2/29 -9/16 -6/16 -6/22 21/10	50 당 당 당 당	8.48 1.34 -2.29 7.44 -2.29 28.82	3/27 5/24 9/16 7/20 -9/16 21/70	s st pr pr pr
Artante Boston Chicago Deriver Detroit Honolulu Housson	4/39 4/39 -3/27 8/46 -2/29 27/80 18/81	-3/27 -2/29 -5/16 -6/18 -6/22 21/10 3/37	50° E 51° S	8.48 1.34 -2.29 7.44 -2.29 28.62 15.59	3/27 5/24 9/16 7/20 -9/16 21/70 6/43	s st pr pr pr pr
Artante Bosion Chicago Donver Detroit Honolulu Housion Los Angeles	4/39 -3:27 8/46 -2:29 27:80 18:61 17/62	-3/27 -2/29 -8/16 -6/18 -6/22 21/10 3/37 12/53	18日の日日の日日	8.48 1.734 -2.729 7.44 -2.729 28.62 15.53 18.84	3/27 5/24 9/16 -7/20 -9/16 21/70 6/43 10/60	e si proproproproproproproproproproproproprop
Artante Boston Chicago Donver Detroit Honoluku Houston Los Angeles Miomi	4/39 4/39 -3:27 8/46 -2:29 27:80 18/61 17/62 24/75	-3/27 -2/29 -8/16 -8/18 -8/22 21/70 3/37 12/53 16/61	新 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日 日	8.48 1.734 -2.729 -2.739 28.682 15.558 18.84 23.773	3/27 -5/24 -9/16 -9/16 21/70 6/43 19/50 12/53	A SE DE
Artania Bosiani Chicago Deriver Derivat Honoluku Houeson Los Angelas Milanni Mennaspolis	4/39 4/39 -3/27 8/46 -2/29 27/80 18/61 17/62 24/75 8/18	-3/27 -2/29 -5/16 -6/18 -6/22 21/10 -3/37 12/53 16/61 -13/9	19 日の日日の日、日本	8.48 1.74 2.73 2.74 2.73 28.83 15.73 5.73 5.24	3/27 -5/24 -9/16 -7/20 -9/16 21/70 6/43 19/50 12/53 -13/9	e at the contract of the contr
Artania Bosiani Chicago Donver Delivot Honoluku Houeson Los Angeles Milorni Minneapolis Menteapolis	4/39 4/39 -3:27 8/46 -2:29 27:80 18/61 17/82 24/75 8/18 4/25	-3/27 -2/29 -9/16 -6/22 21/70 -3/37 12/53 16/61 -13/9 -14/7	10日	8.48 1.34 2.24 2.82 15.58 15.58 3.73 6.73 6.73 6.73	3/27 -5/24 -5/16 -7/20 -9/16 21/70 6/43 10/60 12/53 -13/9 -14.7	· · · · · · · · · · · · · · · · · · ·
Artamian Bosium Charago Denver Denver Houseon Los Angeles Mierni Minimaapolis Montroel Nassgar	4/39 4/39 -3:27 8/46 -2:29 27:80 18/61 17/62 24/75 8:18 4/25 26/79	-3/27 -2/29 -9/16 -6/18 -6/22 21/70 12/53 16/61 -13/9 -14/7 21-70	明 はいまなる まって 女子 が	8.48 1.74 2.03 7.44 2.03 15.59 15.59 23.73 6.03 6.03 7.80	3/27 -5/24 -9/16 -7/20 -9/16 21/70 6/43 10/60 12/53 -13/9 -14.7 19:66	A SERVICE OF THE SERVICE SERVI
Artamier Bostori Chicago Donver Detroit Honolulu Houstori Los Angoles Millomi	4/99 4/99 4/99 4/99 27/80 18/81 17/82 24/75 8/18 4/25 26/79 4/39	-3/27 -2/29 -5/16 -6/18 -6/22 -2/1/20 -12/53 -15/61 -13/9 -14/7 -21/70 -1/31	明明の 日本 の 日 、 日 文 学 写 し	6.88 1.74 2.69 2.69 2.69 15.68 15.68 15.68 2.73 5.60 5.73 5.73 5.73 5.73 5.73 5.73	327 524 918 720 916 2170 643 1950 1253 139 147 1966 327	· \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$
Artanter Boston Chezago Deriver Detroit Honoluku Houseon Los Angeles Milante Martinaspolis Martinaspolis Martinaspolis Martinaspolis Martinaspolis Phoenis	4/39 4/39 3/27 8/46 -2/29 27/80 18/61 17/82 8/18 4/29 24/29 24/29 24/29	-3/27 -2/28 -8/16 -8/20 -3/27 -12/53 -13/5 -13/7 -14/7	19日の日本の日、日本は19日の日	6 154 154 152 163 163 163 163 163 163 163 163 163 163	327 524 578 720 576 2170 643 1050 1259 147 1966 327 1152	· · · · · · · · · · · · · · · · · · ·
Artanter Boston Chazago Dariver Detroit Housson Los Angoles Mismi Memapolis Martenal Nassau Nere York San Fran.	4/39 4/39 3/27 8/46 -2/29 27/80 18/61 17/82 8/18 4/29 24/29 24/29 24/29 24/29 24/29	-3/27 -2/28 -5/16 -6/18 -6/22 -3/27 -12/53 -13/5 -13/7 -14/7	おおりをなるを、 まだながって!	6.88 1.74 2.74 2.88 15.88 17.24 2.72 2.88 18.87 2.72 2.88 18.87 2.72 2.88 18.87 2.72 2.88 18.87 2.72 2.88 18.87 2.72 2.72 2.72 2.72 2.72 2.72 2.72	327 524 578 720 576 2170 643 1050 1253 1259 147 1966 327 1152 846	· "
Artarter Stostor Chazgo Doriver Detroit Honolulu Houser Los Angeles Manni Nassau Nassau Nese York Phoenix San Fran Saettile	4/99 4/99 3/27 8/46 -2/29 27/86 117/82 24/75 8/18 4/26 24/79 4/38 112/63	-3/27 -2/28 -8/16 -8/18 -8/22 -3/37 -12/53 -13/7 -14/7 -21/70 -13/7 -14/7 -21/70 -13/7 -2/35 -2/	新月できばるな! まなならしき! D	8 1 7 4 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	327 524 918 720 916 2176 1950 1253 139 147 1956 1152 836 205	in the factor of
Artanter Boston Chazago Dariver Detroit Housson Los Angoles Mismi Memapolis Martenal Nassau Nere York San Fran.	4/99 4/99 3/27 8/46 -2/29 27/86 117/82 24/75 8/18 4/26 24/79 4/38 112/63	-3/27 -2/28 -5/16 -6/18 -6/22 -3/27 -12/53 -13/5 -13/7 -14/7	新月できばるな! まなならしき! D	8 1 7 4 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	327 526 978 726 2170 843 1050 1253 1359 147 1966 147 1966 527 1152 846 2916	in the factor of

By Bernard Weinraub New York Times Senue PARK CITY, Utah — The Sundance Film Festival, the premier U.S. showcase for independent movies, has always embraced diversity. Women, minorities. disaffected post-adolescents and arty, esoteric directors have regularly been accorded such preferential treatment that other filmmakers have grumbled that quality was being sacrificed for trendiness.

Not anymore. Organizers of the nine-day festival. Mountain ski resort, are bracing for criticism that the 1995 showcase isn't diverse enough. Even worse for the crowd from New York (they wear mostly black) and Hollywood (mostly spiffy ski outfits) that piles into town for the festival, it may not be hip enough, either.

It's hardly for lack of effort, says Geoffrey Gilmore, the 44-year-old film scholar who is director of programming for the

Sundance Film Festival Slides Toward Movie Mainstream festival, and who says the paucity of women and minorities pains him. "Fewer women

POSTCARD

filmmakers have emerged this year in a strong way, and I've already been criticized for not showing a couple of movies by women directors. But I didn't like these films very much, and neither did anybody else on our staff. To a certain degree we're willing to put things in for diversity. But to a certain degree we're not. It really matters about the quality and nature of the work."

As for minorities, the festival's selectors found that in contrast to the submissions of previous years, when such films as Matty Rich's "Straight Out of Brooklyn" and Leslie Harris's "Just Another Girl on the IRT were given their premieres at Sundance, the works submitted by black filmmakers this year were disappointing. On the other hand, Hispanic filmmakers are finding an audience here. "There's more work by Latinos across the board." said Gilmore. "There's certainly less, it seems to me, African-American work be-

ing made that's high quality.' As for 20-something angst films, Gilmore and his young staff have reached the same conclusion as many festivalgoers in recent years: These films are often boring.

At least 70 films falling roughly into this category were submitted this year, the largest single group. But only one was chosen for the dramatic competition, a satire about a young man hitchhiking his way across the country called "The Four Corners of Nowhere," by the screenwriter and director Steve Chbosky.

Among the more talked-about films >: opening at the festival (but not in competition) are "Priest," a British drama about sexuality in the priesthood; "Before the Rain," about ethnic hatreds; "Miami Rhap-' a romantic comedy by David Frankel and starring Sarah Jessica Parker; "An Awfully Big Adventure," the latest from Mike Newell ("Four Weddings and a Funeral") and also starring Hugh Grant; "Search and Destroy," a drama directed by the artist David Salle, and "Before Sunrise," a comedy-drama starring Ethan Hawke and directed by Richard Linklater ("Slacker").

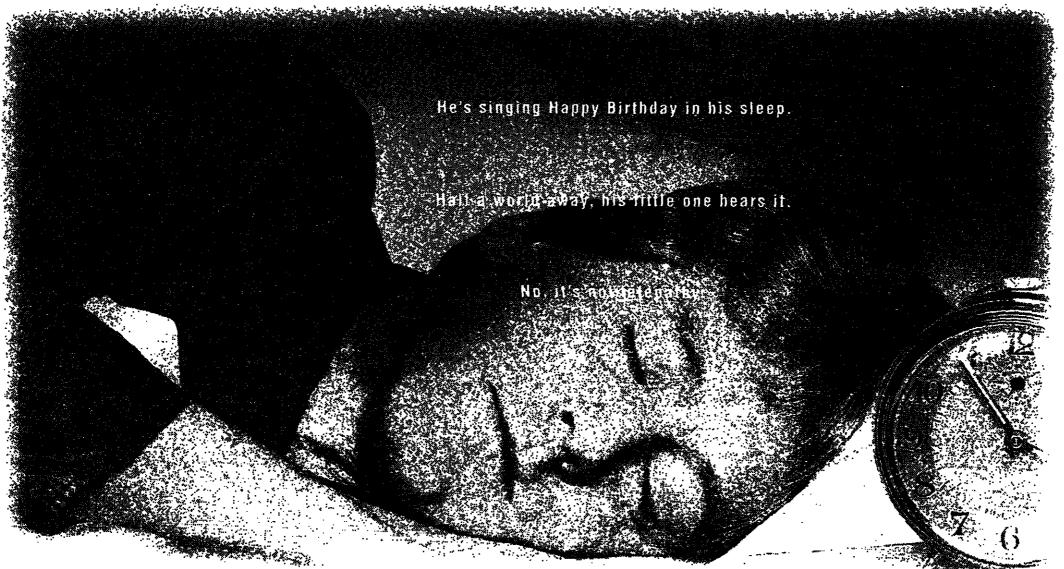
AT&T USADirect* and World Connect* Service lets you record a message that'll get through at the right time.

It's 4 a.m. here and 8 p.m. back home. Here's how to

be the hit of the party. Simply record a personal mes-

新 新 **新 新** 表 表 是

(Text



ASIA/PACIFIC AUSTRALIA CHINA, PRC↔ HONG KONG BDD-1111 A 64 . 160 INDÓNESIA 001-601-10 1080-10288-D JAPAN'-0039-111 KOREA 8D9-11

9.06.10

MALAYSIA

BELGIUM BLE CARL CRGATIA' CZECH REPUBL FINLAND FRANCE EUROPE

ICELAND. \$9-1969-09h; IRELAND 800-558-000 99-38-0011 ITALY" 172-1011 -420-00101 LIECHTENSTEIL 156-00-11 LITHUANIA 8001-0018 84195 1800-108-18 Luxemadurg 0.600.0011 19· - DD1 5 MALTA 0800-890-719 813Q-0010 F.Y.R. MACEDON 09-800-1311 19.7-0011 -022-9111

POLAND : • PORTUGAL BUSSIA "III

J:010-480-0111 MIDBLE EAST 95017-1-288

0500-89-0011 516-020g 177-100-2727 341 .191 426-801

MINUTE.

U ARAB EMIRATES* **AMERICAS** ARCENTINA BOLING* 0.890-1112 **BRAZIL** 000-8010 CHILE 1-23-6-0311 COLOMBU EL SALVADOR HONDURAS'-

00111

DG-111-11

HELDT-TU

797-797

0-600-99-0123

sage that will be delivered whenever you want, to just about any phone in the world. Use the AT&T Access Numbers below. They're the same ones you use to call the U.S. and over 190 other countries. Dial the access number for the country you're in and ask the Englishspeaking operator for our voice message service. Rest assured, it's that simple. And charging the call to your AT&T Calling Card helps minimize hotel surcharges.

So next time you have to make a call in the middle

of the night, do it the best way possible, laryour sleep.

TrueWorld "Connections

